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ALSO INSIDE

Q&A PAGE 8

SCHOOLS PAGE 10

LETTERS PAGE 11

LEISURE .. PAGES 15-27



HERE FOR THE BEER

Hundreds of gallons of beer will be tasted at this year's White Cliffs festival of winter ale. The Deal, Dover, Sandwich and District Branch of CAMRA have organised the 18th annual festival this Friday and Saturday, when Dover Town Hall will be turned into an Aladdin's cave of ales and cider, with barrels of local produce, which will be available to drink between 1pm and 11pm on Friday and 10.30am and 6pm on the Saturday.

By **MATHEW BEECH**

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LEADING pharmaceutical company Pfizer is set to close its site in Sandwich, it was announced today.

Staff were told at a meeting that the majority of the 2,400 jobs at the site will be at risk over the next 24 months.

The company hope to transfers several hundred employees to other Pfizer sites or to external partners.

Dr Ruth McKernan, senior vice president and site head at Sandwich, said: "It is with a deep sense of sadness that we announce our proposal to exit our site in Sandwich, Kent.

"It has played an important role in the discovery and development of medicines and has brought many life-saving treatments to patients.

"Sandwich has an extremely talented workforce with a proud and rich history in science research and development.

"This decision is no reflection on the site, the workforce or the operating environment in the UK. We recognise this is a difficult time for colleagues and the community, and our priority now, and over the coming weeks and months, is to support our people through this process.

"It is hoped that we can retain this proud R&D heritage through strategic partnerships in the future."

The departure of east Kent's biggest employer will be a huge blow to the local economy.

One man who has worked there for 18 years said: "Pfizer is saying they may save a few hundred jobs out of the 2,400, but there is a real sense of despair among many of the workers.

"Moving may be an option for some but for many this is the end of the road... I don't know what we'll do."

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DARK THEME: Ben Steele, left, and Hain MacSheonin at Eliot College on the Kent University campus after the first rehearsal of *The Last Theatre*. **INSET:** Ben and Hain with the full cast and crew of the production.

Survival is the next stage for thespians

By **MATHEW BEECH**

matthew.beech@kosmedia.co.uk

TWO Dover actors have been chosen for the latest production by Canterbury theatre company Unfinished Business.

Teenager Ben Steele and 36-year-old Hain MacSheonin, both former members of the Blackfish Theatre Company in Dover, will be starring as Job and Rake in *The Last Theatre*, a new play by Unfinished Business's artistic director Danny Pegg.

The Last Theatre is set 300 years after the world we know has been destroyed. Society is gone and only a few ragged people survive, wandering through England looking for

somewhere to stop and be safe. They come across an empty building and think they are alone, until they meet the director, who tells them they have arrived at the last theatre and they will find within an opportunity to escape from this world one way or another.

This is Ben's third play with Unfinished Business, having last year starred in its critically-acclaimed debut production *The Penis Monologues* and the successful summer show *The Best Panto*.

The drama student at Canterbury College is also a former member of Dover Youth Theatre, performing with the group last year as Colonel Carberry in *An Appointment With Death*, and in its summer workshop production *From Film And Footlight*, when he was the first actor in the UK

to play the role of Shrek from the hit Broadway musical on the English stage. Mr MacSheonin has toured with *Blackfish* in the Jez Butterworth play *Mojo*, which was performed in the West End.

His other productions with Blackfish have included *Talking Heads 2* and *3*, *The Rocky Panto* and *Scrooge The Musical*, in which he played the lead role.

The actor, whose real name is Paul Jennings, is also a published poet whose 2005 collection of verse, *Mouthful*, was a critical success.

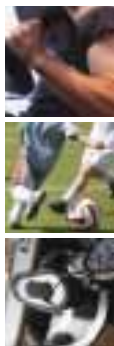
The performances will take place on Sunday and Monday, March 27-28, and from Friday to Sunday, April 1-3, at venues in and around Canterbury.

More details can be found at www.unfinished-business.org.uk/.

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Sexual and drug offences buck falling crime trend

CRIME in south Kent has fallen, according to the latest figures released by Kent Police.

The total number of recorded offences has gone down by just under 3 per cent, equating to 568 fewer crimes from October 2009 to September 2010 in Dover, Ashford and Shepway.

Violence against the person fell by 4.6 per cent, from 4,017 to 3,831 incidents, while knife crime was down from 92 to 71, and gun crime down by eight offences to 10.

Burglary fell from 819 offences to 751, and vehicle crime by 138 to 1,728. The number of stolen bicycles decreased by 19.3 per cent – from 476 to 384 – following security-marking projects.

Criminal damage was down 5.4 per

cent (252 crimes, from 4,649 to 4,397) and fraud and forgery offences fell from 587 to 548.

There was a small increase in the number of sexual offences, which rose by 59 from 248 to 307, while drug crime rose by 37 to 685 offences.

Chief Superintendent Chris Hogben, South Kent area commander, said: "There has been a year-on-year reduction in crime in south Kent for the past few years and I am pleased to see the efforts of my officers – and better crime-reduction awareness among the public – are helping to make this area as safe as possible.

"We remain committed to building on our successful reductions, tackling crime and bringing even more offenders to justice.

"The two crime types to see a small rise in reported offences are drugs and sexual offences. To put this in context, drugs offences are recorded when an offender is caught in possession of controlled drugs.

"I would suggest that the increase is a reflection of the increased focus of my staff on this issue.

"I would also like to put the sexual-offences figures in perspective.

"We are not talking about stranger-related sexual attacks which are, fortunately, very rare.

"We have, however, seen a rise in the number of historic sexual abuse offences reported to specialist officers which may indicate the increasing confidence victims have in the support they will receive from the authorities."

Valuables left all at sea during ferry crossings

By **MATHEW BEECH**

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DOZENS of items have been left unclaimed after they have been left on cross-Channel ferries.

Almost 100 items have been lost in just six months on DFDS Seaways ferries but only a quarter are reunited with their owners.

Last year, Dover Harbour Board handed responsibility for lost property found on ferries, and around the Port over to the ferry operators.

Since then, the operations team at DFDS Seaways has worked hard to reunite many lost items from its vessels, and corresponding areas in the Port and some items have been successfully restored to their owners.

Reunited

One boy, for example, was reunited with the teddy bear he thought had been lost forever, and was delighted to discover that his teddy had sailed to France and back.

Other success stories include a man reunited with his wallet, with all the money intact, as well as a priceless photo of his father, while a widow was also reunited with a sentimental item that belonged to her late husband.

Chris Newey, director of passenger services for the English Channel route at DFDS Seaways, said: "It's great to hear about all the stories that restore our faith in mankind."

"After all, it's not just the DFDS staff that help recover lost items, but also our customers, and we want to thank everyone who hands anything in that they find onboard."

Other items lie languishing in the depths of Dover Port, waiting to be reclaimed.

Among those are the usual suspects that you might expect to see, including mobile phones, glasses, keys etc, but there are also some surprising things left behind, including a pushchair, keys to a safe, and even one white shoe.

Other valuable lost property includes 54 passports and ID documents, which remain unclaimed, one wedding ring, and even a piece of medical equipment from a doctor's bag.

Of the scores of mobile phone lost onboard the ferries, just one in seven are successfully reunited with their owners, and celebrity Fish from pop group Marillion cannot be included in that minority.

He lost his phone on a DFDS ferry whilst touring in Europe, and unfortunately, to this day, it has remained unclaimed, despite hours of searching by the team.

Chris Newey added: "Our operations team spends hours trying to match lost items with their owners, particularly those with sentimental or monetary value, as we know how distressing it can be for people to think that they have lost passports, or wallets, or mobile phones."

"But there are lots of items that remain unclaimed, and we want to



Picture: LIREA/TH

make it our New Year's resolution to encourage people to get in contact with us if they think they may have lost something over the past year.

"There are lots of lonely teddies waiting to be collected by their owners."

MISSING: Former Marillion frontman Fish lost his mobile phone during a ferry crossing

Teens arrested over car crimes

FOUR teenage boys have been arrested in relation to a car fire, two vehicle thefts and taking car badges.

A Ford Galaxy from Salisbury place, Dover, was allegedly stolen, a Rover 100 from Laureston Place was stolen before being set alight, and two VW emblems were taken from cars parked, also in Laureston Place, Dover, on Wednesday, January 19, night.

Three youths aged between 13 and 15, were charged with being carried in a motor vehicle without the owner's consent.

They have been released on conditional bail to answer before Folkestone Youth Court on Tuesday, February 8.

A 16-year-old boy who was also arrested has been released on conditional bail until March 3, while officers make further enquiries.

The boys' bail conditions include a curfew between 7pm-7am and they are allowed no contact with each other. The three charged also have conditions and must not to enter Laureston Place.

Mayday return for antiques fair

BARGAIN hunters can look forward to the fourth annual antiques fair at Walmer.

The Bank Holiday brocante is being held on Mayday, (Monday, May 2), on Walmer Green between 8am and 4pm.

Pitches are now available for anyone wishing to sell any of their collectables to raise some cash.

The 2010 brocante attracted over 5,000 visitors who enjoyed the wide range of furniture, vintage clothing, musical memorabilia, housewares, arts and crafts, toys, books, and jewellery on sale.

Auctioneers from The Canterbury Auction Galleries will advise owners about the value of their collectables and how to convert these into cash.

Pitches cost £30-50. To book call 01304 381506 or visit www.walmercouncil.co.uk.

District council celebrates success at planning awards

THE DOVER Sea Sports Centre has been awarded as the district council scooped two prizes at a planning event.

Work by Dover District Council's (DDC) planning team on the Dover Sea Sports Centre and the Local Development Framework has been recognised with two prestigious awards at the Regional Planning Awards 2010.

The Dover Sea Sports Centre won in the Arts, Culture, Sports and Education category at the Royal Town Planning Institute (RTPI) South East Branch awards, and the Local Development Framework Core Strategy won a commendation in the Spatial Strategies section.

Judges were impressed with the short amount of time taken to report and recommend the Dover Sea Sports Centre application to Planning Committee.

This demonstrated the importance of pre-application discussions and developing a close working relationship between officers and the architect.

The panel was impressed with the council's responsive approach to matching the demands of grant funding and the planning process, and the clever use of building mate-



WINNER: The Dover Sea Sports Centre won the Arts, Culture, Sports and Education prize at the Royal Town Planning Institute South East Branch awards

rials that enhanced the beach and safeguarded the setting of neighbouring listed buildings.

The judges also acknowledged that the Core Strategy is founded on growth and provides long-term certainty for developers.

The Forward Planning team worked with both the public and private sectors to prepare a solid evidence base, and worked closely with the local community.

They praised the council for the excellent use of graphics and illustrations, the overall presentation of the Core Strategy, the flexibility

that had been built into the strategy to look beyond 2026, and the well-argued case for growth.

The Core Strategy is also on the shortlist for an RTPI national award.

Dover District Council leader, Cllr Paul Watkins, said: "This is a great result and we are pleased to see the outstanding professional work of our planning team recognised in this way by the Royal Town Planning Institute."

"Investments are already being attracted to the district, and these awards recognise the strong foundations for future success, as DDC continues to work hard for the area."

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EXPENSE: Plans are afoot to remove barriers as KCC looks to reduce maintenance costs

Councillor rails against barrier removal plans

A DISTRICT and county councillor is fighting to save hundreds of pedestrian guard railings from being removed.

Up to 600 barrier sections in Dover could be removed as KCC seeks to save money on its maintenance costs, potentially putting people's lives at risk.

Nigel Collor, Dover District councillor and cabinet member for access and property management at Kent County Council, has been involved with discussions with Kent Highways, stating that the majority of them are essential.

Cllr Collor said: "Kent County Council Highways has suggested that a number of roadside guard railings in Dover are not necessary and could be removed.

Risk

"I have taken this up with the director of Highways who has assured me that after comments have been received this will come before the Dover Joint Transportation Board.

"I am further advised that 'Kent Highway Services has no intention of undertaking any action that it believes would cause an unacceptable level of risk to users of the public highway'.

"We must always consider road safety issues very seriously and where schools or numerous heavy vehicles regularly pass

By **MATHEW BEECH**

matthew.beech@kosmedia.co.uk

retaining the railings is paramount to give some protection for pedestrians.

"I have personally looked at each site and have recommended very strongly that it is essential that most of them remain to ensure public safety.

"In recent years, highways work in and around Dover in has led to a reduction in road casualties and it is crucial that this is maintained."

A report has been drawn up by contractor Jacobs, which is carrying out similar work in Maidstone, to assess the quality of the barriers and whether they need to be removed, retained, or added to.

A spokesman for Kent Highways said: "We have commissioned an assessment of pedestrian barriers, which are not safety barriers – they were not put up as a safety feature.

"We have got a consultant to look at the locations and report back whether the guard rails should be kept there, removed or have more put in place.

"We are looking at the guard rails and some will be removed to help save money on the maintenance costs, but no action will be taken until we have reached an agreement with the district council.

"No work has been done yet because the consultation process is still ongoing."

Missing sticker pane in the glass for community group

A VINYL in the window of the former Sainsbury's store, showing a historical image, is missing.

The sticker, which was put in place last year by the London Road Community Forum (LRCF), is believed to have disappeared as Sainsbury's, which owns the store, replaced the pane of glass.

The shop front window, which had been damaged, is believed to have been replaced to ensure public safety and to maintain the security of the vacant store.

A replacement image will cost more than £300 for the community group, which was granted funding from the council to get the original images printed.



Andy Cooper from LRCF said: "We'd like to see if Sainsbury's will help with the costs before we proceed, but we do have the funding in place for it."

NEWS IN BRIEF

Hotel job vacancies

A RECRUITMENT fair will be looking for staff to work at the soon to be reopened Dover Marina Hotel.

The Leaf Hotel Group is recruiting staff for the refurbished hotel, formerly the Churchill, on the Esplanade.

Next Wednesday between 10am and 3pm there will be a job fair at the hotel for people interested in working in the food and beverage department, reception, and the kitchen.

The event is being run with the support of two local organisations – Skills UK and Michael Gallagher from TNG.

The new Best Western Dover Marina Hotel & Spa will have 81 newly refurbished guest rooms, three conference rooms, a lounge bar, a restaurant, separate branded coffee shop and a Health Spa.

The day will also be an opportunity for people to register their interest for a summer position at Dover Marina Hotel or at the four-star Ramada Hotel Dover.

Learn to save lives

A FIRST aid course designed for parents, carers and grandparents will be running in Deal.

It aims to provide hands on, practical training with tutor input, demonstrations and builds confidence in your abilities.

It will be held at Deal Parochial School, Gladstone Road, Walmer, Deal on Saturday, February 5, between 10am-1:30pm in the Expressive Arts Centre.

The reduced cost is £15 per person but spaces are limited. To book call 07513-43 88 01, email expressivearts@deal-parochial.kent.sch.uk or <http://www.deal-parochial.kent.sch.uk/des.htm>.

Factory hit by fire

A SHUTTLECOCK factory has been partly destroyed by fire.

Fire crews were called to Archers Low Farm, in Sandown Road, Sandwich, last Thursday, shortly before 8pm.

More than 40 fire fighters from Sandwich, Eastry and Ramsgate tackled the blaze, which took nearly four hours to extinguish.

A further three fire engines from Wingham, Thanet and Deal, and an aerial appliance from Thanet, were also mobilised.

The cause of the fire is unknown but Kent Fire and Rescue Service said an investigation was under way.

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Skills fair will show range of career choices

THE world of career opportunities comes to Folkestone next Wednesday.

Educational Project Management, run by Els Howard, pictured, will be hosting the third annual Skills Fair at the Leas Cliff Hall.

Previous events have proved extremely successful in promoting links between young people and businesses.

The event aims to bring together students from Shepway secondary schools, educational providers and representatives from a range of local businesses.

It is designed to encourage students to take on an active role in their career choices, by providing face-to-face interaction with businesses and promoting a greater awareness about the different opportunities within large and small organisations, apprenticeships, voluntary organisations, the services with the support of colleges and universities.

Past events have each been attended by more than 80 groups and 1,400 students, and this year's event promises to be a similar success. Such success has only been made possible thanks to the overwhelming support and generosity consistently demonstrated by local businesses and organisations.

The event is supported by both Shepway council and Kent County Council, who see it as one of the best ways of providing opportunities for young people to develop skills and make a success of their careers.



Action call as figures reveal wealth divide

SHEPWAY has the second highest percentage of households in poverty in Kent, according to figures released this week.

The Office for National Statistics says that 21.6 per cent of the areas homes are calculated as being officially poor.

This adds up to 9,500 households, and is behind only Thanet across the county.

The measure that defines poverty is the proportion of households whose weekly income after housing costs have been deducted is below 60 per cent of the average for England and Wales.

Overall, Kent is in the bottom third of the areas survey across the country.

Across Shepway there are also three areas which have been identified as being in the worst 20 per cent of parts of England for prosperity.

But the borough also has a couple of areas recorded as having the least amount of poor homes in the country – one of the highest discrepancies recorded.

A report accompanying the figures states this shows "a great deal of variation in poverty" and

■ BY NICK AMES

"that areas with relatively high poverty levels are located close to areas with relatively low levels."

Meanwhile unemployment in Shepway is up four per cent on last month's figure, and now stands at 2,462.

However, it is down by 157 from the same period last year.

Sezen Zeki, of the Channel Chamber of Commerce, said her group is exploring ways to tackle unemployment and the poverty that results from joblessness.

"We know that we have a problem in Shepway with unemployment and it is something that needs attention," she said.

"Our Future Jobs Fund is one scheme which is in place and it helps those aged between 18 and 24 who are unemployed to get into work.

"Locally we are seeing a number of young people on benefits living in accommodation which could be described as being deprived, and that is possibly one reason why the statistics show what they do.

"But it is clearly not good news and not pleas-



DEPRESSING PICTURE: Unemployment in Shepway is up on last month, with many young people living on benefits

ant to hear. We need to work together with as many partners as possible to make the situation better."

Across the county there is a total of 31,193 people out of work.

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QUESTION & ANSWER

CHARLOTTE HARRIS



Q Tell us how you came to be in Folkestone.

A I moved to Folkestone in 2004 having lived in Leeds for four years during university. Mostly I moved back to Kent to be near my family, who come from Ashford. I looked for studio space all around Kent and came across the Creative Foundation, saw what was on offer and what was planned for the future in Folkestone and snapped up a space.

Q What first inspired you to become an artist?

A I had always been interested in drawing as a child, but I became much more focused on it when I reached secondary school. As part of art GCSE I studied lots of painters and experienced lots of "Wow! How did they do that?" moments, but was particularly taken by the Renaissance Artists and especially by Michaelangelo's Sistine Chapel. From then on when I looked at a work I admired I thought "I want to be able to paint like that".

Q How did it feel when you won the BP Portrait Award?

A Winning the BP Award was a shock. I had submitted the piece, a portrait of my grandmother, with the hope of getting it into the exhibition, but I never imagined winning. When I found out I was on the short list I was ecstatic; when I won, it was almost surreal, though obviously I was very happy!

Q Tell us about your latest work, Strawberries and Cream.

A Strawberries and Cream was painted within a series of pieces I had been working on, which depicts objects in a highly realistic, very focused way. I very much enjoy painting different surfaces and textures and describing them to the viewer, so that they get a real feel for the subject of the painting. In this painting the glass bowl, strawberry pips and squirty cream gave me plenty of challenges and a lot of fun.

Q What do you think makes for a great piece of art?

A I think there can be many reasons for a piece of art to be considered great. Some pieces are visually stunning and technically accomplished, others make you think and perhaps re-evaluate something.

Some works make a political or social point and can bring injustices or moral dilemmas to the public's attention. It also depends on the viewer's tastes.

A great work of art, like a great piece of music, should affect you on an emotional level either because of its content or its execution or a mixture of the two.

I think some of the best art works allowing us to see ourselves and our environment in a new light. They show us something familiar that we can connect with and manage to cross the boundaries of age, culture or gender.

Q What do you think of the artistic and cultural life of Shepway?

A There are a lot of artistic projects being pursued in Shepway and many people are putting in much effort to support and encourage the arts. The Creative Foundation has initiated the Folkestone Triennial, bringing the artwork of well-known artists to Folkestone. Other organisations and businesses are working alongside to promote the arts. I hope that as time goes on, the town will reap the benefit of these projects.

Q Where can people find out more about you and what you're working on?

A People can see my work at www.charlotte-harris.com, where I also give details of any upcoming exhibitions. From the website you can also request an email newsletter, which will keep you up to date. I can be contacted at charlotte-harris@hotmail.co.uk

Q What do you like to do in your spare time when you're not working?

A I'm currently trying to learn to play the piano. I love sport and the outdoors and in the warmer months am a keen dinghy sailor.

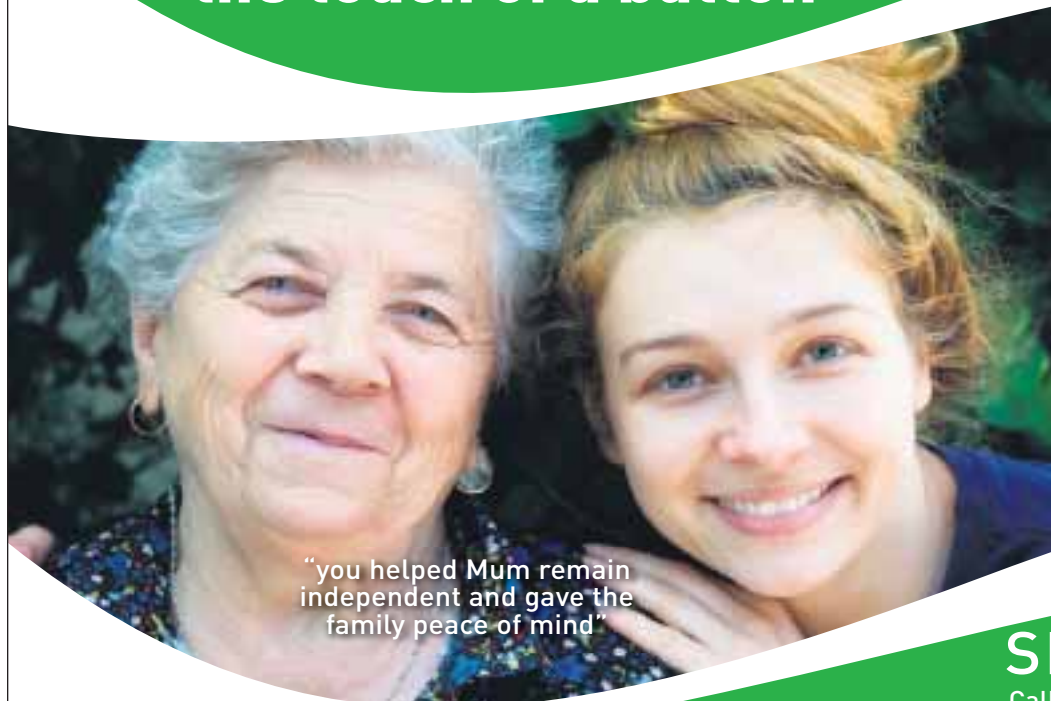
Q Tell us something that people don't tend to know about you.

A I can make 1000 jumps on a pogo stick.

Q & A

The award-winning artist talks to **James Alexandre** about her decision to move to Folkestone, the benefits the Creative Foundation could bring to the town, and what makes a truly great piece of art

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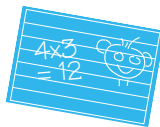
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BREAK TIME



Marines set the pace for pupils

THE Royal Marines put sixth-form students through their paces with some basic military-fitness exercises.

Students at Pent Valley Technology College were visited by the Royal Marines Visibility Team.

After an initial presentation by the Marines, in which students learned how and where they operated, pupils were invited to sample the basic ration pack.

Student Aiden Norris said: "I thought the food wasn't too bad," although some of his peers were not quite as impressed.

The students were then encouraged to join the Marines in the rain for some basic military-fitness training.

Having completed warm-up exercises, the students had to crab-crawl for a set distance.

Finally, in the shortest time possible, they had to piggy-back their partner for a set distance and then dive on to the floor and leopard-crawl back to the start.

Pupils mark Holocaust

STUDENTS have marked Holocaust Memorial Day and paid their respects to the victims of genocide.

The theme for this year's commemoration was Untold Stories, and pupils from Castle Community College in Deal performed a 20-minute play at a ceremony in Deal.

During their production, the students told the real-life stories of victims of genocide, starting with occupied Europe during the Second World War, through to the modern day and events in Darfur.

Students from Castle have been involved with the town's Holocaust Memorial Day

■ BY MATHEW BEECH

events for the past three years, exhibiting their work for the wider public, although this year was the first time they had written and performed a play.

Within lessons, pupils in years 9 and 10 have been taking a leading role in creating art and literature to commemorate all victims of genocide and repression.

Year 9 students have a project embedded into their history work on the 20th-century world, while year 10 GCSE students worked on genocide and the Holocaust in humanities,

in preparation for their coursework studies.

In Dover College, pupils in the upper 6th marked the sombre occasion by taking a chapel service in front of the whole school.

A group of students explained that the world had not learned enough since the events of the Nazi genocide in the Second World War, citing recent examples of genocide.

The group highlighted the atrocities in Cambodia in 1975, Rwanda in 1994, Bosnia and Herzegovina in 1995 and the ongoing conflict in Darfur.

They ended the service with a prayer that was scratched on the wall of a prison cell in Cologne by a Jewish prisoner during the Second World War.

Holy Fool spreads word

YEAR 8 pupils at Pent Valley were entertained by an internationally-recognised clown.

Roly Bain, also known as The Holy Fool, was invited to perform to enhance the students' work in religious education.

Mr Bain, a professional clown and an Anglican priest, is co-founder of the Holy Fools Organisation and his performances are rooted in the Gospel.

He has appeared regularly on television, and his talents have won him several awards.

These include Clown Of The Year Clown's International Slapstick Award and the US Impact Clown Award.

Mr Bain told pupils: "At the age of eight I read the biography of Coco the Clown and I wrote in my school book that I wanted to be a clown in Bertram Mills Circus to make people happy."

In 1978 he became an ordained priest in the Church of England, but he never forgot his passion and in 1990 he resigned his parish in London to attend circus school in Bristol before taking on full-time clowning.



Royal artist to paint departing principal

A BRITISH portrait artist who has worked with the Royal Family has been commissioned to paint a headmaster's departing piece.

Johnny Jonas, known for his paintings in oil, which include the official portrait to mark HRH the Queen Mother's 100th birthday, visited Dover College to capture head Stephen Jones for his departing painting, which will be added to the past headmasters' Refectory Gallery.

Mr Jonas said: "I interpret the word portrait in the different concept of visual biography, beyond just a likeness – the way we recognise people from behind or 200 yards away, the typical characteristics we capture in the painting so that, even covering the head, a friend would say 'That's Frank'."

Mr Jones said: "The project has just started. The early discussions with Johnny Jonas were very encouraging and I expect that he will produce something very special for us."

"It is a great privilege to be painted by someone with a reputation such as Mr Jonas, particularly since he has been patronised by the Royal Family."

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Page 28

your letters



LETTERS: Please send your letters to: The editor, Apple Barn, Smeeth, Ashford, Kent TN25 6SS



EMAIL: Email your letters to the editor, Dave Mairs: dave.mairs@kosmedia.co.uk

YOUR LETTERS



The following comments were posted on this story at YourShepway.co.uk. You can comment on all of our news stories there.

Deport these law-breakers

What they should do with the asylum seekers who break our laws is to deport them once they have received a fair trial and served the penalty here. But once out, they should then be

deported back to where ever they are from. If they wanted to stay here, they would stay on the right side of the law.

Jason Dash

• It's probably safer for us to all go and live in Afghanistan, now that they've come to claim asylum here.

Sam Elliott

• Which country should we all move to to claim asylum and be safely away from all the 'asylum seekers' who have made it no longer safe to be out in Folkestone at night now? I'll never claim that Folkestone was a nice town, but it has really gone down the toilet in the last few years.

Mark Day

• The police officer in your online video report is a total disgrace. Hunched over and looking like he couldn't care less, and spouting nonsense excuses such as "specialist" officers are working to reduce the tensions. Specialist at what

exactly? Folkestone is the worst place in the world. It really is.

Anon

• Bring back National Service for boys AND girls, give them some discipline and teach them to look after themselves, teach them a trade and stop all this aggression. Instead of paying them to not be at work, make them do some work for the benefits they receive. So many kids do not know what it is like to have a routine and an incentive to get out of bed in the morning. Get them in the forces and give them a reason for living, do something good in their lives.

Carole Russell

• If the Government, for the past 16 years, hadn't allowed crime to go completely out of control with no befitting punishments for any major crime, what do they expect? We need to go back to when people were scared to commit any crime, as they knew they would be punished. Now they know it is just a laugh and they know they can do just

about anything, even murder.

Carole Russell

• Sadly this is the downside of patriarchal Islam and honour codes by the looks of it. These youngsters appear to be holding to ideas that are outdated – in the West anyway – and now this has led to this tragedy. Sadly, some will now tar all the rest with the same brush. In my view, the sooner the seafront plans get underway and there is much more help for all, including these youngsters to help them integrate fully, the better.

Ray

• The police have been alerted about these people a few weeks ago, due to their fighting and late night partying. Nothing has been done. It was only a matter of time. There will probably be more revenge attacks now. These boys just have too much time on their hands and no responsibilities. It isn't just that part of Folkestone – it's all over now.

Who knows where the police are and will someone put some film in the CCTV cameras? It's really not difficult to sort out.

Anon

Lower speed limit will save lives

Kent Green Party has welcomed a new NHS report on road deaths and injuries which recommends a general 20mph speed limit, without humps, on all residential roads. Kent Green Party has petitioned in favour of 20mph limits on residential roads for more than two years intown centres from Ramsgate to Tonbridge. The report presents compelling evidence that lives could have been saved and injuries reduced if 20mph limits had been introduced in residential areas. Statistical modelling shows that up to 140 killed or seriously injured child casualties could be saved each year if such limits had been applied.

Steve Dawe
Kent Green Party

For the latest blogger column see yourshepway.co.uk

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ASSISTED LIVING

Standing tall – the gorilla who walks like us

AMBAM the Silverback gorilla is fast achieving great fame – because he walks on two legs like a man.

An 18-second piece of footage of him walking on his hind legs like a human has become a YouTube sensation.

More than 200,000 people have viewed the clip, and visitors to Port Lympne Wildlife Park have been fascinated as the 21-year-old male – who weighs 34 stone – strides through his enclosure.

The footage on the internet was filmed by animal researcher Johanna Watson, whilst she was working for a project on great ape locomotion.

Gorillas usually get around by “knuckle-walking”, using the padding on their front hands to support their huge weight.

By **NICK AMES**

nick.ames@kosmedia.co.uk

However, they can stand on two feet to reach branches and walk for short distances.

But Ambam has managed more than a few steps.

Gorilla keeper Ingrid Naisby said: “He’s always liked to stand up. It’s about getting his balance right. He has perfected it.”

Ambam was born at Port Lympne’s sister park, Howletts, near Canterbury, and is the largest gorilla at the park, at six feet tall.

Keeper Phil Ridges added: “All gorillas can walk to some extent, but we haven’t got any who do it like Ambam and he is quite a celebrity.”

“We think he might use it to get a height advantage to look over the wall when keepers come to feed him, and standing up can also help him look for food generally.”

“Ambam can also carry a lot more food if he stands and uses both hands, and walking on two feet also means he doesn’t get his hands wet when it’s raining.”

“He was hand-raised for a few months when he was a year old, because he became very ill, and as a last resort he had to be taken away from his mother Shumba. He came over to Port Lympne when he was seven or eight years old.

“Ambam’s father, Bitam, used to display the same behaviour if he had handfuls of food to carry.

“He also has a full sister, Tamba, and a half-sister at Howletts, who also sometimes walks.”

This week, Howletts Wild Animal Park has launched a new one-day ticket that allows visitors to come back for a whole year for free.

The cost of the Howletts Passport is £18.95 for an adult and £14.95 for a child, with concessions available.

Bob O’ Connor, managing director



Picture: Kevin Jenner

CELEBRITY: Ambam the gorilla is famed for his ability to walk upright

of Howletts and Port Lympne said: “The idea of the passport is to give something back to our regular supporters by allowing them to enjoy our facilities time after time.

“Howletts is an action-packed day out with a lot to see and do, but the park is also an ideal place just to

meet friends for a coffee or pop in with the kids for an hour.

“There will be different events throughout the year and, as our captive breeding programmes go from strength to strength, many new arrivals so we hope to see our Passport holders on a regular basis.”



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Show will help you discover new horizons



By **MARIJKE COX**

marijke.cox@kosmedia.co.uk

ARCHANT KOS Media's celebrated Travel and Leisure Show is back for a fourth year, and promises to be better than ever.

Visitors will find great ideas for day trips, weekend breaks, and holidays abroad, as well as being in with a chance of winning from a selection of prizes, including a two-week cruise with Fred. Olsen Cruise Line.

And for the first time, a French contingent is making its way across the channel for a new part of the show.

More than 4,000 people attended the 2010 show at the Dover Cruise Terminal, and this year's event, at the same venue from 10am to 4pm on Sunday, March 13, promises to be even better.

Archant KOS Media events manager Liz Hare said: "Every year the show goes from strength to strength, with many return visitors saying they wouldn't miss it."

"We have a completely new area this year devoted entirely to France, featuring 15



French companies who have come across the channel to represent their areas.

"Since its launch three years ago this show has been very successful, and with the registrations pouring in and 41 prizes on offer, I hope this year will exceed expectations."

This year's show will run during British Tourism Week, which aims to raise awareness of the importance of Britain's visitor economy.

Organisers behind the national event, which runs from March 12-20, gave Archant KOS Media official accreditation for the annual Travel and Leisure Show.

This year visitors will be able to meet exhibitors from top travel and ferry

HOLIDAY SHOP: Visitors at last year's show find plenty of help with their travel plans

companies, and those planning to holiday at home can gather information about attractions in Britain and Kent.

Last year's show won the praise of the travel industry, with many putting in early reservations to secure stands in 2011.

Roy and Margaret Jones, from Go Cruise, said: "We're trying to think of words that would sum up the show like fantastic, best show ever, great organisation, amazing, but it doesn't really sum up how good we find it."

There will be a full programme of talks throughout the day covering a wide range of travel and leisure activities.

Food and drink, and a licensed bar, plus children's entertainment will ensure a fun and informative day for all the family.

Entry is free and free parking is available.

• For more details about the show see www.thetravelandleisureshow.co.uk or call Liz Hare on 01303 817172.

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IN MY VIEW



By Chris Britcher

Harmless pop TV is filled with glee

GLEE (E4)

FOR an awful lot of people, the word 'glee' means one thing – happiness, delight, anticipation.

But stick a capital letter at the front of it and suddenly you have something of a TV phenomenon among those for whom youth is still firmly on their side, and a smattering of those desperately trying to cling to it.

For Glee, which has this month kicked off season two, is an amalgamation of all the core ingredients required to make TV which pulls in that all important youthful demographic.

It has ridiculously pretty/handsome faces, it has a sharp script, it has a few genuine laughs, and it gets the old trowel out and slaps out well-known hit song after well-known hit song at regular intervals.

To those who have still resisted its charms, it is a very-American blend of comedy, drama and music. Set in a college, the attention focuses around New Directions, a group formed to excel in song and dance and compete in competitions. Apparently, these sorts of clubs, in the US, are 'glee clubs' hence the name.

But the storylines themselves revolve very much around the students which make up the group – their lives, their relationships and all that involves.

All pretty standard dross, you might think. Haven't we seen this formula a million times over? Well, yes, you probably have, but there is a little something about Glee which makes it not quite as gruesome as its billing implies.

Firstly, there are some genuine laughs. Secondly, it rips along at a merry pace, with almost as much emphasis on the battle between the sports and glee clubs and the respective teachers, as there is of the personal issues of the students.

Plus, if ever the pace drops, there's a song performed which will be sufficiently famous and from across the eras to make most viewers go – 'Oh, I know this one' and is usually delivered in a way which will not make you want to pull your hair out.

Granted, it's hardly Nirvana does Britney – nine times out of 10, it's pretty boy/girl singing a very pop version of a memorable tune, but it's relatively inoffensive stuff. What's more, having recently been subjected to my daughter playing one of the Glee soundtrack CDs, it's not too bad. Bubblegum and throwaway it may be, but then that is always the beauty of pop isn't it?

This is aimed fairly and squarely at a particular market and strikes it firmly between the eyes. And for that reason alone, you have to rather warm to it. Granted, it's not the finest piece of drama you'll see. Granted, there are times, as an adult, when you can begin to lose the will to live during it, but there can be no denying that its appeal to the younger generation is remarkable. Crucially, it's bearable if you're a parent forced to sit through it, too.

Come at it with low expectations, and, in fact you'll probably be pleasantly surprised.

CINEMA

TANGLED (PG)

BLONDES certainly have more fun in Disney's glorious animated reworking of the Rapunzel fairytale that marries a hilarious script with dazzling and colourful visuals.

The traditional recipe of rousing love ballads and a boo-hiss villain is stirred to perfection by directors Nathan Greno and Byron Howard, who draw heavily from The Little Mermaid as their plucky heroine abandons her tower and explores a world that was previously out of reach.

Crucially, screenwriter Dan Fogelman manages to appeal to both children and adults, peppering his fantasy world with cuddly critters and underscoring the tomfoolery with a romance that tugs the heartstrings without ever becoming cloying.

The 3D format isn't too obtrusive, employed most effectively in a wonderful sequence involving hundreds of fire lanterns, the camera swirling through the sky as the flickering flames dance before our eyes.

Once upon a time... Princess Rapunzel is abducted from the castle by the scheming Mother Gothel, who covets the girl's magical hair. The golden locks shimmer with the secret of eternal youth but must never be cut – or the hair will lose its power and turn brown.

Gothel confines the girl to a tower and convinces the child that she must never leave the high-rise fortress for fear that she will fall victim to the evils of man.

As years pass, Rapunzel longs to explore the world below but must be content with a cheeky chameleon as her solitary friend.

Then as Rapunzel celebrates her 18th birthday, swaggering outlaw Flynn Rider happens upon the tower and climbs into Rapunzel's bedroom. At first, the young woman is wary of the intruder but he eventually convinces the fair maiden to disobey Gothel and travel to the castle to witness the annual display of fire lanterns.

Once Gothel discovers her prize asset has escaped her clutches, she gives chase, aided by a pair of dim-witted thugs.

Meanwhile, a tenacious sniffer horse from the palace called Maximus is on Flynn's trail, determined to bring the thief to justice.

Tangled is a delight, carrying us along on Rapunzel and Flynn's haphazard adventure, which includes a rousing song and dance number, I've Got A Dream, in The Snuggly Duckling tavern with the drunken and tattooed regulars.

We leave the cinema with a smile and a joyful tear in the eye.

HEREAFTER (12A)

CLINT Eastwood may be approaching his 80th birthday but the imposing actor-turned director shows no signs of relinquishing his seat behind the camera.

Since 2003, he has released roughly one film every year, winning critical kudos and countless awards for such dazzling humanist dramas as Mystic River, Million Dollar Baby, Flags Of Our Fathers, Changeling, Gran Torino and Invictus.

Eastwood confounds our expectations with this deeply moving tale of loneliness and abandonment, based on a screenplay by Peter Morgan, whose own mantelpiece is crammed with trophies for The Last King Of Scotland, The Queen, and Frost/Nixon.

Opening with a jaw-dropping tsunami sequence tearing through a small beach town in Indonesia, Hereafter draws together three seemingly unconnected stories and poses tantalising questions about mortality.

Like the director's earlier films, characters are observed up close but never judged for their occasionally hurtful actions, leaving us to draw our own conclusions about their conduct and the underlying themes.

French television anchorwoman Marie Lelay is on holiday in south-east Asia with her boyfriend Didier when Mother Nature unleashes her fury upon the community.

Marie is knocked unconscious and almost drowns in the deluge, glimpsing bright white light before she is resuscitated.

In San Francisco, psychic medium George

TANGLED: Disney re-tell the story of Rapunzel to hilarious effect



Lonegan turns his back on his so-called gift, which he views as a curse.

"A life that's all about death is no life at all," laments George, who takes a cookery course where he meets new girl in town, Melanie.

Across the Atlantic in London, Marcus and Jason fend for themselves on a working class housing estate while their drug-addict mother wrestles with her demons. When an accident on the streets tears the family apart, Marcus searches for respite from his grief.

Hereafter brings together the main characters for the briefest of moments, before their paths diverge again.

Performances are exemplary across the board. Eastwood directs with flair, opening with that dramatic action sequence that brings back uncomfortable memories of the 2004 tsunami, before another sensitively handled set piece that draws comparisons with the 2005 underground bombings.

Audiences who expect to be led to clear-cut, satisfying conclusions will be left floundering because the film doesn't pretend to have the answers. Like the characters, we consider our own belief systems and ponder the possibilities that confound and divide even the most brilliant scientific minds.

Live for the present before it is too late.

THE MECHANIC (15)

AS ONE of Hollywood's new generation of hard men, Jason Statham has put the pedal to the metal on numerous occasions to out-manoeuvre cops and bad guys, including high-octane chases in the Transporter films.

The title of Simon West's action-packed thriller suggests the muscular British actor

will be getting his knuckles dirty with more engine grease.

While Statham's character does spend part of the film polishing and rebuilding a classic sports car, the eponymous mechanic is in fact slang for a hitman, who shoots first and growls inane lines of dialogue later.

Michael Winner's 1972 film of the same name pairing Charles Bronson and Jan-Michael Vincent provides the inspiration for this predictable tale of revenge and retribution that intercuts limp banter with well-orchestrated action sequences.

Here, West conceives a botched assassination attempt in a hotel and a bone-crunching fist fight that puts one of his actors through the wringer.

Arthur Bishop (Jason Statham) is one of the best assassins: Clean, efficient and completely ruthless, he kills on demand and foregoes messy personal relationships.

Out of the blue, Arthur receives a call from Dean, who needs the hitman to eliminate a traitor in the organisation.

The target is Arthur's mentor, Harry (Donald Sutherland).

Having put his feelings to one side and successfully completed his mission, Arthur crosses paths with Harry's grief-stricken son, Steve, who implores Arthur to find his father's killer.

Consumed with guilt, Arthur decides to take on Steve as an apprentice, training him in the art of assassination. Alas, the newcomer's impetuosity and fiery temperament make him a major liability.

The Mechanic is everything you expect from a film bearing Statham's name: Loud, simplistic and bruising for a brawl.

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Tell Claire on a Sunday

One-woman show is packed with popular songs



BY ED HILL

CLAIRE Sweeney is a lucky woman and she knows it.

"I am blessed. I love my job and there's hardly a day when I get up and think I don't want to go to work," she explains.

"I grew up in a small terraced house in Liverpool. I have had such a nice life and enjoyed my job. It has taken me to many great places and I have met many great people because of it."

From TV to stage, her career shows little sign of slowing. And as she prepares for a string of performances in Bromley next month, her new leading role in the Andrew Lloyd Webber show *Tell Me on a Sunday* has just added to that lucky streak.

She said: "I spent years singing these songs in social clubs around Liverpool and now to be performing them in the original show is great. It was the ultimate feeling for me when Andrew came to see it."

The one-woman show is a collaboration between Lloyd Webber and Oscar-winning lyricist Don Black.

Black is perhaps most famous for his film songs such as *Born Free* and the title song of a number of James Bond movies, among them *Tomorrow Never Dies*, *The Man With the Golden Gun*, and *Diamonds Are Forever*.

He worked on the musical with Lloyd Webber after he briefly fell out with his regular lyricist at the time, Tim Rice. It was first staged in 1979 as an hour-long show featuring Marti Webb.

Pathos and tears

"It's basically a story told in songs about a woman who looks for love in all the wrong places," says Sweeney.

"But there's lots of laughter, pathos and tears; there's a bit of everything in it. Don has this brilliant ability to get into the mindset of a woman's head and tell stories. Andrew just writes beautiful scores. It really helps to love a song you're singing."

More numbers have been written by the composer to make this production an hour and a half long.

Sweeney is on stage the whole time, singing 28 songs; a tough task for any soloist.

She said: "I have to live like a nun and really look after myself. There is no drinking or partying. I have to be really good. The role is a great combination for an actress. It's a challenge vocally but it's also a great acting piece. To keep an audience interested for an hour and a half means it must be great material."

Sweeney began her professional career as a singer before first becoming known to the public playing Lindsey Corkhill in now defunct Channel 4 soap opera *Brookside*.

Since then she has appeared in a string of well known musicals and pantos but still remained a familiar face on TV, appearing in the first series of *Strictly Come Dancing* and as a presenter and guest on shows such as *Loose Women* and *60 Minute Makeover*.

She says conveying a song is not just about having a perfect voice.

"The acting for this show is in the music, it's not just about standing there. Look at someone like Amy Winehouse. Her voice may be a bit raw but she really knows how to express a song and interpret a lyric. That is what makes her such a great artist. It's important to be able to convey the story and move people.



SINGING HER HEART OUT:
Claire Sweeney stars in *Tell Me On A Sunday*

Picture: DONALD COOPER

"I really love that connection with a live audience; if it is a good piece of theatre that makes it even better. It's not just about making pretty sounds."

This latest touring production of the show began last year. It will be at the Churchill Theatre in Bromley from February 8-12.

Claire said: "Last year it was hard because we were in different venues every night but this time the tour is a little bit easier because we are in one place for a week which gives me a bit of stability."

The show is certainly full of well-known songs, too.

"I think audiences will be surprised at the number of songs they know from this show. There are classics such as *Take That Look Off Your Face*, as well as the title song. A lot of these tunes are in people's minds they just don't know they are from this show."

Sweeney says she loves performing in front of a live audience, but has no favourite way in which to show off her talent. She will soon be appearing on our screens in a new show for the BBC.

She said: "I have a new TV show coming out called *Candy Cabs*. It is a comedy drama about two women who set up an all female taxi com-

pany in the North West. It has been really great filming that."

Perhaps it is being so versatile that has helped Sweeney create her own luck.

She said: "I love the fact that I have the choice to do both stage and screen work and am not pigeonholed. I'm fortunate. I can do a comedy drama on television and then do a theatre show. I hope it carries on like that."

• *Tell me on a Sunday* is at the Churchill Theatre in Bromley from Tuesday to Saturday, February 8-12. For tickets, call 0844 871 7627 www.ambassadorsickets.com/The-Churchill.

ATTRACTIONS

THE Vue Thanet cinema will screen a special one-off performance of the sold-out Shakespearian tragedy King Lear, live from the Donmar Warehouse in London's Covent Garden.

The play, which explores the essence of human nature, from love and hate to power and loss, will be screened at 6.45pm on Thursday, February 3, by a special satellite broadcast.

The production is led by acclaimed actor Derek Jacobi, as

the ageing monarch King Lear.

The play follows King Lear's decent into madness after dividing his kingdom between two of his three daughters, Goneril and Regan, who he deems to love him the most and disowning his third daughter, Cordelia for not being able to describe her devotion to him. As events unfold King Lear sees his two successors turn on him and Cordelia, now Queen of France, come to his aide. The tale ends in all out war between the sisters, finally ending the era of King Lear and his three daughters.

Tickets to the live performance cost £12.50 and can be booked at www.myvue.com.

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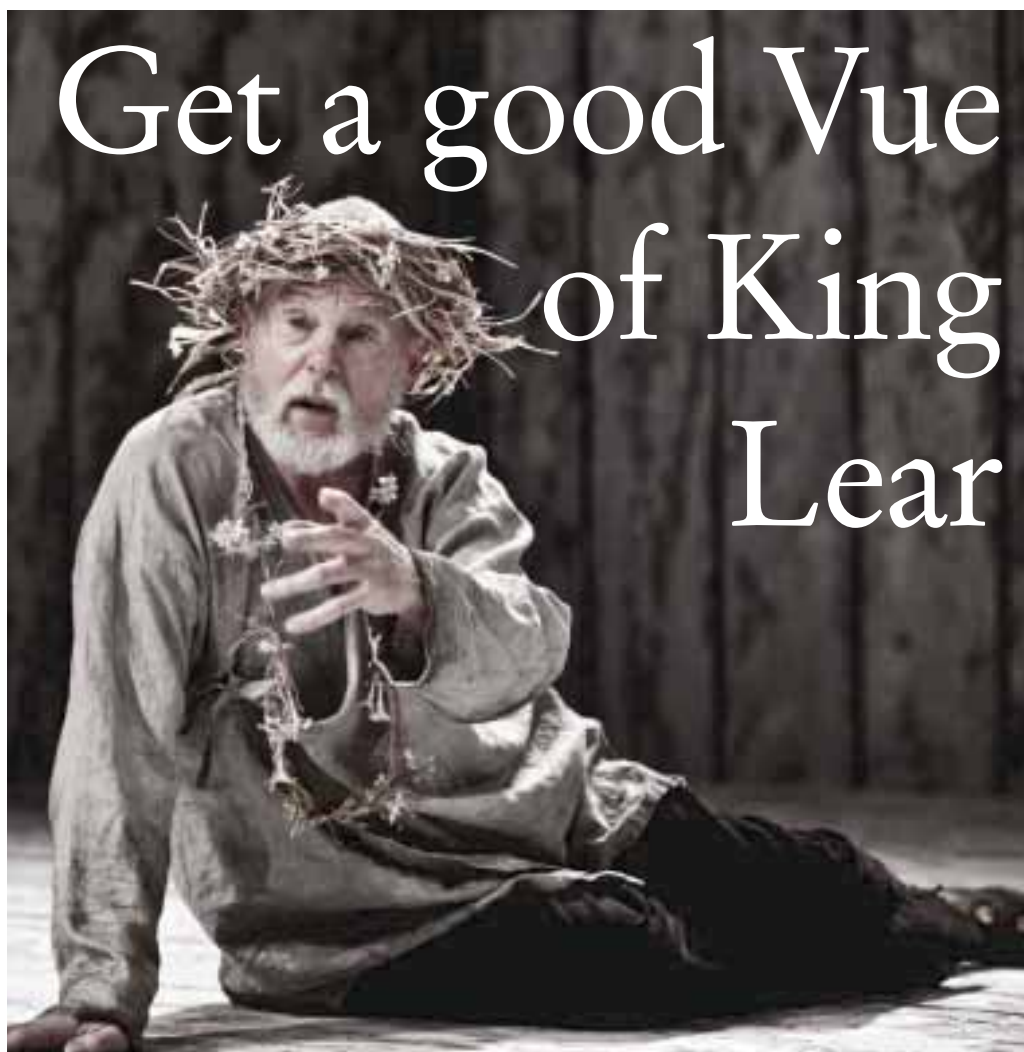
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Picture: JOHAN PERSSON

Have a lion's share

A COLOURFUL play to celebrate Chinese New Year is being staged at Hazlitt Arts Centre in Maidstone.

Why The Lion Danced tells the story of how every 13th moon the monster Nian visits a village and the people find their New Year celebrations disrupted.

The only creature that scares away the Nian is the lion, but the next year when the Nian revisits the village the lion is guarding the Emperor's palace and cannot help the villagers.

So to scare off the monster they create

a lion costume, perform a lion dance and scare away the evil one. A lion dance is still performed in China to this day and is said to bring good luck and happiness.

This production by Yellow Earth Theatre features a spectacularly decorated lion costume and mask. It includes shadow play, original live music and songs, and has been created for families with children aged five and over. After the show the audience will be invited to join the performers in celebrating Chinese New Year.

The show is on Wednesday, February 2, at 1.30pm, for details see www.hazlittartscentre.co.uk or call 01622 758611.



Picture: ALASTAIR MAIR



Feel good about music legend's gig

GUITAR star Wilko Johnson is performing at the Horsebridge Centre in Whitstable next month.

The former member of Dr Feelgood is famous for his aggressive style of R'n'B, and his band includes bassist Norman Watt-Roy, who performed with Ian Dury in the Blockheads.

The support act for the show on Saturday, February 5, will be new Whitstable indie guitar band Gamma Ray Kids.

Singer Mike Turner, 37, said: "Supporting music legend Wilko Johnson is a dream for us. It's quite a big deal for our first gig and we're so happy it's in our home town. We've been solidly rehearsing our set."

Gamma Ray Kids, who formed a year ago, rehearse in the scout hut on Whitstable beach and you will likely hear a preview of the show if you are passing.

Tickets, priced at £15, are available by calling the Box Office on 01227 281174 or email booking@horsebridge-centre.org.uk to find out more.

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RESTAURANT REVIEW

BY ERICA JONES

WHEN I lived in Rochester the Raj of India was my Indian take-away of choice.

Not only did I like their food, I also liked that they never even batted an eyelid when all I would order was a selection of starters – what can I say, I like the variety.

So when the opportunity arose to finally go and eat in the restaurant it was with both excitement and trepidation that I went along – what if, after all this time, it wasn't as good as I remembered?

Fortunately, it was. We were met by a friendly waiter who showed us to our table and offered us popadoms while we looked over the menu. Considering our visit was early on a Monday evening I was surprised to see quite a few other diners, but given my previous experiences of the eatery this merely backed up my expectations.

Once the popadoms and chutneys were devoured, our starters were swiftly delivered. I had chosen my old favourite (and a must on that take-away order list) of prawn puree (£3.75) and am pleased to report it was as good as I remembered – the prawns served up on a traditional bread and cooked in a delicious sauce with a bit of a kick that always gets my tastebuds going.



To continue my tradition of ordering a strange selection, rather than having a regular starter my guest opted to begin their meal with a side dish of sag paneer (£2.95). I could-

n't help but laugh as the waiter served a dish of what looked to be cheese and spinach soup, but I was assured it was good, and the swift emptying of the bowl backed up this claim.

My guest then moved on to a mushroom biryani (£5.50), accompanied by peshwari naan (£1.95). Both were eagerly tucked into, but I was informed that while enjoyable the biryani was missing something. In contrast my chicken tikka sag (£6.95) was delicious. The chicken pieces were beautifully tender and perfectly complemented by the spinach.

Having eaten more than we should, we were eventually forced to give up, but not before we arranged for everything to be packed up to be polished off later at home.

I had a thoroughly enjoyable meal, but it was my guest who summed up the evening the most accurately by describing the food as comforting. At first I thought she was being unfair, but knowing there's a good, reliable restaurant which serves warm, tasty dishes is definitely a comforting thought.

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Review recipe

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(Serves 4)
750g small shallots, peeled and halved
or quartered (depending on size)
2 garlic cloves, crushed
40g butter
1tbsp olive oil
20g light muscovado sugar
40ml brandy
1tsp fresh thyme
Salt and pepper to taste
1 sheet ready rolled puff pastry
1 egg, whisked (for egg wash)

FIRSTLY, pre-heat the oven to 200C (fan oven).

In a large saucepan, add the olive oil and butter and put on to a fairly high heat.

Once the butter has melted, add the shallots and garlic and cook for five minutes, stirring occasionally.

Add the sugar and cook for five more minutes. Add the brandy and thyme, and cook for another five minutes. Then reduce the heat and cook for 10 more minutes. Season to taste.

Get a sheet of ready rolled pastry and cut two even, circular shapes out.

Put these circles on to a greaseproof paper-lined baking tray.

Cut a border round the edge of the circles and prick the middle parts with a fork (to stop the middle of the tart from rising).

Spoon the onion mixture on to the middle of the two bases evenly. Brush egg round the border of the pastry and place in the oven for 25 minutes.

Remove from the oven and serve.

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By SARAH O'MEARA

"TURN zat down," yells the Italian restaurateur Aldo Zilli to a passing waiter, as he attempts to hear my questions down the phone.

With the music blaring in the background swiftly turned off, the 54-year-old repeats sharply: "What do you want?"

I'm hoping to speak to him about judging a competition to find the UK's best meat-free dish, sadly he seems rather underwhelmed by the idea – until I mention the event's sponsor, Linda McCartney Foods.

His tone suddenly melting like butter, the chef coos: "I'm doing zees because I love ze McCartneys. She was one of our best customers. The family have been using our restaurants for over 20 years now, even before it was veggie," he continues, all ferocity gone as we get on to one of his favourite subjects.

More like a chef-to-the-celebrities than a celebrity chef, the explosive and temperamental Zilli has been cooking for and

A vegetarian legacy for Linda

befriending famous faces since the 80s, when his London restaurants Signor Zilli and Zilli Fish were more popular than The Ivy.

Now Zilli, along with Celebrity Masterchef 2008 winner Liz McClarnon, is helping Linda McCartney Foods find a new vegetarian recipe to add to its range.

"I remember Linda and the family coming to the restaurant for lunch. They'd have loads of different pastas, risottos and stuffed vegetables. We used to create dishes for them," explains the chef, whose innovative approach to Italian cuisine and subsequent book and TV career made him a household name.

"They're such an easy, down-to-earth family. Their son James still comes in a lot. He's vegan and so is my chef, so he feels right at home."

Last year, with the McCartneys' ideals as

inspiration, Zilli opened his first solely vegetarian restaurant: "I was very bold because in a business sense, I didn't know if it was going to work or not. But I did it for them, for the McCartneys," the chef continues, his love beginning to sound slightly mawkish.

Moving the conversation swiftly on, we discuss how difficult it is to adopt vegetarian cooking habits.

"It was an intense period of learning. I had to get my creative head on, go outside of the box and start using ingredients like quinoa, spelt, barley, chickpeas – all those lovely proteins I wouldn't normally eat."

Now a firm convert to the leafy way ("I'm now about 85 per cent veggie") Zilli was even hired by renowned healthy eater Leona Lewis to cook for her tour.

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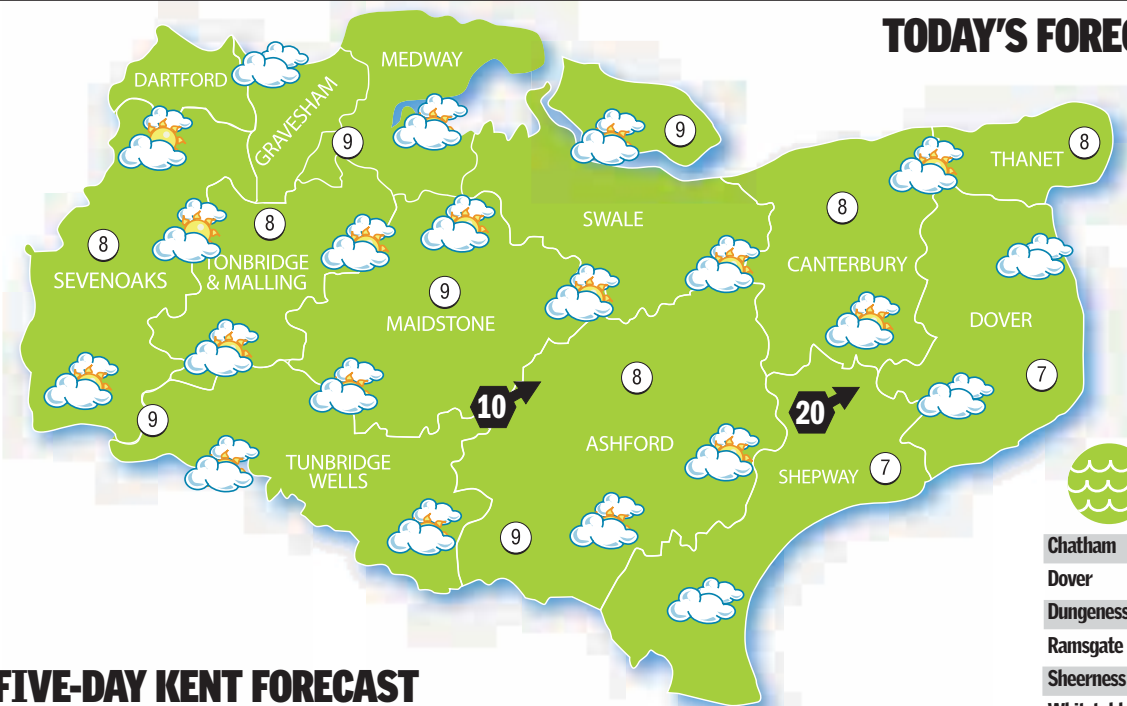
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



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Athens	10°C	New York	4°C
Barcelona	10°C	Paris	-1°C
Beijing	6°C	Rome	11°C
Bombay	31°C	Sydney	34°C
Cape Town	28°C	Tenerife	20°C
Cardiff	1°C	Tokyo	6°C
Gibraltar	13°C	Vancouver	5°C
Hong Kong	15°C	Warsaw	-2°C
Las Palmas	19°C	Wellington	23°C



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Chatham	Saturday	2:18pm 5.9m	Sunday	2:49pm 5.8m
Dover	Saturday	12:27pm 6.4m	Sunday	12:58pm 6.3m
Dungeness	Saturday	12:26pm 7.3m	Sunday	12:58pm 7.3m
Ramsgate	Saturday	12:57pm 4.9m	Sunday	1:28pm 4.8m
Sheerness	Saturday	2:08pm 5.6m	Sunday	2:39pm 5.6m
Whitstable	Saturday	2:11pm 5.1m	Sunday	2:41pm 5.1m

FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon											Whitstable		Saturday					2:11pm 5.1m		Sunday		2:41pm 5.1m	
Ashford	8°C	9°C	9°C	11°C	11°C	Dover	7°C	7°C	8°C	9°C	10°C	Gravesend	8°C	9°C	9°C	12°C	13°C	Sevenoaks	7°C	8°C	7°C	10°C	10°C		SUNRISE	7.33am	SUNSET	4.45pm
Canterbury	7°C	9°C	8°C	11°C	11°C	Faversham	7°C	9°C	8°C	11°C	12°C	Maidstone	8°C	9°C	9°C	11°C	12°C	Sittingbourne	7°C	9°C	8°C	11°C	12°C		SUNRISE	7.33am	SUNSET	4.45pm
Chatham	7°C	9°C	8°C	11°C	12°C	Folkestone	7°C	7°C	8°C	9°C	10°C	Ramsgate	7°C	9°C	8°C	11°C	11°C	Tonbridge	8°C	10°C	9°C	11°C	12°C		MOONRISE	6.59am	MOONSET	4.26pm
Dartford	8°C	9°C	9°C	12°C	13°C	Gillingham	7°C	9°C	8°C	11°C	12°C	Rochester	7°C	9°C	8°C	11°C	12°C	Tun Wells	8°C	10°C	9°C	11°C	12°C		MOONRISE	6.59am	MOONSET	4.26pm

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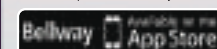
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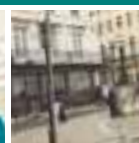
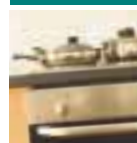
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Folkestone A stunning 2 bedroom bungalow which has been extensively modernised and extended to a very high standard, situated in the heart of the West End of Folkestone. Price: £380,000



Folkestone An impressive 6 bedroom family house enjoying many period features and substantial accommodation set in the heart of the West End. Price: £595,000



Sandgate A detached 5 bedroom split level house situated in an exclusive gated cul-de-sac with landscaped gardens, balcony and wonderful views of the sea and coastline of Hythe Bay. Price: £495,000



Hawkinge A stunning 5 bedroom executive style house offering spacious and well presented accommodation with attractive and well stocked south westerly facing garden. Price: £420,000



Folkestone Substantial 5 bedroom detached house offering spacious accommodation with swimming pool. In one of the most sought after cul-de-sac locations within the West End. Price: £745,000



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Birchington Office
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parkland estates

Property of the Week



St Peters

- Enjoy The Village Life
- Immaculate Starter Home
- Two Bedrooms
- Two Reception Rooms
- Modern Kitchen
- Gas Central Heating
- Double Glazing
- Enclosed Rear Garden

£147,500



Property of the Week



Broadstairs

- Sought After Location
- Two Bedrooms
- Charm And Character
- Kitchen/Diner
- Gas Central Heating
- Sash Windows
- Communal Grounds
- No Chain !!!

£189,995



Manston Offers Invited £34,995

- Two Bedrooms
- Lounge With Fireplace
- Modern Fitted Kitchen
- Master En-Suite



Birchington £85,000

- Two Bedrooms
- Fitted Kitchen & Bathroom
- Allocated Parking
- Sought After Location



Cliftonville £152,500

- Three Bedrooms 40ft Rear Garden
- D.S Shower Room
- Tlc Needed



Minster £159,995

- Three Bedrooms
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Margate £99,995

- Two / Three Bedrooms
- Lounge
- Kitchen / Diner
- Conservatory



Dumpton £134,995

- Two Bedrooms
- Newly Fitted Kitchen
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- Lounge With French Doors



Birchington £168,000

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- Balcony



Ramsgate £194,995

- Three Bedrooms
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- 22'7" Kitchen/Diner
- Family Bathroom



Cliftonville £229,995

- Two Bedrooms
- Loft Room With En-Suite
- Fitted Kitchen
- Conservatory



Ramsgate OIEO £265,000

- Five Bedrooms
- Three Reception Rooms
- Fitted Kitchen
- Bathroom And Shower Room



Cliftonville £299,995

- Such Character And Charm!
- 4 Beds, 2 Recepts
- Garage & Ample Osp
- Gardens To 2 Sides



Cliftonville £315,000

- Four Bedroom Detached
- Stunning Gardens
- V Sought After Location
- Parking For 4/5 Cars



Ramsgate £354,995

- Six / Seven Bedrooms
- Period Features
- Off Street Parking
- Enclosed Rear Garden



Manston £449,995

- Four Bedrooms
- En-Suite To Master
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Day 3 - The Rose Bowl, Southampton - Wednesday, 16th February - 11am.

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Day 5 - The Penventon Park Hotel, Redruth - Friday, 18th February - 11am.



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CANTERBURY
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Guide: £110-115,000



HERNE BAY
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Ramsgate - £149,995

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Ramsgate - £94,995

Semi Detached Three Bedroom House
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No Onwards Chain
Popular Location.



Palm Bay - £114,995

Purpose Built Two Bedroom Flat
Immaculate Throughout
No Onwards Chain
Off Street Parking.



Margate - £124,995

Terraced Two Bedroom House
Approx 40ft Rear Garden
Excellent Order Throughout
Viewing Highly Recommended.



Palm Bay - £137,995

Purpose Built Two Bedroom Apartment
Immaculate Throughout
Fitted Kitchen
Garage Plus Parking Space.



Palm Bay - £144,995

Modern Terraced Two Bedroom House
Garage En-Bloc
Gardens To Front & Rear
Close To Seafront



Ramsgate - £172,000

Detached Three Bedroom House
Gardens To Front & Rear
Off Street Parking
Convenient Location



Garlinge - £179,995

Semi Detached Three Bedroom House
Character Features
Extended Accommodation
No Onwards Chain



Kingsgate - £189,000

Semi Detached Two Bedroom Bungalow
Garage Plus Driveway
Approx 50ft Garden
Walking Distance Of Beach



Broadstairs - £215,000

Detached Two Bedroom Bungalow
80ft Rear Garden
Potential For Parking
Highly Desirable Location



Broadstairs - £239,995

Detached Two Bedroom Bungalow
Spacious Kitchen
Superbly Presented
Garage Plus Driveway



Palm Bay - £249,995

Detached Four Bedroom House
Garage Plus Drive
Close To Seafront
800 Yards From Beach



Cliftonville - £249,999

Detached 5 Bedroom House
3 Large Reception Rooms
70FT Rear Garden
Off Street Parking



Cliftonville - £255,000

Detached Four Bedroom House
Double Garage Plus Drive
Popular Location
Gardens To Front & Rear



Broadstairs - £350,000

Detached Six Bedroom House
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Keep Kent Working! *It's jobs for Kent*

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Plan to invest in apprenticeships

THOUSANDS of apprenticeships could be created from a 15-year investment plan being considered by councils in east Kent.

Dover, Folkestone, Canterbury and Thanet are all set to benefit from the East Kent Local Investment Plan 2011-2026, which aims to bring jobs and housing to the region on behalf of a wide range of community partners, including Kent County Council and the Government's Homes and Communities Agency.

Based on a best-case scenario of £300 million investment through the project, an estimated 2,000 apprenticeships could be created in the region.

However, even a much lower sum of £69m would still create about 460 apprenticeships.

The plan looks at key strategic priorities and major projects for each district to bring investment, jobs and housing for the future. It has been brought together to inform future investment decisions for the region, including through the new Local Enterprise Partnership and other programmes, where appropriate.

Dover council is the first to approve the plans, which leader Cllr Paul Watkins said he was "delighted" about.

He added: "It is vital that we continue to work with all partners to make the strongest case for future investment for Dover district and east Kent.

"The strategic and local priorities from a Dover perspective add value to east Kent, and a number of local schemes are already construction-ready and will continue to bring major private sector investment to the area.

"The work already undertaken in a range of areas in Dover – including having growth point status and our local development framework in place – has set firm foundations for growth, and with the approval of the local investment plan we are looking forward to seeing continued regeneration and investment for the future."

By **STEVE KNIGHT**

THE chairman of the Kent Association of Young Entrepreneurs (KAYE) has urged employers to pull together and help grow the county's workforce.

David Ing is the latest name to back this newspaper's Keep Kent Working campaign, praising the initiative for its goal of bringing businesses closer together for the benefit of prospective employees throughout the region.

"There's a lot to be said for looking after your own community, and Keep Kent Working fits in with that ethos," he said.

"Kent has such a rich source of talented people and such a diverse range of businesses, so why would anybody need to go outside of it? We should all be working together for the greater good of the county.

"KAYE works closely with the University of Kent and with Canterbury Christ Church, and it's a shocking statistic that something like 80 per cent of graduates will end up leaving Kent. We're trying to encourage them to stay here and back other businesses in the county, and that goes hand-in-hand with the Keep Kent Working campaign."

The Kent Association of Young Entrepreneurs was launched to support young-minded business people who are either running their own company, seriously considering starting one, or working their way up the corporate ladder.

Originally aimed at young people, Mr Ing admits the recession has had a big effect on the age range of its 200-plus members.

"We've got some members who are over 40 and even over 50, and the main reason is that people have been made redundant and decided to go out on their own. But the principles KAYE has are the same, no matter how old you are.

"We're there to provide support, guidance and access to other people for entrepreneurs,



SUPPORT: David Ing is urging employers to source their workforce from within Kent

because it's good to know there are other people out there who are in the same boat as you. It's safety in numbers."

As well as being the chairman of KAYE, Mr Ing is also managing director of the Maidstone-based marketing agency CFA.

He is also a member of the Institute of Directors' Kent executive committee and of the Kent Ambassadors group.

Mr Ing was in positive mood when asked

how well-placed he thought the county was for the inevitable economic recovery.

He said: "I think it's well positioned. We've got great links to Europe and the Olympics are just around the corner.

"The only negative is that businesses in the county are not as good at bringing people together, and that's where I think the Keep Kent Working campaign can help."

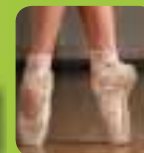
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Scholarship scheme benefits art students

STUDENTS at the University for the Creative Arts are reaping the benefits of scholarships worth up to £15,000 each.

The economic climate means scholarships – paid for by alumni, governors and friends of the university – make a big difference to those suffering from financial difficulties.

Seventeen students are taking advantage of the scheme, having been awarded placements across its campuses in Canterbury, Maidstone and Rochester, and Epsom and Farnham in Surrey.

“The Government’s proposed rise in tuition fees means it is vital for us to offer scholarships to those who may not be able to afford to go to university,” said head of development Matthew Horton.

“We have begun developing our awards now, so that we have a generous portfolio of scholarships and bursaries available by 2012 to help as many students as possible to fulfil their potential.”

UCA chairman and former MasterChef host Loyd Grossman is one of several people to have made significant contributions to the scholarship programme, as has the university’s vice-chancellor, Professor Elaine Thomas.

The scholarships are awarded to undergraduate and postgraduate students from any background, who are judged to have shown outstanding creative potential in their chosen field in the arts.

Jacque Brown, from Broadstairs, was



PRACTICAL HELP: Jacque Browne with her benefactor, Loyd Grossman

able to progress from a foundation course at UCA Canterbury to a degree in graphic communication at UCA Farnham, thanks to the financial support of Loyd Grossman.

She said: “Finding out I had won the scholarship greatly increased my confidence, but practically it has helped me to afford the extras I need for my course, which is very material-intensive.

“All of this is helping me enhance my work.”

Details of the university’s scholarships for 2011 will be released at the end of February.

Visit www.ucreative.ac.uk/scholarships.

Open day for graduates

THE University of Kent is holding a post-graduate open day from 11am-3pm on Saturday, February 5.

Prospective students are invited to attend so they can learn about the funding schemes available to them, including the university’s multi-million pound postgraduate scholarship fund.

The event at the Canterbury campus will also provide information about the extensive range of part-time and full-time courses on offer, with visitors able to tour

the accommodation and study facilities.

Professor Diane Houston, dean of the university’s graduate school, said: “Postgraduate education is of increasing importance both to students and universities.

“I hope our open day will help inform the choices of graduates who would like to study for academic interest or to further their careers.”

Visit www.kent.ac.uk/opendays to register your interest in the open day.

Students enlist just for day

PUBLIC service students received a taste of life in the Army as part of their Level 2 BTEC Diploma.

The Canterbury College youngsters spent a day with troops based at Shorncliffe Barracks, near Folkestone, where they learned techniques such as low-level tactics, moving in formation and close-quarter combat skills.

Of the 15 who took part, more than half said the experience had given them a real interest in pursuing a career in the armed forces.

Public services co-ordinator Howard Gilbert said: “They worked hard for their Army instructors and supported each other to overcome any challenges.

“It is always good to see how students perform outside the classroom, and they



COMBAT: Students’ taste of Army life

certainly rose to the occasion.”

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Apprenticeship Week

7-11 February 2011

Summary of events in Thanet:

Monday 7th February

- Launch of Training Solutions Facebook site
- College Apprenticeship Graduation event

Tuesday 8th February

- Thanet College recruits ‘The Apprentice’

Wednesday 9th February

- Principal Graham Razez - live interview on Academy FM at 11.15am
- Drop-in session about Apprenticeships - College Library 12 midday until 5.00pm

Thursday 10th February

- Training Solutions take over the Community Hub at Westwood Cross 10am-1pm

Friday 11th February

- Training Solutions take over the Community Hub at Westwood Cross 10am-1pm
- Thanet College hosting the Coastal College Consortium for the ‘Employer Engagement Task Group’

Saturday 12th February

- Apprenticeship Bus will be at Westwood Cross from 8.30am-6.00pm.
- Launch of a range of new Thanet College Apprenticeship programmes

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To advertise in this section **01303 817040**



Coastal Services Division

The Coastal Services Division of Gardline Environmental Ltd provides a variety of survey and windfarm services and specialist vessels for contracts and charters. These include Windfarm Turbine Transfers, Hydrographic Surveys and Guard Boat duties. Due to the award of some major long-term contracts across the UK, we are seeking persons suitable for the following positions:

SKIPPERS

The ideal candidate must possess previous experience at sea on 10m to 20m vessels, using a variety of propulsion methods. As a minimum, an RYA Powerboat Level 2 Certificate and an ENG-1 medical certificate are required. A VHF, First Aid and sea survival certificates would be an advantage as would experience of training support staff in boat operations. We have several experienced support staff as well as those beginning their careers at sea, so your ability to encourage and guide is important.

The successful candidate must be able to demonstrate their boat handling skills, leadership qualities and problem solving abilities. Your calmness, confidence and initiative will be key to your success as one of our skippers within our team.

ABLE SEAMEN

In this role we are looking for individuals who have commercial and or leisure boat experience in an all-round support role. Your positive attitude and approach to the work and practical learning will be key to your success and progression. You must be someone who can accurately follow instructions and take responsibility for given tasks, working closely with and providing support to the Skipper regarding all aspects of vessel operations.

Working for Coastal Services, is physically demanding and will require nationwide travel and periods of time away at sea. We do operate on rotations appropriate to contract, usually 16 days on (including travel) and 14 days off, but for ALL the above roles you will need to be flexible and willing to work outside the core business hours on occasions. Ideally we are looking to recruit people from the localities of our contracts, but this is not essential.

If you are interested in working with us, please send your CV and Cover Letter via e-mail detailing your experience, skills and qualifications along with your availability to Allan Tucker, Project Manager at allan.tucker@gardline.com

Closing date: Thursday 10th February 2011

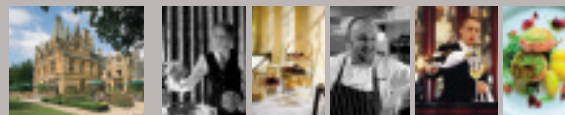
Deputy Manager

Residential EMI Care Home

New Romney – Kent / Full Time Permanent Role
Rates are Negotiable based on experience.

Exciting role for development - Deputy Manager Role at Local Care Home group. The role is within an EMI Care home for the elderly. The role is to develop alongside the Clinical Manager and existing Deputy Manager with the view to gaining experience to gain a more senior position in the future. The role is for a person who wants a challenge and further their career in care. Has to have experience in working in a supervisory or co-ordinator role with care staff, awareness of Dementia and NVQ Level3. CV on submission and references required at point of acceptance. CRB will be carried out.

To apply please send your CV to: adam@belmontsandbanks.co.uk
Visit our website: www.belmontsandbanks.co.uk



Hand Picked Hotels is a collection of 17 luxury country house hotels throughout the United Kingdom and Channel Islands.

HR ADMINISTRATOR

Based Brandshatch Place Hotel | £18k

Responsible for all HR administration for a designated group of properties, your duties will include setting up and updating personnel records in line with audit and data protection requirements, as well as administering the employee benefits system and assisting with recruitment of new staff members.

We are seeking a confident, pro-active and highly organised individual with excellent knowledge of Microsoft Office to deliver a first-class HR admin service.

ACCOUNTS ASSISTANT

Maternity cover | Based Sevenoaks | £17.5k

Working as part of a busy, friendly team, you will provide ledger and accounting support to both our head office and individual hotels, including supervising bought and sales ledgers, cash book reconciliations and assisting with month end procedures. Data reporting on a daily, weekly and monthly basis will also form part of your role.

You will have strong numeric skills, good Excel knowledge and demonstrate excellent attention to detail. Previous knowledge of Opera and Sage is desirable.

Please apply with CV and covering letter with current salary details to: Keely Dobinson at kdobinson@handpicked.co.uk

Closing date: 11th February 2011.

www.handpicked.co.uk



WELLNESS COACHES REQUIRED

We are a Health & Nutrition company looking for serious people who want to earn £500-£1000+ per month full/part-time working from home.

Full training and support available.
01622 671716



ST JOHN HOME
have a vacancy for a

Trained Nurse for Friday Night Duty

to join our team caring for 18 elderly people
Excellent working environment and rates of pay.
For application form phone Matron on
01227 273043

HAZEL MOTORS

We are urgently looking to recruit a Fully Qualified and experienced Vehicle Technician / Mechanic to join our service team.

Duties to include vehicle servicing, repairs, diagnostic work and tyre fitting etc, on a wide range of cars and light commercials. An MOT tester would be preferred but is not essential. Applicant must be punctual, reliable and hold a full driving licence. Friendly family business, established for over 40 years in Chatham.

Please email your CV to info@hazelmotors.co.uk or call 01634 406664

Part Time Medical Receptionist

We need a new person to join our busy, friendly reception team at the Town Medical Centre, Sevenoaks.

Experience not essential but calm, unflappable nature absolutely necessary! If you would like to work 15 hours (3 days) a week in this rewarding job as part of a happy, progressive practice, please apply in writing with your CV to:

Keith Salter, Practice Manager

Town Medical Centre
25 London Road, Sevenoaks TN13 1AR

Sparkle and Smile



- ★ Returning to work
- ★ Looking for a new challenge
- ★ Salary up to £18,500 per annum
- ★ Full holiday entitlement
- ★ Maidstone town centre location
- ★ Bring your personality to work and let it work 4 u

Call 01622 662 610 quoting REC500

Alzheimer's & Dementia

SUPPORT SERVICES

Registered Charity Number 1024385

ARE YOU INTERESTED IN CARING FOR PEOPLE WITH DEMENTIA?

Alzheimer's and Dementia Support Services is a registered charity which supports people with dementia and their carers

We are looking for **CARERS** to support people in their own homes. You will need to have a genuine interest in people with dementia plus patience and empathy in abundance. Experience of caring for people or NVQ level 2 required. In return we will offer you specialist training, hours to suit you, and the opportunity to work for a friendly caring charity.

Rate of pay will be £8.00 per hour, plus 4 weeks annual leave.

For application forms and further information contact Judith West 01474 533990 or email judith.west@alz-dem.org

Closing date for completed applications 21st Feb, 2011.

To advertise in
this section

01303 817040



Sales Co-ordinator

HV Wooding are a well established and successful manufacturing company producing metal components to customer specification, owing to growth in the business and to assist in the development of future opportunities we have a vacancy for a Sales Co-ordinator.

We are looking for an experienced Sales Co-ordinator to join our busy sales team, the candidate should have proven experience in the following areas:

- Enquiry Management/Sales Admin
- Marketing
- Account Management
- Team Leading

Reporting to the Sales Director you will be responsible for the general co-ordination of the sales team using effective team leading skills to move the team forward and to enhance performance. You will take a hands on pro-active role in developing the Marketing approach for the company, this is aimed at new business generation.

You will need to be numerate and have good attention to detail with a methodical approach to your work together with excellent communication and organisational skills. Experience working in a manufacturing business with some technical knowledge would be of benefit but not essential as full process/product training will be provided. A good knowledge of 'MS Office' software is also required.

This is a key role within the business and will be of interest to someone with Enquiry Management and Marketing experience looking for a challenging and rewarding role.

Please send your CV to jolson@hvwooding.co.uk

We are seeking a first class

Book-Keeper/Account Administrator

with an enthusiastic and committed approach, to work in our Head Office based in Marden, Kent to start as soon as possible

- A good working knowledge of Sage
- Excellent communication skills
- Ability to work as part of a team and to play a key role in this growing company
- Self motivated and organised
- At least two years' experience in a similar position

The Kindergartens are a family run group of successful and well established nursery schools situated in Central London

A competitive salary and conditions are offered

For further details and a full description of the post please email: nicky.peckham@thekindergartens.co.uk

The School is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment

www.thekindergartens.com

THE KINDERGARTENS



All Seasons donates 100% of the surplus profit to, and works in partnership with, registered charity Kent Enterprise Trust.

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care services

Looking for a new challenge?

Why not make a difference to someone's life and work with us as a community care worker?

Experience **NOT** required but passion is essential.

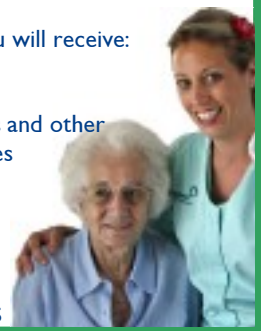
Visit www.allseasons.org.uk or call **01227 265 899** for more information.

Working for All Seasons you will receive:

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- free national qualifications and other development opportunities
- free CRB
- free uniform
- childcare vouchers.



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The future of local media

Be a part of an exciting and growing team developing our portfolio across Kent

Media Sales Executives - Field Based x3 Full Time permanent - Ashford and Weald Full Time permanent - Tunbridge Wells and West Kent Full Time permanent - Medway

KOS Media look for highly motivated people to create and sell multi-media solutions in our market leading portfolio including newspapers, magazines and digital sales.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response.

Looking after and growing an existing customer base along with finding new business will form the basis of the job role. You will need to be a self motivated individual with sales experience, good communicator, tenacious and hard working to succeed in this environment.

Telephone Sales Executives x2 Maternity Cover fixed term 12 months Full Time permanent

If you are highly driven, confident, a self motivated team player with good communication skills, who is able to work under pressure to deadlines and targets, in our fast paced and fun telesales department, then apply.

You will be office based and working with an existing client base of advertisers where customer service is paramount, but you must also be able to search out new business to develop and grow your territory revenues and opportunities.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response.

Media experience is not essential as full training will be given.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply in writing with your CV and covering letter in the first instance to:

Ynez Coton, Commercial Director,
ARCHANT KOS MEDIA
Apple Barn, Hythe Rd, Smeeth, Ashford Kent. TN25 6SS
Or email ynnez.coton@kosmedia.co.uk

Sales Manager

The Sales Manager will play a lead role in developing new business and maintaining existing relationships. The ideal candidate should be comfortable with all stages of client relationship management and should be proficient at sourcing leads, securing new revenue, delivering presentations, writing proposals, negotiating and closing.

The person we are seeking will be an energetic and enthusiastic individual with excellent sales skills, a self starter; highly motivated and will have excellent verbal and written communication ability. You will need to demonstrate a proven sales track record, preferably from within media, will have a good understanding of the benefits of printed, online and live media and knowledge of the Kent marketplace would be useful.

Media Sales Executives Tunbridge Wells

KOS Media look for highly motivated people to create and sell multi-media solutions in our market leading portfolio including newspapers, magazines and digital sales.

We believe and pride ourselves in good customer service, professional marketing solutions and excellent business relationships. We provide innovative ideas that will in return give our clients real value and response.

Looking after and growing an existing customer base along with finding new business will form the basis of the job role. You will need to be a self motivated individual with sales experience, good communicator, tenacious and hard working to succeed in this environment.

Telephone Sales Executives x2 Ashford

You will play the key role in selling advertising across our market leading portfolio of newspapers, websites and mobile products.

Candidates may possess a track record in telephone sales, combining excellent communication skills, tenacity and the ability to build relationships.

Ultimately, we need an articulate and assured sales person with a structured and positive manner. Your might also be looking to enter media as a career within sale and this would be an excellent starting point.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply with your CV and covering letter in the first instance to:

Christine Davidson, Commercial Director
ARCHANT KOS MEDIA,
Apple Barn, Hythe Road,
Smeeth, Ashford, Kent TN25 6SS
Or by email christine.davidson@kosmedia.co.uk

ARCHANT } KOS MEDIA



Public Sector

You can also find the latest jobs online: www.jobsforkent.co.uk

KOSMEDIA

Telephone: 01303 817040

Fax: 01303 817004

Email: appointments@kosmedia.co.uk

Online: www.jobsforkent.co.uk

Teachers Needed Primary, Secondary and SEN.

Capita Education Resourcing is the leading provider of educational staff throughout the UK.

Our dedicated and friendly Kent team can provide you with:

- ✓ Daily/weekly/termly supply opportunities
- ✓ Excellent rates of pay – paid weekly
- ✓ Free in-service training and CPD assessment
- ✓ Free use of resource centre
- ✓ An out-of-hours service

Even if you can only spare one day a week we would love to hear from you.

To find out more information
and to register with us, please call us free on:
0800 731 6871

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enquiry.ers@capita.co.uk
Committed to equal opportunities

Calling all Teachers & Cover Supervisors

Primary, Secondary and SEN Education

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Whether you require daily, short term, long term or permanent roles across Kent and the SE we would love to hear from you.

To find out more information
and to register with us, please call us on:
0845 450 1496 or email: kentteam@tltp.co.uk



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“Raising Aspirations, Developing Skills, Delivering Quality”

Do you have what it takes to be a College Governor?

Thanet College continues to build on the success and achievement of its students in a wide range of vocational courses, specialising in areas such as art and design, music, media and performance, engineering and technology, hospitality, care and business.

College Governors are members of the wide community served by the College who volunteer their senior level experience and skills for public benefit. They are responsible for the educational character and mission of the College, for the proper use of its resources and for safeguarding its assets. Governors are committed to the value of lifelong learning, the promotion of equal opportunities and maintaining standards.

We have a vacancy for a Governor serving on our Governing Body and Audit Committee. The successful applicant should have broad managerial experience and knowledge of organisations at a senior level and be conversant with financial procedures and/or audit processes.

Please apply in writing to:

Nicky Stevenson
Deputy Clerk
Thanet College
Ramsgate Road
Broadstairs
Kent CT10 1PN

The closing date for applicants is Monday 14th February 2011.

Please note: Previous applicants need not apply

Thanet College is committed to Equal Opportunities.

RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

Additional Support Tutor

The college is looking to recruit an Additional Support Tutor to be responsible for the support service for learners with Autistic Spectrum Condition and Language and Communication needs.

Salary Scale: £25,589 - £30,205 for 37 hours per week, all year

Closing date: 9 February 2011

Interview date: 28 February 2011

For further details and to apply online please visit our website
www.thanet.ac.uk and click on 'Vacancies'.

Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Job reference: AST001

Promoting Equality Preventing Discrimination

The Spencer Wing is the independently owned and managed 22 bed private hospital situated on the QEOM Hospital site. We also have a 4 bed unit at the William Harvey Hospital in Ashford. The continuing growth of our business has resulted in vacancies for the following staff:

PART-TIME RECEPTIONIST/ADMINISTRATOR (Margate)
20 hours per week (shifts between 7.30am – 08.00pm)
Closing date for applications – 4th February 2011

Qualifications
Maths and English (GCSE or equivalent) 2 years working with the public
Knowledge of Word, IT Skills, Booking Systems. Flexible approach to working

To discuss these opportunities or to arrange an informal visit, please contact
Caroline McKeane, Outpatient Administration Supervisor on 01843 234555 Ext: 62044

For job description and application form please contact:
Jo Edwards, East Kent Medical Services Ltd, The Spencer Wing
QEOM Hospital, Ramsgate Road, Margate, Kent CT9 4BG
Telephone: 01843 234556 Fax: 01843 296333
E-mail: jo.edwards@thespencerwing.com

The Spencer Wing is an equal opportunity employer
These positions are subject to a Criminal Records Bureau Disclosure check

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Census Jobs from £7.41 to £15.37 p.h. (depending on role/location). Full and part time roles available in your area. Be part of an exciting project and apply now at www.censusjobs.co.uk
To apply/more information:
Census applications@jobsforkent.co.uk
Quoting Job Ref: kos

Royal Naval Benevolent Trust

RGN's (Day and Night shifts)

Gillingham
Salary Negotiable
Prestigious Naval Care Home in Gillingham
Requires: RGN's (Day and Night shifts) Applicants should be able to provide a high standard of nursing care and work as part of a team. For more information and application form contact: PEMBROKE HOUSE11 Oxford Road Gillingham Kent ME7 4BS Tel: 01634 852431.
To apply/more information:
Royal Naval Benevolent Trust
jotrembeth@pembrokehouse-rnbt.org.uk
Quoting Job Ref: kos

To advertise in this section **01303 817040**



RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

Trainer/Assessor in Health & Social Care

A Trainer/Assessor is required to work at the college's brand new Business Centre in Manston.

The successful applicant will be required to:

- Assess and track a caseload of learners for Employer Responsive provision in a variety of environments towards timely completion
 - Carry out Internally Verification
- Prepare and deliver group training for customised and accredited programmes
- Contribute to resource development and implement new programmes as necessary under the direction of the Sector Lead
- Promote the Business Centre / Sector, recruiting new candidates primarily from existing employer contacts.

Salary Scale: £19,000 - £23,000 plus Achievement Incentives up to £3K, 37 hours, all year

Closing date: 31 January 2010

Interview date: 8 February 2011

For further details and to apply online please visit our website www.thanet.ac.uk and click on 'Vacancies'.

Alternatively contact the HR Office, Thanet College, Ramsgate Road, Broadstairs, Kent, CT10 1PN or telephone our application line for an application pack on (01843) 605052

Promoting Equality Preventing Discrimination








Westlands Academies Trust



The Westlands School

Westlands Avenue, Sittingbourne, Kent ME10 1PF

SITE MAINTENANCE TECHNICIAN/CARETAKER

The successful applicant will work as a member of the Site Maintenance team, line-managed by the Site Manager. As well as general caretaking duties, the successful applicant will be expected to undertake site maintenance, and so a working knowledge and experience with carpentry, electrics, plumbing and decorating is desirable.

37 hours a week. Extra payments will be made to cover any out-of-hours lettings during evenings and weekends and for weekend/Bank Holiday standby duty, all of which are carried out on a mandatory, shared rota basis.

Applicants must be prepared to work a variety of hours as and when required.

Kent Pay Band 3 £14,099 - £15,984

Recruitment packs are available from the school or online.

Please note, we cannot accept CVs without an application form.

Closing date: Monday 31st January 2011

Westlands Academies Trust is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. This post is subject to an enhanced CRB check..

Tel: 01795 477475 Fax: 01795 479461
Email: swa@westlands.kent.sch.uk
Headteacher:
Mr J Whitcombe MA

Westlands Academies Trust
Company No 7344732




PUBLIC NOTICE

Highways – District of Swale

NEWHOUSE LANE, SHELDWICH (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of works to install a new district water meter and associated pipe work, the Kent County Council has made an Order prohibiting through traffic on Newhouse Lane, Sheldwich, on or after 1 February 2011 for up to 8 weekdays or until the works have been completed.

The road will be closed in the vicinity of the junction with A251 Faversham Road. There will be no access for through traffic between the junctions with A251 Faversham Road and Owens Court Road.

The alternative route is via A251 Faversham Road, Ashford Road, A2 Canterbury Road, Selling Road and Featherbed Lane.

SEED ROAD, NEWNHAM & HOPES HILL, DODDINGTON (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of water mains replacement works, the Kent County Council intends to make an Order prohibiting through traffic on Seed Road, Newnham and Hopes Hill, Doddington, on or after 14 February 2011 for up to 6 weeks or until the works have been completed.

SEED ROAD will be closed between the junctions with Hopes Hill and Foxen Road from 14 February 2011 for up to 2 weeks.

The alternative route is via Hopes Hill, The Street, Doddington Lane and The Street.

HOPES HILL will be closed for its entire length from 14 March 2011 for up to 2 weeks.

The alternative route is via The Street, Doddington Lane, The Street and Seed Road.

STATION ROW LEVEL CROSSING, TEYNHAM (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of a level crossing inspection and track maintenance, the Kent County Council has made an Order prohibiting through traffic on Station Row Level Crossing, Teynham, on or after 31 January 2011 for up to 2 days or until the works have been completed.

Station Row will be closed at the Level Crossing. There is no alternative route. Every effort will be made to maintain access whenever it is safe to do so.

The planned closure times are from midnight on 31 January 2010 until 5.00 am on 2 February 2011.

STONE LEVEL CROSSING, BUCKLAND (SWALE) (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of level crossing maintenance, the Kent County Council has made an Order prohibiting through traffic on Stone Level Crossing, Buckland (Swale), on or after 4 February 2011 for up to 1 night or until the works have been completed.

Lower Road, Buckland will be closed at Stone Level Crossing. There will be no access for through traffic between the junctions with Buckland Farm Road and Elverton Lane.

The alternative route is via Lower Road, Lower Norton Lane, A2 London Road, Four Oaks Road and Lower Road.

It is planned these works will be carried out from 0.05 am until 6.00 am, with the road re-opened outside these hours.

This Order remains in force for up to 18 months and can be re-implemented if required, for works of a similar nature.

TANNERS STREET, FAVERSHAM (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of carriageway repairs, the Kent County Council has made an Order prohibiting through traffic on Tanners Street, Faversham, on or after 2 February 2011 for up to 3 days or until the works have been completed.

The road will be closed in the vicinity of number 53. There will be no access for **northbound** through traffic from the junction with Napleton Road to the junction with West Street.

The alternative route is via South Road, Lower Road, Beech Close, Stonebridge Way and West Street.

The One-way Traffic Order in respect of Tanners Street will be suspended between the junctions with Napleton Road and West Street to allow access up to the point of closure.


TONGE ROAD, SITTINGBOURNE (PROHIBITION OF DRIVING) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is given that because of gas mains replacement works, the Kent County Council intends to make an Order prohibiting through traffic on Tonge Road, Sittingbourne, on or after 14 February 2011 for up to 8 weeks or until the works have been completed.

The road will be closed from the junction of All Saints Road for a distance of approximately 26 metres eastwards.

The alternative route is via Tonge Road, Murston Road, A2 Canterbury Road, Fox Hill, The Street, Hempstead Lane, Lower Road and Lomas Road.

For further information please contact
Kent Highway Services on 08458 247 800 (local rate)
or visit www.kent.gov.uk/highways



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PUBLIC NOTICES

PUBLIC NOTICE (LICENSING ACT 2003)

Take notice that Sellathurai Mahadevan BIRTHIVIRAJAH has applied to Medway Council under the Licensing Act 2003 for a new premises licence in respect of the premises known as Best One, 4 Admirals Walk, Chatham, ME5 8NL. A brief description of the proposed licence is as follows: The sale of alcohol Monday-Sunday from 0800-2300 hours. Full details of the application are held and can be inspected at the Licensing Authority, Medway Council, Gun Wharf, Dock Rd, Chatham, Kent ME4 4TR. Interested parties or responsible authorities can make written representations to the Licensing Authority in writing by the 17th February 2011 at the address above. It is an offence knowingly or recklessly to make a false statement in connection with an application and the maximum fine on summary conviction is £5,000.

Application submitted by:
Licensing Matters Ltd (01282 684537)

PUBLIC NOTICE LICENSING ACT 2003

Notice of application for the variation of a premises licence

NOTICE IS HEREBY GIVEN that an application has been made to the licensing authority of Maidstone Borough Council for the variation of a premises licence under section 34 of the Licensing Act 2003

Details of the application are as follows:
Name of Applicant: Mytime Active
Postal address of premises: Cobtree Golf Course, Chatham Road, Sandling, Maidstone, ME14 3AZ
Brief description of proposed variation to premises licence: To extend Permitted Hours to 00:30hrs for Supply of Alcohol Mon-Sat & remove conditions section under 'Children' from embedded conditions. Entertainment Mon-Sat.

Any responsible authority or interested party wishing to make representations on this matter must submit those representations in writing to: The Licensing Team,

Maidstone Borough Council PO Box 1255 MAIDSTONE ME14 9LT by no later than 28 days from the date of this notice.

ANY REPRESENTATIONS WILL BE NOTIFIED TO THE APPLICANT AND WILL BE CONSIDERED BY THE LICENSING AUTHORITY

Please note that it is an offence knowingly or recklessly making a false statement in connection with an application and, on summary conviction for the offence, a person is liable to a fine not exceeding level five on the standard scale (currently £5,000)

Signed: B Thompson Dated: 14/01/11

TUNBRIDGE WELLS BOROUGH COUNCIL

TOWN AND COUNTRY PLANNING (GENERAL PERMITTED DEVELOPMENT) ORDER 1995

NOTICE OF THE CONFIRMATION OF A DIRECTION UNDER ARTICLE 4(1) TO WHICH ARTICLE 6 APPLIES

NOTICE is hereby given that Tunbridge Wells Borough Council ("the Authority") has confirmed a Direction made under Article 4(1) of the Town and Country Planning (General Permitted Development) Order 1995 to which Article 6 applies ("the Direction").

The Direction applies to development of the type specified in the First Schedule to this Notice within the area described in the Second Schedule to this Notice.

The effect of the Direction is that permission granted by article 3 of the Town and Country Planning (General Permitted Development Order) 1995 shall not apply to development of the type specified in the First Schedule to this Notice and that such development shall not be carried out within the area specified in the Second Schedule to this Notice unless planning permission is granted by the Authority on an application made to the Authority under Part III of the Town and Country Planning Act 1990.

A copy of the Direction and of the map defining the area of land covered by it may be seen at the Council's Tunbridge Wells Gateway, 8 Grosvenor Road, Royal Tunbridge Wells, Kent, TN1 2AB between the hours of 9am and 5pm Monday to Friday (except Thursday 9am to 6.30pm) or 10am and 4pm on Saturday.

The Direction was made by the Authority on 13 December 2010 and came into force in relation to the area specified in the Second Schedule to this Notice on the 18 December 2010. The Direction was confirmed on 24 January 2011 and remains in force in relation to the area specified in the Second Schedule to this Notice.


FIRST SCHEDULE
The Town and Country Planning (General Permitted Development) Order 1995

SCHEDULE 2 PART 2 - MINOR OPERATIONS
Class A
The erection, construction, maintenance, improvement or alteration of a gate, fence, wall or other means of enclosure.

SCHEDULE 2 PART 4 - TEMPORARY BUILDINGS AND USES
Class B
The use of the land for any purpose for not more than 28 days in total in any calendar year, of which not more than 14 days in total may be for the purposes referred to in paragraph B.2, and the provision on the land of any movable structure for the purpose of the permitted use.

SECOND SCHEDULE
A parcel of land having an area of some 6.372722 hectares to the south east of Chieveley Drive, Hawkenbury Road, Tunbridge Wells, Kent.

Paul Cummins, Legal Services Manager,
Tunbridge Wells Borough Council,
Town Hall, Royal Tunbridge Wells, Kent, TN1 1RS
Dated: 29 January 2011



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Highways – Borough of Ashford

(VARIOUS ROADS, ASHFORD) (20 MPH SPEED LIMIT ZONE) ORDER 2011 (PROHIBITION OF WAITING) ORDER 2011 (PROHIBITION OF LEFT HAND TURNS) ORDER 2011 (TOUCAN CROSSING) ROAD TRAFFIC REGULATION ACT 1984 (VICTORIA ROAD, VICTORIA CRESCENT & UN-NAMED ACCESS ROADS, ASHFORD) (PROVISION OF TRAFFIC CALMING MEASURES) THE HIGHWAYS ACT 1980 AS AMENDED BY THE TRANSPORT ACT 1981 AND THE ROAD TRAFFIC ACT 1991

NOTICE is hereby given that The Kent County Council proposes to make an Order under Sections 1, 2 and 124 of the Road Traffic Regulation Act 1984, the effect of which would be to introduce a Restricted Parking and 20mph speed limit zone on a small section of Victoria Road from a point 30.0 metres north west of the mid point of the shared cycle / pedestrian footpath known as "Learning Link", south eastwards to a point 10.0 metres south east of the mid point of its junction with Victoria Crescent. The remaining lengths of Victoria Road, Leacon Road and Gasworks Lane will be subject to "At Any Time" Waiting Restrictions; along with small sections of Bowens Field which will prevent parking in areas where access and visibility are limited.

It is also proposed under Sections 1 and 2 of the Road Traffic Regulation Act 1984, that turning left from Victoria Crescent into Victoria Road, Ashford will be prohibited. This is a safety measure to prevent larger vehicles that often visit the industrial area in Victoria Crescent, from exiting onto the opposing carriageway of Victoria Road.

And under Section 23 of the Road Traffic Regulation Act 1984 and all other enabling powers, intends to install a Toucan Crossing on Victoria Road, Ashford at its junction with the shared cycle / pedestrian footpath known as "Learning Link", introduce a Pedestrian Crossing on Brookfield Road north west of Leacon Road junction and convert a Pedestrian Crossing to a Toucan Crossing south east of Leacon Road junction.

And under Section 90A to Section 90"1" of the Highways Act 1980 as amended by Section 32 and Schedule 10 of the Transport Act 1991 and by paragraph 12 of Schedule 4 of the Road Traffic Act 1991 and all other enabling powers, proposes to provide the traffic calming measures as described in Schedule 1 hereto:-

A copy of the proposed Orders, an explanatory statement and a map showing the extents of the scheme may be inspected during normal office hours at The Kent County Council Offices, Sessions House, County Road, Maidstone, Kent, ME14 1XX and at Ashford Borough Council Offices, Tannery Lane, Ashford, Kent, TN23 1PL

Any person wishing to support, or object to this proposal should write to Mrs Diane Bourne, Jacobs Engineering UK Ltd, Miller House, Lower Stone Street, Maidstone, Kent, ME15 6GB quoting the name of the Order and reference No "B05014000" and stating their reasons, by not later than Monday 14th February 2011.

Schedule 1

Flat Top Raised Ramp.	
Raised flat top road ramp 50mm in height over full width of carriageway)	
All Un-named Access Roads	at their junctions with Victoria Road.
Victoria Crescent, Ashford	at its junction with Victoria Road
Victoria Road, Ashford	30.0 metres northwest of the mid point of the shared cycle/ pedestrian footpath known as "Learning Link".
Victoria Road, Ashford	10.0 metres south east of the mid point of its junction with Victoria Crescent.

Highways – District of Sevenoaks

ROAD TRAFFIC REGULATION ACT, 1984 (ZEBRA CROSSING – A225 HIGH STREET, EYNSFORD, SEVENOAKS)

Notice is hereby given that Kent County Council, as local traffic authority, and after consultation with the chief officer of police, propose to establish a crossing (Zebra) for pedestrians under Section 23 of the Road Traffic Regulation Act 1984, and of all their enabling powers, as follows:

A225 HIGH STREET, EYNSFORD, SEVENOAKS

178 metres south west of the junction with Mill Lane.

VARIOUS ROADS IN THE DISTRICT OF SEVENOAKS) (PROHIBITION OF STOPPING OUT SIDE SCHOOLS) ORDER 2011

Notice is hereby given that KENT COUNTY COUNCIL propose to make the above named Order under sections 1(1), 2(1) to (3), 3(2), 4(1) and (2), 32(1), 35(1), 45, 46, 47, 49 and 53 of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the chief officer of police in accordance with Paragraph 20 of Schedule 9 to the Act: This Order is necessary for safety reasons, and will make stopping on the "School Keep Clear" zig-zag markings on the following lengths or road from Mondays to Fridays from 8.30am to 9.30am and from 3.00pm to 4.00pm during school term times an infringement which may be dealt with by the issue of a penalty charge notice.

The locations are-

A255 High Street, Eynsford, Sevenoaks on the north western side from a point in line with the south western boundary of property Ashprington for a distance of 28 metres in a south westerly direction and between points 86 metres and 118 metres south west of a point in line with property Ashprington.

Full details are contained in the draft Order which, together with the relevant plans, any Orders amended by the proposals and a statement of reasons for proposing to make the Order may be examined on Mondays to Fridays at Sevenoaks District Council Offices, Argyle Road, Sevenoaks, Kent Highway Services, St Lawrence House, 48A West Hill, Dartford and Sessions House County Hall, Maidstone, during normal opening times.

If you wish to offer support for or object to the proposed Order you should send the grounds in writing to the Transport and Development Team Leader, Kent Highway Services, St Lawrence House, 48A West Hill, Dartford DA1 2EU by noon on Monday 21 February 2011.

HIGH STREET, EDENBRIDGE - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2010 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by vehicular traffic on High Street, Edenbridge outside number 88.

The Order will become effective on 14th February 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to last 2 weeks. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: Mont St Aignan Way and High Street.

The purpose of the closure is to facilitate sewer works.

CHURCH ROAD, HARTLEY - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2010 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council has made an Order restricting the use by vehicular traffic on Church Road, Hartley between Grange Road and Hartley Hill.

The Order will become effective on 31st January 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to last 14 days. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: Ash Road and St Johns Road.

The purpose of the closure is to facilitate new gullies, manhole, and connection to soak away and confined space clean of existing soak away.

BUTTON STREET, SWANLEY - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2010 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council has made an Order restricting the use by vehicular traffic on Button Street, Swanley between its junctions with Azo Gorse Hill (Main Road) and Faminham Hill Road.

The Order will become effective on 31st January 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to last 7 non-consecutive days. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: A20 London Road, B2173 London Road, B2173 High Street, B258 Swanley Lane, Highlands Hill, Swanley Village Road and Button Street.

The purpose of the closure is to facilitate replacement of bridge bearings.

Highways – Borough of Tonbridge and Malling

(PRIORY ROAD, TONBRIDGE) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Priory Road at the railway bridge on or after Sunday 6th February 2011 for a period of up to 1 day or until such works are completed.

The alternative route is via Priory Road, B2260 Railway Approach, A26 Pembury Road, Goldsmid Road, Priory Road.

Network Rail apologise for any inconvenience caused by these works, which are necessary to provide a safety and structural examination of the railway bridge. Should you require any further information for these works, the contact is Emma Osborne of Centurion Traffic Management on 01634 717044.

(BACK LANE & COMMON ROAD, IGHTHAM) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council intends to make an Order prohibiting the use by through traffic on Back Lane and Common Road on or after Monday 14th February 2011 for a period of up to 14 weeks or until such works are completed.

The alternative route is via A25 Sevenoaks Road, Sevenoaks Road, A227 Tonbridge Road.

South East Water apologise for any inconvenience caused by these works, which are necessary to lay a new main. Should you require any further information for these works, the contact is Terry Kennedy on 01634 873095.

Highways – District of Shepway

(VARIOUS ROADS, THE DISTRICT OF SHEPWAY) (PROHIBITION OF WAITING, PROHIBITION OF LOADING AND UNLOADING) (AMENDMENT No. 2) ORDER 2010

Notice is hereby given that KENT COUNTY COUNCIL has made the above named Order under sections 1, 2 and 124 of and Part IV of Schedule 9 of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the Chief Officer of Police in accordance with Part III of Schedule 9 to the Act:

The effect of the Order introduces no waiting at any time (double yellow lines) on the following lengths of Stone Street, Westernhanger:

On the eastern side from a point 45 metres south of the junction with the access road to Westernhanger Station for a distance of 267 metres in a northerly direction;

On the western side from a point 25 metres south of the access road to Westernhanger Station for a distance of 230 metres in a northerly direction;

On both sides of the access road to Westernhanger Station from the junction with Stone Street for a distance of 5 metres in a westerly direction;

On both sides of the access road to property known as The Willows from the junction with Stone Street for a distance of 7 metres in an easterly direction.

The Order was sealed on 24 January 2011 and will come into force 31 January 2011.

Full details are contained in the Order which, together with the relevant plans, any Orders amended and a statement of the Council's reasons for making the Order may be examined on Mondays to Fridays in the offices of Shepway District Council, Civic Centre, Castle Hill Avenue, Folkestone, between 9.00am and 5.00pm, and Sessions House, Maidstone, Kent during normal opening times.

Any person wishing to question the validity of the Order or any of the provisions contained therein on the grounds that it is not within the powers of the relevant enabling Act or that any requirement of any such enabling Act or of any regulations made thereunder have not been complied with may within 6 weeks from the date on which the Order was made make application to the High Court for this purpose.

(A25 SEAL ROAD, SEVENOAKS AND HIGH STREET, SEAL) (40 MPH SPEED LIMIT) ORDER 2010

Notice is hereby given that the KENT COUNTY COUNCIL has made the above named Orders under section 82(1) of the Road Traffic Regulation Act 1984, (hereinafter called "the Act") and of all other enabling powers, and after consultation with the chief officer of police in accordance with paragraph 20 of Part III of Schedule 9 to the Act,

The effect of the Order reduces the length of 40 mph speed limit in A25 Seal Road, Sevenoaks and High Street, Seal to the following lengths of road (extending the 30 mph speed limit):

from a point 7 metres east of the eastern boundary of property number 192a Seal Road, Sevenoaks to a point 5 metres east of the junction of High Street, Seal and Seal Drive.

The Order was sealed on 24 January 2011 and will come into force 31 January 2011.

Full details are contained in the Order which, together with the relevant plans, any Orders amended and a statement of the Council's reasons for making the Order may be examined on Mondays to Fridays in the offices of Shepway District Council, Civic Centre, Castle Hill Avenue, Folkestone, between 9.00am and 5.00pm, and Sessions House, Maidstone, Kent during normal opening times.

Any person wishing to question the validity of the Order or any of the provisions contained therein on the grounds that it is not within the powers of the relevant enabling Act or that any requirement of any such enabling Act or of any regulations made thereunder have not been complied with may within 6 weeks from the date on which the Order was made make application to the High Court for this purpose.

For further information, please contact Kent Highway Services, on 08458 247 800 (local rate) or visit www.kent.gov.uk/highways



KENT COUNTY COUNCIL

THE MARRIAGE ACT 1949 AND CIVIL PARTNERSHIP ACT 2004

APPROVED PREMISES FOR CIVIL MARRIAGES & CIVIL PARTNERSHIPS

An application has been made to Kent County Council to grant an approval for the following premises to act as a venue for the solemnisation of civil marriages and civil partnerships:-

Name of Premises: **Newlands, Newlands Road, Charing**

Applicant: **Gail Greig**

The application and plan of the premises may be inspected at the address below during normal office hours. Any person may give notice in writing of an objection to the grant of an approval, together with the reasons, within 21 days from the date of this newspaper. Objections should be sent to the address below.

Giles Adey
Head of Registration
1st Floor, Invicta House,
Maidstone, ME14 1XX



PUBLIC NOTICE

Lovetts Property services are now in receipt of an offer for the sum of £121,500 for **22/22a Vale Road Ramsgate Kent CT11 9LT**

Anyone wishing to place an offer on the property should contact Lovetts Property Services, 78-78a High Street Ramsgate Kent CT11 9RX before exchange of contracts

SECTION 48 PLANNING ACT 2008 REGULATION 4 INFRASTRUCTURE PLANNING (APPLICATIONS: PRESCRIBED FORMS AND PROCEDURE) REGULATIONS 2009

**DEVELOPMENT CONSENT ORDER AT KENTISH FLATS OFFSHORE WIND FARM, NEAR WHITSTABLE AND HERNE BAY, KENT
NOTICE PUBLICISING A PROPOSED APPLICATION FOR A DEVELOPMENT CONSENT ORDER ("DCO")**

Notice is hereby given that Vattenfall Wind Power Limited (the "Applicant") of 10 Greycoat Place, London, SW1P 1SB proposes to apply to the Infrastructure Planning Commission (the "Commission") under section 37 of The Planning Act 2008 for the above-mentioned development consent order (the "Application").

The Application relates to the construction and operation of an extension to the existing 90 megawatt (MW) Kentish Flats Offshore Wind Farm, near Whitstable and Herne Bay in Kent (the "Project"). The proposed DCO will, amongst other things, authorise:

- Construction and operation of up to 17 additional turbines to the south and west of the existing Kentish Flats turbine array. The extension would provide up to 51 megawatts (MW) of additional capacity and cover a maximum area of 8 km² in water depths of approximately 5 metres. The turbines would have an expected rated capacity of around 3MW with a maximum tip height of around 145 metres. The turbines would be connected by subsea inter-array cables at a depth of around 0.5 to 1m and the foundations are likely to be steel monopiles driven about 30-40 metres into the seabed.
- Associated development comprising the installation of one or more export cables from the wind farm to the shore in the vicinity of Hampton Pier from where it is likely to follow the existing onshore cable route to the Red House Farm electricity substation. This route would take the cable along Hampton Pier Avenue turning west along Whitstable Road for approximately 150m before joining Westbrook Lane. The cabling would run along Westbrook Lane under the railway line before reaching the old Thanet Way. It would then join Thornden Close before running along Thornden Wood Road for approximately 200m to the Red House Farm electricity substation. The route is approximately 2km in length.
- Licences to authorise the installation of the turbines and cables on the seabed.
- Such ancillary, incidental and consequential provisions, permits and consents as are necessary and/or convenient.

The Project is an Environmental Impact Assessment development. Accordingly, the Applicant will be making preliminary environmental information available. A copy of the Preliminary Environmental Report with Non-Technical Summary, which includes details of the proposals, will be available from 31 January 2011 from the following sources:

www.vattenfall.co.uk/en/kentish-flats-extension.htm

Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SW1P 1SB - There will be a charge of £5 for posted reports which will be provided as printed copies or on CD. The documents may also be viewed at:

Canterbury offices	Canterbury City Council	Canterbury City Council
Military Road	45 William Street	Harbour Office
Canterbury	Herne Bay	Whitstable Harbour
Kent, CT1 1YW	Kent, CT6 5NR	Kent, CT5 1AB

Opening hours for these offices are Monday – Friday 9.30am to 5pm.

The documents will be available until 4 March 2011. You can write to us with your comments to Mandy Broughton, Kentish Flats Extension, Vattenfall Wind Power, 10 Greycoat Place, London, SW1P 1SB or email mandy.broughton@vattenfall.com. The deadline for written responses to our pre-application consultation is 4 March 2011.

TUNBRIDGE WELLS BOROUGH COUNCIL TOWN AND COUNTRY PLANNING (GENERAL PERMITTED DEVELOPMENT) ORDER 1995 NOTICE OF THE CONFIRMATION OF A DIRECTION UNDER ARTICLE 4(1) TO WHICH ARTICLE 5 APPLIES

NOTICE is hereby given that Tunbridge Wells Borough Council ("the Authority") has confirmed a Direction made under Article 4(1) of the Town and Country Planning (General Permitted Development) Order 1995 ("the Direction").

The Direction applies to development of the type specified in the First Schedule to this Notice within the area described in the Second Schedule to this Notice.

The effect of the Direction is that permission granted by article 3 of the Town and Country Planning (General Permitted Development Order) 1995 shall not apply to development of the type specified in the First Schedule to this Notice and that such development shall not be carried out within the area specified in the Second Schedule to this Notice unless planning permission is granted by the Authority on an application made to the Authority under Part III of the Town and Country Planning Act 1990.

A copy of the Direction and of the map defining the area of land covered by it may be seen at the Council's Tunbridge Wells Gateway, 8 Grosvenor Road, Royal Tunbridge Wells, Kent, TN1 2AB between the hours of 9am and 5pm Monday to Friday (except Thursday 9am to 6.30pm) or 10am and 4pm on Saturday.

The Direction was made on 13 December 2010 and was confirmed and came into force on 24 January 2011.

FIRST SCHEDULE

The Town and Country Planning (General Permitted Development) Order 1995

SCHEDULE 2 PART 5 – CARAVAN SITES

Class A

The use of the land, other than a building, as a caravan site in the circumstances referred to in paragraph A.2.

SCHEDULE 2 PART 6 – AGRICULTURAL BUILDINGS AND OPERATIONS

Class A – Development on units of 5 hectares or more

- Works for the erection, extension or alteration of a building; or
- any excavation or engineering operations which are reasonably necessary for the purposes of agriculture within that unit.

Class B – Development on units of less than 5 hectares

- the extension or alteration of an agricultural building;
- the installation of additional or replacement plant or machinery;
- the provision, rearrangement or replacement of a sewer, main, pipe, cable or other apparatus;
- the provision, rearrangement or replacement of a private way;
- the provision of a hard surface;
- the deposit of waste; or
- the carrying out of any of the following operations in connection with fish farming, namely, repairing ponds and raceways; the installation of grading machinery, aeration equipment or flow meters and any associated channel; the dredging of ponds; and the replacement of tanks and nets, where the development is reasonably necessary for the purposes of agriculture within the unit.

SCHEDULE 2 PART 7 – FORESTRY BUILDINGS AND OPERATIONS

Class A

The carrying out on land used for the purposes of forestry, including afforestation, of development reasonably necessary for those purposes consisting of :-

- works for the erection, extension or alteration of a building;
- the formation, alteration or maintenance of private ways;
- operations on that land, or on land held or occupied with that land, to obtain the materials required for the formation, alteration or maintenance of such ways;
- other operations (not including engineering or mining operations).

SECOND SCHEDULE

A parcel of land having an area of some 6.372722 hectares to the south east of Chieveley Drive, Hawkenbury Road, Tunbridge Wells, Kent. Paul Cummins, Legal Services Manager, Tunbridge Wells Borough Council, Town Hall, Royal Tunbridge Wells, Kent, TN1 1RS. Dated: 29 January 2011





Driving

www.carsforkent.co.uk



More upmarket focus with the latest Focus

FORD launches its third generation Focus in March with clear intent to take the UK's best-selling family hatchback upmarket.

And there could be no better way to celebrate the firm's 100 years in Britain, than production of what is tipped to be the sharpest Focus since the original mould-breaker arrived in 1998.

That car arrived as a replacement for the long-running and increasingly tired Escort; indeed, I have written before about the complacency and market over-dominance shown by Ford in wringing out year after year of warmed over technology and

By **STEVE LOADER**

design in those latter day Escort models.

But even Ford recognised it had to do something eventually and, having buried the credibility of the once proud Escort name under years of mediocrity, it came up with an apt name for its successor; the Focus showed real concentration on ground-breaking looks, interior design and driver appeal.

Unfortunately, there was a relapse when the Mark II version came out in 2004. It was a fine car in terms of build and driveability, but the styling was a let down after the radical approach of its predecessor.

Fortunately, the all-new car arriving soon

marks a return to the bravery of the Mark I and if the five-door and estate models available at launch are anything to go by, we need to start getting excited now about what the three-door 'sporting version' will look like when that arrives later.

The crisply-styled Mark III (from £15,995) will also cut a dash against its arch-rivals, the Vauxhall Astra and VW Golf: the former is another stylish contender, while the latter is a stunning piece of technology with big car levels of refinement, but it's pretty average to look at.

Nor will the new Focus concede ground technologically; it has been developed in Europe for global sales – major recognition that British and European consumers have the most sophisticated motoring demands.

The car's platform will eventually underpin at least 10 vehicles around the world and account for two million units of annual production by 2012.

The powertrain options at launch for the UK also reflect a demanding market; the fight back by petrol is highlighted by Ford's sophisticated new turbocharged low emission 1.6-litre EcoBoost unit and completely updated 1.6 and 2.0-litre Duratorq TDCi diesels.

Both 1.6 engines will also have Auto-Start-Stop as standard to cut consumption and emissions in heavy traffic conditions – Focus CO2 emissions start at 109g/km.



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Ibiza

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on the road

was £12,570
now **£9,295**
save **£3,275**



Altea
1.9 TDI S 5-Door Hatchback 2010

from **£12,995**
on the road

was £16,190
now **£12,995**
save **£3,195**



Leon

1.9 TDI S 90PS 5-Door Hatchback 2010

from **£11,795**
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was £15,590
now **£11,795**
save **£3,795**



Exeo

ST 2.0 TDI SE CRDI 5-Door Estate 2010

was £22,265
now **£16,995**
on the road
save **£5,270**

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10 60 SEAT Exeo ST 2.0 TDi SE Tech 5-door Estate in Black Magic. 3,500 miles. Was: £23,160 **Now: £18,995** Save £4,165!
10 10 SEAT Exeo ST 2.0 TDi SE CRDI 5-door Estate in Silver. 4,500 miles. Was: £22,265 **Now: £16,995** Save £5,270!
10 60 SEAT Leon 1.6 TDi CR Emocion 5-door Hatchback in Luna Grey. 1,500 miles. Was: £18,020 **Now: £14,895** Save £3,125!
10 10 SEAT Altea 1.6 SE TDi CR Ecomotive 5-door MPV in Planeta Blue. 9,500 miles. Was: £18,980 **Now: £13,695** Save £5,285!
10 60 SEAT Altea 1.9 TDi S 5-door Hatchback in Track Grey. 3,000 miles. Was: £16,190 **Now: £12,995** Save £3,195!
10 10 SEAT Leon 1.9 TDi S 90 5-door Hatchback in Luna Grey. 2,500 miles. Was: £15,590 **Now: £12,795** Save £2,795!
10 10 SEAT Leon 1.9 TDi S 5-door Hatchback in Nayara Blue. 4,500 miles. Was: £15,590 **Now: £12,295** Save £3,295!
10 10 SEAT Ibiza 1.6 TDi CR Sport 5-door Hatchback in Luna Grey. 5,500 miles. Was: £15,000 **Now: £11,995** Save £3,005!
10 10 SEAT Leon 1.9 TDi S 90PS 5-door Hatchback in Luna Grey. 5,000 miles. Was: £15,590 **Now: £11,795** Save £3,795!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Black Magic. 2,000 miles. Was: £13,495 **Now: £10,995** Save £2,500!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Luna Grey. 3,000 miles. Was: £13,495 **Now: £10,995** Save £2,500!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Emocion Red. 3,500 miles. Was: £13,095 **Now: £10,695** Save £2,400!
07 07 SEAT Leon 2.0 FR TSi 200PS 5-door Hatchback in Black Magic Metallic. 34,500 miles. Was: £10,995 **Now: £10,495** Save £500!

10 60 SEAT Ibiza 1.4 SE 5-door Hatchback in Luna Grey. 2,000 miles. Was: £12,650 **Now: £10,395** Save £2,255!
07 57 SEAT Leon 1.9 TDi Stylance 5-door Hatchback in Zenith Grey Metallic. 29,000 miles. Was: £9,995 **Now: £9,495** Save £500!
10 10 SEAT Ibiza 1.4 Sport 3-door Hatchback in Emocion Red. 4,000 miles. Was: £12,570 **Now: £9,295** Save £3,275!
08 58 SEAT Leon 1.6 Emocion 5-door Hatchback in Emocion Red. 10,000 miles. Was: £9,795 **Now: £9,295** Save £500!
08 58 SEAT Leon 1.6 Emocion 5-door Hatchback in Crono Yellow. 21,000 miles. Was: £9,495 **Now: £9,195** Save £300!
07 07 SEAT Leon 1.9 TDi Stylance 5-door Hatchback in Black Magic Metallic. 37,500 miles. Was: £9,295 **Now: £8,995** Save £300!
08 58 SEAT Ibiza 1.4 16V SE 85PS 5-door Hatchback in Luna Grey. 17,500 miles. £8,295
07 07 SEAT Leon 1.9 TDi PD Stylance 5-door Hatchback in Luna Grey Metallic 54,561 miles. £7,995
08 58 SEAT Ibiza 1.4 SE 5-door Hatchback in Black. 19,000 miles. £7,995
08 08 SEAT Ibiza 1.4 Sportrider 5-door Hatchback in Zenith Grey. 17,000 miles. £6,895
07 56 SEAT Ibiza 1.4 Stylance 3-door Hatchback in Luna Grey, Automatic 17,000 miles. £5,795
04 54 SEAT Toledo 1.9 TDi S 110 BHP 4-door Saloon in Lava Grey Metallic. 75,000 miles. **SOLD**
Other makes
05 05 BMW Z4 3.0i SE 2-door Roadster/Convertible Tiptronic in Maldives Blue. 13,500 miles. £16,750
06 06 Saab 95 Vector Sport TiD 4-door Saloon Automatic in Steel Grey. 22,000 miles. **SOLD**

07 07 Vauxhall Vectra 1.9 CTDi Exclusive 5-door Hatchback Automatic/Tiptronic in Silver. 31,000 miles. Was: £8,295 **Now: £7,795** Save £500!
08 57 Skoda Octavia 1.6 FSi Classic 5-door Hatchback in Gold Metallic. 23,600 miles. Was: £7,995 **Now: £7,295** Save £700!
07 07 Renault Clio 1.4 Dynamique 5-door Hatchback in Mercury Metallic. 24,500 miles. Was: £7,295 **Now: £6,995** Save £300!
07 07 Skoda Roomster 2 1.4 5-door Hatchback in Deep Sea Blue. 23,000 miles. Was: £7,695 **Now: £6,995** Save £700!
08 08 Renault Twingo 1.2 GT 3-door Hatchback in Black. 12,000 miles. Was: £6,995 **Now: £6,395** Save £600!
07 07 Renault Modus 1.4 16V Dynamique 5-door Hatchback in Antique Green. 10,800 miles. Was: £6,995 **Now: £6,295** Save £700!
07 07 Vauxhall Agila 1.2 Design 5-door MPV in Star Silver. 9,800 miles. Was: £6,495 **Now: £5,995** Save £500!
07 57 Ford Fusion 1.4 Style Climate 5-door Hatchback Automatic in Tonic Blue. 17,500 miles. £5,995
07 57 Renault Scenic 1.6 Dynamique 5-door Hatchback Automatic in Pearl Black. 35,800 miles. £5,995
08 57 Ford Ka 1.3 Zetec Climate 3-door Hatchback in Ocean Blue. 26,500 miles. £5,495
07 07 Proton Gen-2 1.6 GL5 5-door Hatchback in Passion Blue. 28,000 miles. Was: £4,695 **Now: £4,295** Save £400!

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07 Plate. Skoda Fabia 2 1.2 HTP 12V (70 BHP) 5-Dr Hatchback

Finished in Brilliant Silver Metallic, 22,500 miles. £6,995

06 Plate. Skoda Octavia 2.0 FSI Sport 5-Dr Hatchback

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58 Plate. Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Dynamic Blue with a Black Cloth interior, 13,200 miles. £6,495

57 Plate. Skoda Fabia 1.2 HTP Classic 5-Dr Estate

Finished in Graphite Grey Metallic with a Black Cloth interior, 39,500 miles. £5,995

53 Plate. Skoda Fabia 1.2 Comfort 5-Dr Hatchback

Finished in Red Metallic with a Black Cloth interior, 49,488 miles. £3,495

06 Plate. Skoda Fabia 1.4 16V Bohemia (75 HP) 5-Dr Estate

Finished in Flamenco Red Metallic, 44,210 miles. £4,995

Other Makes

59 Plate. SEAT Leon 1.9 TDi S Emocion 5-Door Hatchback

Finished in Red Metallic with a Black Cloth interior, 11,300 miles. £11,995

58 Plate. Fiat 500 1.3 MultiJet Sport 3-Dr Hatchback

Finished in Pasodoble Red with a Grey Velour - Leather interior, 27,100 miles. £9,795

51 Plate. BMW 3 Series 2.5 325Ci 2-Dr Convertible

Finished in Titanium Silver Metallic with a Grey Leather interior, 44,300 miles. £8,995

55 Plate. Peugeot 407 SW 2.0 HDi 136 SE (Luxury)

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04 Plate. Honda Civic 2.0 Type S 5-Dr Hatchback

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56 Plate. Honda Jazz 1.4i-DSI SE 5-Door Hatchback

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08 Plate. Ford Ka 1.3 Zetec Climate 3-Door Hatchback

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CORSA SELECTION	was	now	08 08 ASTRA 1.4 BREEZE SDR, Ultra Blue, 34,850 miles	£6995	£6695	10 10 INSIGNIA 2.0 CDTi EXCLUSIVE SDR, Black Sapphire, 10,180 miles	£14995	£14475
07 07 CORSA 1.0 LIFE A/C 3DR, Flame Red, 42,500 miles	£5395	£4695	08 08 ASTRA 1.8 SRI X PACK SDR, Silver Lightning, 15,870 miles	£8495	£7995	VECTRA SELECTION	was	now
07 57 CORSA 1.2 DESIGN 3DR, Flame Red, 49,370 miles	£6495	£5995	08 09 ASTRA 1.4 SXI SPORTS HATCH 3DR, Red, 16,810 miles	£8995	£8695	08 58 VECTRA 2.2 DESIGN SDR, Ultra Blue, 20,345 miles	£7995	£7,600
07 57 CORSA 1.2 SXI A/C 3DR, Star Silver, 9635 miles	£6795	£6500	09 59 ASTRA 1.8 SPORTS TWIN TOP 2DR, Air Blue, 3,320 miles	£14995	£11995	DUE SOON SELECTION	was	now
08 57 CORSA 1.6 VXR 3DR, Arden Blue, 23,500 miles	£9995	£9635	09 59 ASTRA 1.4 ACTIVE SPORTS HATCH 3DR, Sovereign Silver, 8,040 miles	£9995	£9600	06 06 MERIVA 1.7 CDTi DESIGN SDR, Star Silver, 28,000 miles	£5995	£5995
08 08 CORSA 1.2 BREEZE+ 3DR, Silver Lightning, 16,300 miles		£7495	10 59 ASTRA 2.0 VXR 3DR, Arden Blue, 5,660 miles	£16995	£15995	06 55 ASTRA 1.6 SXI SDR, Moonland, 62,800 miles	£4995	£4995
08 08 CORSA 1.3 CDTi BREEZE 3DR, Lightning Silver, 24,590 miles	£7995	£7495	10 10 ASTRA 1.6 ACTIVE SDR, Star Silver, 5,010 miles	£11495	£9995	07 57 ASTRA 1.8 ELITE SDR, Star Silver, 19,000 miles	£7495	£7495
08 08 CORSA 1.3 CDTi BREEZE+ 3DR, Flame Red, 41,275 miles	£7295	£6995	10 10 ASTRA 1.8 SRI X PACK 3DR, Black Sapphire, 3,490 miles	£13995	£11995	08 57 ASTRA 1.4 SXI 3DR, Flame Red, 30,200 miles	£7695	£7695
08 58 CORSA 1.3 SXI CDTi A/C SDR, Silver Lightning, 16,300 miles	£7495	£7150	10 10 NEW ASTRA 1.7 CDTi SRI SDR, Power Red, 4,480 miles	£15995	£14995	09 59 INSIGNIA 2.0 SRI 4X4 SDR, Black Sapphire, 7500 miles	£15495	£15495
09 59 CORSA 1.0 ACTIVE 3DR, Flame Red, 4,000 miles	£7995	£7795	10 10 ASTRA 2.0 CDTi SRI SDR, Black Sapphire, 3,330 miles	£14995	£12995	COMMERCIALS SELECTION	was	now
09 59 CORSA 1.2 ACTIVE 3DR, Star Silver, 7880 miles	£8995	£7995	10 10 NEW ASTRA 1.7 CDTi SRI SDR, Power Red, 4,480 miles	£15995	£14995	10 10 COMBO 1.3 CDTi SDR, White, 17005 miles	£7995+VAT	£7495+VAT
10 10 CORSA 1.3 CDTi ACTIVE 3DR, 7750 miles	£9495	£9250	10 10 ASTRA 1.6 EXCLUSIVE AUTO SDR, Silver Lake, 1100 miles	£14995	£12995	10 10 COMBO VAN 1.2 SDR, Galaxy White, Del miles	£8995+VAT	£8495+VAT
10 10 CORSA 1.3 CDTi ACTIVE SDR, Black Sapphire, 4,925 miles	£10495	£10295	10 10 NEW ASTRA 1.4 EXCLUSIVE SDR, Iceberg Blue, 3,000 miles	£12995	£11495	10 10 ASTRA 1.7 CDTi SPORTIVE 3DR, Sovereign Silver, Del Miles	£8995+VAT	£8495+VAT
10 10 CORSA 1.2 ENERGY 1.2 3DR, Black Sapphire, 2,340 miles	£9995	£9495	10 10 ASTRA 1.4 SPORT SPORTS HATCH 3DR, Power Red, 2,065 miles	£11995	£10995	10 10 NEW MOVANO 2.3 SDR, Halo Silver, Del Miles	£17995+VAT	£16995+VAT
10 10 CORSA 1.2 ENERGY SDR, Silver Lightning, 2,045 miles	£8995	£8750	10 10 NEW ASTRA 1.6 EXCLUSIVE SDR, Black Sapphire, 2,210 miles	£13995	£11975	10 10 VIVARO LWB 2.0 SDR, Star Silver, 11,325 miles	£11995+VAT	£11495+VAT
10 10 CORSA 1.3 CDTi ENERGY 3DR, Glacier White, 2,800 miles	£10995	£10395	MERIVA SELECTION	was	now	10 10 VIVARO 2.0 DOUBLE CAB SPORTIVE SDR, Star Silver, 2,370 miles	£14995+VAT	£13995+VAT
10 10 CORSA 1.2 ENERGY SDR, Metro Blue, 2,925 miles	£9995	£9495	06 06 MERIVA 1.7 CDTi DESIGN SDR, Star Silver, 28,000 miles	£5995		NON NETWORK Q SELECTION	was	now
10 10 CORSA 1.4 SE SDR, Beach Green, 4,740 miles	£10995	£10495	07 57 MERIVA 1.4 ENERGY SDR, Star Silver, 31,000 miles	£6495	£6250	02 02 CORSA 1.0 SE 3DR, Flame Red, 49,065 miles	£2795	£2500
10 10 CORSA 1.2 ENERGY 3DR, Star Silver, Del miles	£9495	£8995	08 58 MERIVA 1.8 DESIGN X PACK SDR, Air Blue, 7800 miles	£8795	£8495	04 54 CORSA 1.0 ENERGY 3DR, Silver Lightning, 37,000 miles		£3495
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	ZAFIRA SELECTION	was	now	05 55 CORSA 1.2 BREEZE+ SDR, Black Sapphire, 64,264 miles	£3995	£3750
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	09 59 ZAFIRA 1.8 ACTIVE+ SDR, Ultra Blue, 3,000 miles	£13495	£11995	05 55 AGILA ENJOY 1.2 SDR, Blue, 39,850 miles	£3995	£3695
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	09 59 ZAFIRA 1.9 CDTi DESIGN SDR, Panacotta, 5,675 miles	£17495	£13995	05 55 ASTRA 1.6 DESIGN ESTATE SDR, Star Silver, 11,325 miles	£5495	£5195
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	10 10 ZAFIRA 1.8 ENERGY SDR, Sovereign Silver, 15,710 miles	£13995	£12995	06 55 ASTRA 1.6 SXI SDR, Black Sapphire, 55,800 miles	£5995	£5495
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	10 10 ZAFIRA 1.8 ENERGY SDR, Black Sapphire, 4,325 miles	£13995	£12995	03 53 ZAFIRA 1.6 CLUB SDR, Rubens Red, 55,640 miles	£3495	£3195
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	10 10 ZAFIRA 1.6 LIFE A/C SDR, Ultra Blue, 6,690 miles	£12995	£11995	07 07 ZAFIRA 1.6 ENERGY SDR, Silver Lightning, 63,520 miles	£5995	£5650
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	10 10 ZAFIRA 1.7 CDTi ENERGY SDR, Star Silver, 2,390 miles	£14995	£14695	06 06 MITSUBISHI LANCER 1.6 4DR, Grey, 52,825 miles	£3995	£3695
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	INSIGNIA SELECTION	was	now	05 05 SUZUKI SWIFT 1.3 3DR, Blue, 45,160 miles	£3995	£3995
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995	09 09 INSIGNIA 1.8 EXCLUSIVE PLUS PACK SDR, Sovereign Black, 11,400 miles	£11495	£10995	05 55 PEUGEOT 206 CC ALLURE 1.6, Blue, 35,000 miles	£5995	£5495
10 10 CORSA 1.2 ENERGY SDR, Star Silver, Del miles	£9495	£8995				05 55 PEUGEOT 206 VERVE 1.4 SDR, Grey, 51,725 miles	£4495	£4250

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P O M P H R E Y S A L W A Y S S O M E T H I N G E X T R A

FIRST GEAR

Compiled by Steve Loader

Corsa's blue halo



AFTER a major revamp of its Corsa supermini, Vauxhall has also created a new limited edition halo model for the line-up.

The £19,245 Corsa VXR Blue Edition undercuts key competitors like the Citroen DS3 R and the Mini Cooper Works by up to £3,600, yet comes with an arresting blue metallic paint job, 18-inch alloys and dark-tinted glass.

It also gets the more aggressive VXR front end, with deep-set fog lamps.

The blue theme continues inside on stitching to the leather-clad wheel, the interior air-vent colour and on the Recaro seats.

The VXR is powered by a lightweight turbocharged petrol 190bhp 1.6-litre engine delivering 0-60mph in 6.8 seconds.

The car also sits on lowered sports suspension, uprated brakes and a switchable Electronic Stability Programme (ESP) for extra driving entertainment.

Go for luxury with high-spec city car



UNDERLINING a regular First Gear theme that drivers may be downsizing but not giving up their luxuries, Toyota has launched a high-spec version of its Aygo city car.

The Aygo Go! (from £9,750) comes with a removable touchscreen TomTom sat nav, Bluetooth connectivity and a USB port for connecting iPods and other digital music players to the

CD/MP3 sound system.

The Go! also hits high notes visually with bespoke alloys, rear privacy glass and a leather-trimmed steering wheel, but air con adds a grand to the price.

It is available in three and five-door body styles and offered with a manual or efficient manual/auto MultiMode transmission for the 1.0-litre petrol engine.

Series of seven wins for BMW

BMW scooped seven gongs from the prestigious BusinessCar fleet contest, including the coveted headline accolade of 'Manufacturer of the Year' for the third year running.

The title 'Business Car of the Year' was awarded to the new BMW 5-Series for a combination of superior build quality, driving dynamics and class-leading economy, while 'Green Car of the Year' was landed by the ultra frugal BMW 320d EfficientDynamics.

Other awards included: 'Large 4x4 of the year' (BMW X5), 'Upper Medium Car of the Year' (BMW 3-Series for the second year), 'Executive Car of the Year' (BMW 5-Series), and 'Supermini of the Year' (BMW Mini for the ninth year).



The BusinessCar Awards are highly sought after by carmakers as the votes are cast by readers. Editor Paul Barker said of the German marque's dominant performance: "BMW's massive

achievement in providing cars that are both cost-efficient to run and desirable to staff has led to a well deserved and very impressive seven awards, including all three of the headline car awards."

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Giulietta



Model shown: Alfa Giulietta 1.4 TB 120bhp Turismo at £17,940 OTR including optional Ghiaccio White special paint at £490.00. Range of official fuel consumption figures for the Alfa Giulietta range: Urban 26.2 - 51.4 mpg (10.8 - 5.5 l/100km); Extra Urban 48.7 - 76.4 mpg (5.8 - 3.7 l/100km); Combined 37.2 - 64.2 mpg (7.6 - 4.4 l/100km). CO₂ emissions 177 - 114 g/km. Prices correct at time of going to press.

*On the road price includes 3 year Alfa Romeo Dealer warranty, 3 year AA cover, 12 months road fund licence, vehicle first registration fee, delivery, number plates and VAT. Figures are correct at time of print. Offer subject to availability, vehicles must be registered by 31st March 2011. Finance subject to status. Guarantees / indemnities may be required. Further charges may be made subject to the condition of the vehicle if the vehicle is returned at the end of the finance agreement. Alfa Romeo Financial Services, PO Box 108, Leeds, LS27 0WU.

E-Type still stunning at 50

by
STEVELOADER

JAGUAR is celebrating the 50th anniversary of one of the most famous and desirable cars in motoring history – the Jaguar E-Type.

The special birthday will be marked at headline industry events including the Geneva Motor Show where it was unveiled in 1961, Goodwood's Revival and Festival of Speed, the Pebble Beach Concours d'Elegance, and the Nurburgring Old Timer Grand Prix, as well as Jaguar customer, dealer and lifestyle events worldwide.

The appeal of the E-Type transcended the automotive world; it was even described as a work of art – no wonder that one example of the classic now resides in New York's Museum of Modern Art.

It set new standards in automotive design and performance when it was launched and its influence is still apparent in the line-up of cars sold today by a resurgent Jaguar brand.

"Half a century of progress has not diminished the significance of the E-Type," said Jaguar MD Mike O'Driscoll.

"It was a sensation when it was launched, and remains Jaguar's most enduring and iconic symbol. The E-Type is one of the most exciting cars ever created and a legacy to the genius of Jaguar's founder, Sir William Lyons."



E-Type owners included celebrities such as George Best, Brigitte Bardot, Tony Curtis and Steve McQueen and the sports car became synonymous with the Swinging Sixties as the Beatles and the mini skirt.

"It is impossible to overstate the impact the E-Type had when it was unveiled in 1961," said Jaguar's modern day design chief Ian Callum – the man credited with re-forging the classic brand's styling with best sellers like the XF.

"Here was a car that encapsulated the spirit of the revolutionary era it came to symbolise. The E-Type is a design that even today continues to inform the work we do in styling Jaguars of the future."

The car caused a sensation when the wraps came off in Geneva in 1961; capable of achieving 150mph, but costing a fraction of the price of rivals with similar performance, it was the affordable supercar and remained on sale for 14 years to become Europe's first mass-produced sports car.

Even Enzo Ferrari admitted it was "the most beautiful car in the world".

The E-Type's straight-six engine had powered Jaguar to five Le Mans victories in the 1950s. At launch the car cost £2,256 - including tax and the all-important optional wire wheels - the equivalent today of just £38,000.

The E-Type's perfectly proportioned bodywork was the work of Malcolm Sayer, an aeronautical engineer by training who also applied his aerodynamic expertise in shaping the earlier Le Mans-winning C and D-Type racers.

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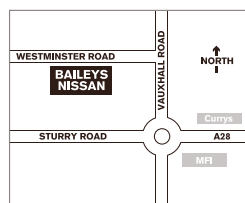


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DrivingReview



by
STEVE LOADER

CHIEF DRIVING CORRESPONDENT
steve.loader@kosmedia.co.uk

Alfa Romeo Giulietta

ALFA Romeo could rightly scream "We woz robbed" – in Italian – after seeing its quite brilliant Giulietta pipped for European Car of the Year by a toy car.

Yes, for all its technology and promise for the future, I cannot accept that the all-electric range-challenged Nissan Leaf was a worthy COTY 2011 winner, scoring 257 points against the Alfa's 248.

I felt this even more after a whirlwind week-long affair with a £20,000 Giulietta 1.4 TB MultiAir Lusso – yes, it's easy to insinuate that you are having a fling with this particular Italian.

To continue the theme, while she/it can be racy, (the) Giulietta is also a girl/car you can take home to mamma/mum.

For while Alfas used to tend towards an uncompromising demeanour – the kind that would see you excited one minute and then ducking crockery the next in a human relationship – this car is great to live with.



Part of its appeal is the standard-fit DNA system already seen on the smaller and no less exciting Alfa MiTo supermini.

Ignoring the contrived abbreviation, DNA allows the driver to switch between Dynamic, Normal and All-Weather settings that change the personality of the car through the steering, brakes, gearbox and throttle, and suspension. It means the Giulietta can be hot hatch, sporty family

motor and sober and sensible all-weather taxi.

Most of the time, you leave it in Normal, but the pulse quickens after selecting Dynamic for a sporting dash, while I proved All-Weather's effectiveness on a particularly icy morning when even a slightly leaden foot could have created problems.

And though Alfa was always feted as much for its petrol engines – including the legendary high performance twin-spark series – as its

styling, the option of sporty diesels from the Fiat association has not harmed the brand revival.

The launch range (starting at £17,450) extends from 120bhp 1.4-litre to 235bhp 1,750cc petrol units, and from 105bhp 1.6-litre to 170bhp 2.0-litre turbodiesels.

Our engine here though was the 170bhp 1.4; you can hear just enough of it to know it revs well and is smooth, and it has power options to

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Official Government Environment Data. Fuel consumption figures mpg (litres/100km) and CO2 emissions (g/km). Aveo 1.4 LT 5dr: Urban - 35.8 (7.9), Extra-urban - 60.1 (4.7), Combined - 47.9 (5.9). CO2 emissions 140g/km. Captiva 2.0 VCDi LT 5-seat: Urban - 32.1 (8.8), Extra-urban - 45.6 (6.2), Combined - 39.2 (7.2). CO2 emissions 151g/km. Cruze 1.6 S 4dr: Urban - 31.4 (9.0), Extra-urban - 51.4 (5.5), Combined - 41.5 (6.8). CO2 emissions 159g/km. Spark 1.2 LT 5dr: Urban - 42.8 (6.6), Extra-urban - 67.3 (4.2), Combined - 55.4 (5.1). CO2 emissions 119g/km.



suit all moods – helped by that DNA system.

Driven normally though, it should average nearly 50mpg and it emits just 134g/km of CO2 – yet more evidence that small capacity turbocharged petrol engines can strike back at diesels though lightness and cheaper fuel at the pumps as well as increasingly competitive consumption and emissions levels.

But this is mundane stuff against an illustrious Alfa history unbowed by the weight of some dodgy times, too.

Diehards will want to know how this new

Giulietta, which carries one of the marque's most evocative model names – the 1950s/60s Giulietta Sprint was one of the most handsome cars the company has produced – stacks up against past heroes.

Pretty well and it wears a stylish take on the trademark V-shape grille, plus a coupe look enhanced by the marque's well-established trick of concealing the rear door handles within the door frames of its five-door designs.

The classy cabin might not be as hard wearing as you might expect, but I have no doubt

that Alfa's once flaky build quality is a thing of the past.

It is also a spacious car to be in, though that's not obvious to those in back, thanks to the high window sills. The boot lip also demands that bags and cases are lifted higher than normal.

But this is a car mixing character and practicality in a sector where it is increasingly hard to differentiate between competitors.

With more electric cars to come, it may also be one of the last family models you can buy before all the fun goes out of everyday driving.

DrivingPortfolio

**ALFA ROMEO GIULIETTA 1.4 TB
MULTIAIR LUSSO £20,000**

Driving appeal (OUT OF FIVE)	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
How green?	★★★★★
Road tax	£110/year
Best rival	VW Golf

The Verdict

DON'T LIKE:
the high boot lip but it's no deal breaker

NOT SURE:
buyers have woken up to Alfa's spectacular revival

REALLY LIKE:
the way the Giulietta mixes traditional Italian flair with modern practicality

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AUDI

A3, 1.9 SPORTBACK TDI SE, 2007, abs alloys cd diesel electric windows immobiliser metallic paint airbags power steering remote central locking body coloured bumpers, black, 52382 miles, £11000, Canterbury, 0844 856 4494 (TRADE)

TT, V6 Quattro S Tronic, 2008, abs brakes alloy wheels automatic cd central locking climate control electric windows heated seats leather interior power fold mirrors power steering, grey, 15000 miles, £20495, Canterbury, 0844 856 4494 (TRADE)

BMW

5 SERIES, 525m sport saloon, 2006, carbon black metallic with anthracite flashlight c, 79300 miles, £9850, Kent, 01795426700 (TRADE)

Z4, 2.0i SE, 2005, abs brakes air con alarm fitted alloys cd drivers airbag electric windows front fog lights immobiliser metallic paint airbags power steering sports seats trip computer remote central locking remote audio controls body coloured bumpers, titanium silver, 45002 miles, £9500, Ashford, 0844 826 5918 (TRADE)

CHEVROLET

KALOS, SE (AC), 2008, abs brakes air conditioning cd player central locking drivers airbag electric windows immobiliser power steering, silver, 10019 miles, £5000, Ramsgate, 0844 856 4496 (TRADE)

LACETTI, SX, 2006, abs brakes diesel electric windows immobiliser power steering, green, 36000 miles, £3000, Ashford, 0844 826 5918 (TRADE)

TACUMA, 1.6 SX, 2006, abs brakes cd player electric windows front fog lights immobiliser metallic paint power steering remote central locking, blue, 30509 miles, £3000, Ashford, 0844 826 5918 (TRADE)

CITROEN

BERLINGO, 1.6i 16v XTR, 2008, sahara gold, 7500 miles, £8500, Canterbury, 0844 856 4494 (TRADE)

C3, 5, gl10wlr, central locking front electric windows electric mirrors abs traction control climate control power steering drivers airbag passenger airbag cruise control immobiliser full leather interior alloy wheels, black, 6500 miles, £13295, Ashford, 01233 640100 (TRADE)

CS, 1.6, 2008, grey, 50 miles, £22000, Ramsgate, 0844 856 4496 (TRADE)

PICASSO, 2.0i 16v EXCLUSIVE, 2006, abs brakes air conditioning automatic transmission cd player electric windows immobiliser metallic paint multiple airbags power steering split folding rear seats tonneau cover trip computer remote central locking, blue, 24812 miles, £6000, Canterbury, 0844 856 4494 (TRADE)

XSARA, 1.6 HDI DESIRE, 2004, abs brakes air conditioning diesel electric windows front fog lights immobiliser metallic paint multiple airbags power steering remote central locking remote audio controls body coloured bumpers, tbc, 77000 miles, £3500, Ashford, 0844 826 5918 (TRADE)

FIAT

500, 1.3 MULTIJET SPORT, 2008, abs brakes air conditioning alloy wheels bluetooth car kit cd player diesel electric windows immobiliser metallic paint multiple airbags power steering tonneau cover trip computer remote central locking remote audio controls, black, 29050 miles, £9000, Ramsgate, 0844 856 4496 (TRADE)

GRANDE PUNTO, 2008, silver, 6522 miles, £14500, Ashford, 0844 826 5918 (TRADE)

IDEA, 1.4, 2008, red, 55 miles, £8000, Canterbury, 0844 856 4494 (TRADE)

PANDA, 1.2 DYNAMIC, 2004, central locking electric windows immobiliser power steering tonneau cover twin airbags front passenger air bag deactivation switch remote central locking, tiziano red, 58101 miles, £3000, Ashford, 0844 826 5918 (TRADE)

JAGUAR

S-TYPE, SE, 2007, abs brakes air con alarm fitted alloys automatic bluetooth car kit cd player central locking climate control cruise control diesel drivers airbag electric windows front fog lights immobiliser metallic paint leather interior power steering reverse parking aid satellite navigation traction control remote central locking auto headlights and wipers quickclear windscreen remote audio controls adjustable steering column height adj drivers seat, emerald green with barley, 60400 miles, £14490, Canterbury, 0844 856 4494 (TRADE)

XJ, SE, 2003, abs brakes air conditioning alloy wheels automatic transmission bull bars electric windows full service history metallic paint leather interior power steering reverse parking aid adjustable steering column height adj drivers seat, pacific blue with dove leather, 70250 miles, £9490, Canterbury, 0844 856 4494 (TRADE)

LAND ROVER

FREELANDER 2, 2010, abs brakes air con alarm fitted alloys automatic transmission cd player central locking climate control cruise control drivers airbag electric windows heated seats immobiliser leather interior multiple airbags power steering reverse parking aid satellite navigation sunroof, silver, 11925 miles, £30000, Canterbury, 0844 856 4494 (TRADE)

RANGE ROVER SPORT, 2007, alarm fitted alloy wheels cruise control diesel drivers airbag electric windows front fog lights full service history immobiliser multiple airbags power steering single cd player sun roof remote central locking, black, 53000 miles, £27000, Canterbury, 0844 856 4494 (TRADE)

MINI

COOPER, 2007, abs brakes air con alarm fitted alloy wheels cd player central locking drivers airbag electric windows immobiliser multiple airbags power steering reverse parking aid, black, 8995 miles, £13000, Ashford, 0844 826 5918 (TRADE)

COOPER S, 1.6 convertible, 2005, blue metallic with black half leather sport seats, 46000 miles, £7850, Kent, 01795426700 (TRADE)

PORSCHE

911, 911 (996) Coupe, 2003, abs air con alloys central locking climate control electric windows full service history metallic paint leather interior airbags power steering reverse parking aid single cd sports seats traction control trip computer remote central locking electric sunroof, polar silver, 37000 miles, £23900, Canterbury, 0844 856 4494 (TRADE)

SAAB

9-3, 1.8 LINEAR, 2004, abs brakes air con alloys automatic transmission electric windows immobiliser metallic paint power steering traction control remote central locking, black, 56500 miles, £7500, Ashford, 0844 826 5918 (TRADE)

9-5, 2.2 TID LINEAR, 2005, alloys cd diesel electric windows immobiliser metallic paint power steering remote central locking remote audio controls, silver, 107000 miles, £5000, Ramsgate, 0844 856 4496 (TRADE)

VAUXHALL

AGILA, Design 1229cc 5 door, 2009, cd player central locking approved driver's airbag multiple airbags power steering title check immobiliser electric windows, atlantis blue, 9350 miles, £8995, Sittingbourne, 01795 476222 (TRADE)

ASTRA, Design (Plus Motorparks Pack), 2007, abs brakes air con alloys drivers airbag electric windows immobiliser airbags power steering single cd remote central locking, moonland grey, 22422 miles, £6500, Ashford, 0844 826 5918 (TRADE)



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05 55 Citroen C4 Sx 16v Auto

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03 03 Ford Streetka 8v Luxury Convertible

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01 51 MG MGF 1.8 Freestyle

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01 Y Peugeot 607 SE 16V AUTO

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03 03Fiat Punto Active Sport

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by
STEVELOADER

EXPERTS are still divided about whether Britain's economy is in recovery, but they should draw some comfort from buoyant van sales figures during 2010.

These humble and often invisible vehicles are the oil in the nation's economic machinery and registrations soared 20 per cent last year, even though our economy grew feebly and even contracted in the last quarter of 2010.

As a result of that surging demand for vans – sales came close to a 22 per cent increase in December against the same year in 2009 – the motor industry's Society of Motor Manufacturers and Traders (SMMT) was cautiously optimistic about both truck and van sales.

A spokesman said: "During 2010 van and truck registrations posted one of the strongest annual rates of growth ever, at 15.9 per cent, as volumes started to recover from the recession.

Upbeat

"The van market rose in all but one month in 2010, boosted by better than expected business confidence and improved output from the construction sector. Truck registrations grew rapidly in the second half of 2010 and ended the year on par with 2009 levels.

"While we still have a long way to go to get volumes back to pre-recession levels, we expect more growth in 2011 and 2012."

The mood was not quite so upbeat on the auction front though, prompting Duncan Ward, general manager for commercial vehicles at BCA – which has a site at Paddock Wood – to say: "The economy is best described as fragile and we will be seeing the early effects of the VAT increase alongside continuing rising fuel costs,

Van sales bucking the gloomy economic trend



LONG-LASTING: Toyota Hiace panel van has created an enviable reputation for longevity and reliability, particularly with owner/drivers. Meanwhile, the pick-up market continues to be as robust as the vehicles themselves, but harsh winters have also made the 4x4 versions (Isuzu Rodeo Denver Max pictured inset) particularly attractive

which means most small businesses will have a little less flexibility in their budgets than last year.

"Anyone looking to the SME [small to medium enterprise] sector to generate any major peaks in used van demand in the short term

is likely to be disappointed – particularly as volumes are likely to increase over the coming month."

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TOP DOG: Mitsubishi's L200 can be said to have created the UK pick-up market over the past decade



CHOICE: Isuzu has returned to the UK with a bang – its popular Rodeo offers everything from this single cab version right up to well-specified Denver Max (see front of this section)



INDESTRUCTIBLE: Top Gear failed to 'kill' the Toyota Hilux

Best pick-up lines

PICK-UPS enjoyed a meteoric rise in sales during the Noughties – volumes soared more than 300 per cent in the first four years of the decade.

The key was the offer of a four/five-seat double cab, which offered private owner/operators something that was both practical and laden with image.

Many also came with 4x4 and decent off-road-

by
SAMDAWSON

ing capability as a bonus on top of tax benefits.

The daddy of the tribe was Toyota's long-running Hilux, given legendary status by Top Gear's efforts to 'kill' one by subjecting it to crashing, burning and flooding – it survived them all.

Toyota seized upon the opportunity to create a special version called 'Invincible'.

But the long-running best-seller was Mitsubishi's L200, available in a multitude of formats, from humble single cab two-wheel drive workhorses right up to the sporty and powerful 'Warrior' and 'Animal' flagships with as much specification and bling on them as an executive car – and twice the presence.

More recently, Isuzu has returned to the UK with the Rodeo series and offering the

same range of choice as the Mitsubishi – its flagship versions wear the labels Denver and Denver Max.

Nowadays, pick-ups have far better road manners and comfort levels to go with all the on-board toys, too.

The rear load bed can also be roofed over and locked using one of the many cargo covers on the market, supplied by both dealers and independents – this feature adds hugely to the versatility of these impressive vehicles.

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White Van Man in the 21st century

by
STEVELOADER

VAN design has been revolutionised over the past decade or so.

Operators have seen economy, efficiency and flexibility soar, while drivers have enjoyed better performance, refinement and safety.

Load capacities have also widened, varying from as little as three cubic metres for a carderived courier vans, right up to a 17 cubic-metre delivery van.

Access has improved, too. Many larger vans have low floors in the driving compartment for easy access and most vehicles above the supermini class now come with at least one sliding door as standard to aid loading – many buyers also take up the option of a second 'slider'.

There is now a choice usually of side-opening twin doors or a high lift tailgate as well, while cab doors generally have a reduced opening angle, with the double benefit of making it easy for a busy driver to grab the handle to close the door



MAKING A SPLASH: The Mitsubishi Fuso Canter is one of the most versatile light commercial vehicle options currently on the market

and also avoid it swinging wide and hitting something.

On the performance front, petrol have been all but displaced by the better economy and range plus better low down pulling power of four and five-cylinder diesels.

Diesel operating benefits are then compounded by extended service periods, lower maintenance costs and longer lasting parts.

The engine's partner – the gearbox – has also undergone a change. A six-speed manual gearbox is normally the standard – a couple of cogs better than only a few years ago – but urban operators are

turning increasingly to automatic, semi-automatic or clutch-less transmissions.

These can usually be driven with manual, selection anyway, but are ideal for the stop-start traffic conditions of the town and city and can be as economical as a manual.

Van safety has also gained from the car market; along with driver's airbag and the option of passenger, side and front curtain airbags, there are active safety features including anti-lock braking (ABS), traction control (TCS), braking control (EBC) and electronic stability programme (ESP).



Fiat piling up the wins

FIAT Professional's Doblò Cargo is stacking up the awards and has not even been on the market for a year.

The latest gong is What Van? magazine's 2011 Light Van of the Year.

Editor Paul Barker said: "Smartly styled, efficient, practical and comfortable, the Doblò Cargo was a natural choice for our Light Van category winner."

Gerry Clarke, director at Fiat Professional UK said: "Our customers have told us how much they like the Doblò Cargo, and it's clear that commercial vehicle experts do, too. We're delighted with this award."

The new Doblò comes in seven forms to please a wide range of customers – Cargo, Cargo Maxi, Cargo SX, Cargo Maxi SX, Combi,

Combi Maxi and Platform Cab – and offers one petrol and three diesel power options.

DELIVERY difficulties caused by pre-Christmas snow and ice have caused many van operators to check out the Fiat Fiorino with Traction+, which uses an electronic differential lock for improved grip and control.

It works by applying brake force to the driven wheel with the lowest grip and transferring extra torque to the other, thereby delivering more grip in slippery conditions.

Aware that such vehicles may be asked to go to places that others can't, Fiat also packages Traction+ with under-engine and added body protection and a suspension raised by three centimetres, yet the total add-on price starts at just £750.

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INSIDE THIS WEEK

YOU may think web firm GForces has taken us over due to a front page story, Big Interview, and a mention in the Comment, but you will also find handy export tips thanks to Kent Invicta Chamber of Commerce. And if you recall last week's comment/feature on broadband in Kent, you might like an update confirming the need for speed – businesses in a village near Canterbury could be better off faxing than emailing.



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Kent society beginning the conversion to OneSavings

By **STEVE LOADER**

steve.loader@kosmedia.co.uk

BOSSES at the newly-created OneSavings have wasted no time in their aim to create a new force in banking.

Just days after City watchdog, the FSA (Financial Service Authority), endorsed controversial plans to spin the new organisation out of the former Kent Reliance Building Society (KRBS), the newcomer has confirmed that it plans to open seven new offices.

The move was all the more startling as KRBS chief executive Mike Lazenby had previously labelled branches as liabilities, and had slashed a 14-strong chain to just eight.

Nevertheless, he said: "We are absolutely delighted to have secured these particular agencies, which form part of our wider expansion programme. Our mission is to provide customers with affordable, competitive and efficient banking services and treat them fairly at all times – whether they choose traditional High Street-

based forms of banking or whether they deal with us directly.

"Although other banks and building societies are actively closing branches and agencies, there will always be people who want access to financial services on the High Street. We just have to be sure they are in the right places and will be well used when they are open."

Despite the creation of OneSavings, the new branches will trade as Kent Reliance, Kent Reliance Banking Services or krbs outlets. Most are in the West Country, way beyond the traditional sphere of KRBS, and a sign of the new bank's ambition.

Alliance

Its creation was not without pain, however, as some borrowers and savers battled to prevent the alliance of one of the UK's oldest building societies with a young private equity firm JC Flowers, created by American billionaire and former Goldman Sachs executive J Christopher Flowers and already known for an audacious attempt to snap up Northern Rock before its rescue by the British taxpayer in 2008.

Some society members were wary of the Flowers deal, which sees the US firm chipping

in £50million in return for gaining access to KRBS's £2.2bn worth of assets – it is Britain's 12th biggest building society.

KRBS managers countered that they had been increasingly boxed in by the mutual structure, which gave no room to expand during the economic downturn.

In any case, a majority of just over the required 75 per cent of KRBS shareholders voted in favour of transferring the society's business, assets and liabilities to OneSavings Plc, effective from February 1 – they become members of the new organisation.

The deal was duly referred to the FSA, which found no grounds to oppose it, and Mike Lazenby also told this newspaper previously: "We will continue to run as a mutual until JC Flowers owns 90 per cent of the business, which is a long way off."

"They have also agreed not to pay any dividends to their investors for the next five years, which is an incredibly long time in business."

"Five years is a long way off and a lot of things will happen before then. In the meantime we'll be going back to lending people money, which we haven't been able to do for some time, and we'll be offering some pretty good rates."

PLANNERS have been urged to be more sympathetic towards companies seeking to start up, grow and fuel the county's economic recovery, writes Steve Loader. Giles Smith, MD of GForces at Bearsted near Maidstone, has built a highly successful website design and management company over the past 10 years.

The firm now has 120 staff, almost doubling in size over the past year, and will open a major extension to its headquarters in Caring Lane later in this one.

But the go-ahead for that development has cost much wrangling and Mr Smith admitted: "It wears you down."

He added: "Kent County Council and Maidstone Council declare that they want to encourage digital businesses to the area and we are a primary example, but a two-year planning battle suggested the opposite."

"We had some great allies within the council, so maybe it's just the planning processes that are out of date. All the planning department seemed to be on our side, and some of the leaders and the economic development manager were fantastic, but it still took two years."

Asked whether it had held the company back, he said: "Yes. Absolutely. Our recruitment drive had to go on hold."

He was exasperated that it also stalled the firm's 'Academy', a partnership involving 15 local schools, colleges and universities, attempting to identify and nurture IT talent early on and save them from, and their county from losing them, to what has become known as the 'train brain drain' – careers in London.

"We wanted to show local people that you don't have to go to London, that there are companies like us who are proud to be here and be successful," added Mr Smith, who practices what he



LOOKING AHEAD: Giles Smith, of GForces, believes it is vital to keep talent in the county

Planners must halt 'train brain drain' says IT boss

preaches by running GForces with his three brothers, Tim, Jamie and Neil. All were born and raised in the Maidstone area.

"There is huge positive feedback from schools and the local education authorities about our academy and confirmation that not many companies are doing it – why not? The few organisations that are reaching out to schools are usually the banks, and you can guarantee that most 16- to 17-year-olds are asleep after

the second slide because it's not really inspiring.

"They love technology, they love the internet – they've grown up with it – so when you show them the variety of skills we are looking for, it inspires them."

"We are a commercial company, so we don't hide the fact that we do this to get the next two to four years' recruitment sorted. It's already been successful – our first two graduates are coming on full-time."

Comment

IT'S been a gloomy week, after news that the UK economy contracted by half a per cent in the final quarter of 2010. Though largely due to disruption from freezing weather, it still underlines the fragility of the recovery at a time when even grumpy pundits had predicted UK plc would mark time in Q4 2010 after a reasonably up tempo year.

The Bank's Governor, Mervyn King, didn't do much to cheer things, with a rather curmudgeonly summary of where we're at: inflation is set to gobble up wage gains and plunge us into the worst fall in our standard of living since the Great Depression.

It was rounded off with fatherly advice like that given to teenagers holding their heads after a riotous party, along the lines of "well chaps you had your fun - now you have to pay for it."

Happy days...

Still, I was cheered at least by an encounter with the youthful boss of a Kent company who is not only this week's Big Interview subject, but also delivered a Business Week front page story and considerable food for thought.

Giles Smith started GForces in Bearsted on a shoestring; the web firm now dominates its chosen sector and is hungry for international expansion.

Not only did he beat the drum for Kent, hanging on to and nurturing young talent - after catching 'em young too - but also delivered tangible proof that well-plotted technology has the power to deliver growth and progress.

I've often suggested that while Kent and the UK's traditional industries and our discredited financial sector struggle to get the economy on the move, IT can deliver more of the economies and efficiencies needed to oil the wheels of recovery.

As Giles points out, good results come from continually reviewing progress and strategy. In GForces' case, it means setting up a client's website is only part of the answer; it then has to be marketed and managed properly.

That could be a parable for reviving UK plc.

BUSINESS EDITOR STEVE LOADER

Virgin boss drops bomb on Boris Island scheme

By NICK AMES

editorial@kosmedia.co.uk

ONE of the world's leading airline bosses has voiced his opposition to 'Boris Island' off the Kent coast.

Steve Ridgeway, who has run Sir Richard Branson's Virgin Atlantic for 13 years, said plans by Mayor of London Boris Johnson to reclaim land to create a new airport close to Medway were "just not do-able".

The knockback comes after Mr Johnson hinted that the Government was warming to his controversial proposals for the £40 billion project.

Virgin chief executive Mr Ridgeway said the new airport would be on the wrong side of the capital and, while Hong Kong had set a successful precedent for such a development, the South East was too congested.

But he added: "We certainly back the debate about 'What is UK Ltd going to do about airport capacity and the long-term economic performance of the economy'."

Mr Ridgeway's comments are the most critical so far by a senior airline industry figure since the launch of the plan, seen by Mr Johnson as an alternative to expanding operations and capacity at Heathrow.

Prime Minister David Cameron promised last October that the Coalition had no plans to build a new airport anywhere in Kent, but the mayor insists the Government position is shifting and told Radio 4's Today programme on Tuesday: "It's crazy, I think, to

have another 200,000 air traffic movements over the skies of London coming to an airport in the western suburbs. I don't think the people of London will wear it."

Both Kent County Council leader Cllr Paul Carter and Medway Council leader Cllr Rodney Chambers have now called on the mayor to make his position clear.

Cllr Chambers revealed that the deputy chairman of Transport for London, Daniel Moylan, had paid a visit to Medway before Christmas in an attempt to win support for the estuary scheme.

Cllr Chambers said: "He asked me in this meeting if we would agree to an airport in the estuary if all the infrastructure for it - such as new train lines and roads - was based in Essex and not Kent."

"I responded that we in Medway could not comment on what should or should not happen in Essex, and reaffirmed the opinion of all at Medway Council, and the vast majority of people in Kent, that the mayor's island airport scheme is unnecessary, unworkable and unaffordable."

Meanwhile, the RSPB has reiterated its opposition to the scheme, describing it as a "pipe dream".

South East director Chris Corrigan said: "I'm sure the mayor doesn't want to go down in history as the man who decimated not just birds in the Thames, but global species too, while putting air passengers' lives at risk due to bird strike."

"I'd urge him to drop this costly pursuit now and look to further strengthening, greening and improving London's public transport systems."



CRASH LANDING? Boris Island plans

Phasing out retirement age of 65

By NEIL EMERY

Whitehead Monckton solicitors

CHANGES to the law on retirement are expected to come into force from March 31.

Since October 1, 2006, when the Employment Equality (Age) Regulations 2006 came into effect, it has been unlawful for employers to discriminate against employees on the grounds of age. The regulations also provided for a national default retirement age of 65, below which an employee could not be compulsorily retired (unless a lower age could be objectively justified).

Subject to complying with the requirement to provide between 6 and 12 months' notice of an intended retirement date, an employer has been able to retire an employee who has reached the age of 65, even if the employee does not wish to do so. In such circumstances, an employee would be unable to claim age discrimination or unfair dismissal.

Notification

But the Government's proposals are to abolish the default retirement age with effect from October 1, 2011, meaning that from March 31, 2011, it will no longer be possible for employers to provide employees with the minimum six months' notice of an intended retirement date.

After March 31, employers will not be permitted to issue new notifications of retirement on the basis of the default retirement age and after October 1, it will not be possible to retire employees compulsorily on the basis of the default retirement age - even if the notice of retirement was given before March 31.

Employers will still technically be permitted to have compulsory retirement ages, but they will need to justify them objectively, and the circumstances for this are likely to be extremely limited.

In practice, unless an employee is fairly dismissed on the grounds of, for example, capability, misconduct or redundancy, or there is an objective justification for an employer having a retirement age, most employees will have the right to continue working indefinitely, and irrespective of their age.



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■ LOBBYING by the Country Land and Business Association (CLA) is expected to see the Government relaxing powers allowing councils to seize homes left empty for more than six months.

Ministers are now proposing to extend the period to two years, leading CLA regional director Rupert Ashby to say: "This is an excellent example of strong CLA lobbying paying off to improve a bad law that was clearly unjust to property-owners."

"Owners can rest assured that there is less scope now for state interference with the management of their properties."

■ MARKETING and media agency Big Plan Group, of Maidstone and Canterbury, has appointed Colin North to its board.

It marks a return to Kent for him after three years as station director with Tindle Radio/Channel 103 on the Channel Islands. He spent the previous eight years within the sales, promotion and production sectors of Invicta Radio – now Heart.

He was welcomed to the board by Big Plan director Penny Williams, who added: "The business is set to expand rapidly and we now have a fantastic team in place to realise the potential of providing media and event management to businesses in Kent."

■ MEDWAY has a new accountancy business – Accounting Express.

It has been set up by Chatham-based businessman and chartered accountant, Philip Matthewman and aims to offer a low-cost book keeping and accountancy service, devised to help small businesses.

It will itself be based in a hub for smaller firms and start-ups: The Joiners Shop, within Chatham Historic Dockyard. Accounting Express is a franchised subsidiary of Sollertia Limited and the Medway arm is the fourth site it has opened in the UK.

■ VISIT Kent – the county's tourism champion – has hosted the influential Group Travel Organisers Association (GTOA) National Conference and AGM for the first time.

It gave Visit Kent the chance to show members of the travel industry what the county has to offer. After the conference at Ashford International Hotel, delegates visited one of Kent's most beautiful and interesting houses, Penshurst Place, Tonbridge, which was opened exclusively for their visit.

'Not spot' shows Kent broadband plans need boost

By STEVE LOADER

steve.loader@kosmedia.co.uk

BROADBAND speed is seen as vital to energising the county's economy.

So the revelation that the UK's slowest connection is not to be found in a crofter's hut on a Scottish moor, but near Canterbury, came as a major shock.

It means that anyone trying to run a business from Railway Hill in Barham, could find it faster to fax than send messages digitally, thanks to an average download speed of 0.13Mb/sec.

It certainly doesn't compare well with the UK average of 6.21Mb, according to the Top10.com website, where director Alex Buttle said: "With average download speeds only marginally faster than dial-up, Railway Hill in Kent has really hit the buffers."

Unacceptable

"Given that we're now in 2011 and elsewhere in the country people are enjoying download speeds in the high double digits, this is simply unacceptable and reinforces the broadband lottery in the UK."

Rural watchdog the Country Land and Business Association (CLA) was also unimpressed. Regional director Rupert Ashby said: "This is not just a problem in the back of beyond. Many areas just outside the South East's major towns, such as Barham, where small businesses should thrive, suffer from hopelessly inadequate broadband speeds."

He added that the CLA realised cash was tight, but rural businesses were unable to compete with urban rivals, which typically enjoyed 6Mb and more.

It wants to see a £530 million private-public partnership to bring all broadband users up to a minimum 2Mb as well as setting up a new superfast broadband, and

also champions a "Final Third First" policy, promoting provision of decent broadband connections for rural "not spots" and areas with slow connections before speeding up broadband for others.

The CLA's stance accords with a groundbreaking project in Cornwall, where the county council formed a £132m partnership with BT to create a superfast 100Mb network by 2014, albeit with some EU cash.

It also follows hard on a feature we ran in Business Week, which asked whether Britain and Kent were, literally, making the right connections on broadband strategy.

However, Kent County Council cabinet member for Corporate Support Services, Roger Gough, argued that the Railway Hill figures were misleading. "Residents in Barham now have an alternative option after Kent County Council supported them with a (£50,000) community broadband grant in 2009. The grant funded a wireless broadband service, supplied by local company VFast, which contractually gives speed of 10Mbps and even higher speeds in practice.

"We understand just how important access



to broadband is for our communities and local businesses, which is why we're working to increase access across the county.

"Often it is down to market forces to make a case for providers to install faster speeds.

"To reduce the number of 'not spots', we have provided money from our community broadband grant, which communities can bid for and part-fund business cases for broadband providers to install fixed broadband services.

"We have so far made £667,000 available, with a further £100,000 being made available this financial year. In total, this has benefitted more than 11,000 homes and businesses, and 17 communities.

"We will soon be making a further £1.5 million available for community broadband pilots and we will be lobbying providers for faster connection speeds across the county as part of our Connecting Kent Digital Strategy."



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MoCo accelerates its '3' broadband service

MOCO has announced the successful creation of a portal enabling speedy and cost-effective first-time connection for subscribers to the '3' mobile broadband system.

Before this development, new customers for the '3' service – the market-leading broadband dongle network – faced the potential bottleneck of contacting a call centre to finalise connection before surfing.

Under the new process, they still have that option but will fast track using the new MoCo system, which is also the first major project derived from the Kent-based company's acquisition last September of Sussex software house, Jit Systems.

MoCo then created its new MoCo Software Solutions division within the group headquarters in Rochester.

Richard Pilton, former Jit principal and now head of the new MoCo software arm, said: "This is what we were bought for: to develop bespoke software to streamline processes and operations."

'3' had a situation where it was running the No1 mobile broadband network and talking about the speed and ease of internet use on the move, but having to ask new customers to contact a call centre and be connected 'manually'.

"With this traffic generating 20,000 calls a month – expected to hit 25,000 a month during 2011 – there was also a call centre cost overhead for '3', which we have cut dramatically by developing this web portal."

"Most mobile broadband customers love the idea of hooking up this way – it chimes with the whole convenience of comms on the move



'3' SPIRIT: Richard Pilton says trials went smoothly

– but even diehards can still patch into the call centre if they wish, but the operators there now simply tap into our new system, speeding up connection anyway and still driving down call centre costs for '3'.

"Trials went smoothly and it's just the sort of systems integration project work that we are offering to other companies or organisations in the comms/IT industry."

Systems architect Pilton heads a team of three within MoCo Software Solutions which, he says, was created after a long and successful association between MoCo and his old partnership, Jit Systems, operating out of Brighton: "It's a cliché, but they 'liked us so much, they bought the company'."

The development enhances MoCo's pioneering record. The company was established 25 years ago, just as the first mobile networks were set up in the UK.

GForces chief the best out of

KOSmedia BUSINESS WEEK

THE BIG INTERVIEW

Setting up a website is now considered crucial to any business, but how much does any firm invest in keeping it fresh and up to date and, most importantly, ensuring that it is marketed and 'sold' to its intended audience? Not a lot is the answer on both counts – probably two good reasons why a small Kent IT firm has expanded exponentially over the past few years. It is the award-winning GForces of Bearsted, Maidstone – Business Week editor STEVE LOADER interviewed founder and MD Giles Smith.



GILES SMITH

GILES SMITH'S CV

- 1999 – graduates from Bournemouth University with a degree in Leisure Marketing
- 1999 – sets up GForces at his parents' home.
- 2001 – takes offices in College Road, Maidstone
- 2007 – moves company to bespoke offices in Caring Lane, Bearsted.

FOR someone who has an impressive focus on where his fast-moving young company is headed, web guru Giles Smith is disarmingly frank about its first few steps.

"I set up GForces with no real idea about the internet, but just knew it was going to be big," he said.

"For the first six months of the company's life we were one of the worst web companies about, but we learned quickly what was needed to survive and grow."

"Sometimes there is nothing like jumping in the deep end and finding out whether you will sink or swim."

"And that's a characteristic of the company: we tend not to look back at our wins and successes. We prefer to look ahead and for what is around the corner and how we can improve."

"We are super critical, perhaps because my brothers are also involved. As senior management we always prefer to have a critical appraisal of the situation and ask why we are not doing better."

It is a philosophy that has evolved into the GForces Trinity: web platform, web management and web marketing – recognition that customers not only need attractive and effective websites, but ones that can be adapted and evolved and also 'sold' to their chosen audience.

"We set out to be something different," he said. "That's always been a USP, that we are much more considered in our approach. There are lots of web companies that will do you a very good web page but fall short on the other things: actually marketing the site and under-

standing the data that you get out of it and how that drives your decisions."

The approach has landed a string of industry awards, despite the fact that GForces competes in and leads one of the most competitive sectors – the motor trade, with clients including major dealer chains like Lookers and Peter Vardy.

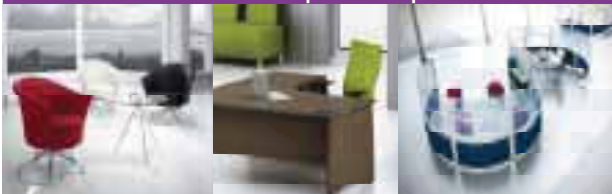
Last year, GForces grew sales 80 per cent, boosted turnover 66 per cent and almost doubled staff to its current 120.

It now holds more than a third of the UK market and Giles, 34, thinks this is close to the ceiling for one firm.

Asked whether this meant diversification into another sector, he says he would rather concentrate on what the company knows well, so its sights are now being trained



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TIGHT-KNIT: Giles Smith says management and staff strive together to come up with and develop fresh ideas

aiming to get Kent IT talent



PASSIONATE: Giles Smith wants to create a train of IT talent for the county's future

on Europe where dealer networks and distributors often have a similar structure to the UK.

It could all have been very different though. After attending Maidstone Grammar School, Giles opted for a degree in leisure marketing because: "I wanted to spend three years down in Bournemouth and that seemed like a very interesting degree; it wasn't, but it was an excuse to enjoy myself."

"But maybe because I'd heard it all before, it inspired me to go and start my own business. My father built and sold two IT companies and made a comfortable living so that was an inspiration."

"When I left university, I did the usual: started looking at jobs in the City and then realised I had no interest in working in London. I'd always wanted to set up a company so I did. It's a lot easier when you have nothing to lose – I was an unemployed graduate living at home."

However, he still recalls getting up 5am to light a stove in order to heat the outbuilding/office given over to the fledgling firm by his family, and it was more than two years before GForces was able to take an office in College Road, Maidstone.

He has forgotten the origins of the company name – he insists, the 'G' didn't come from his christian name.

But the futuristic label and its opposing arrows 'logo' fit perfectly with the hi-tech headquarters the firm had built specially and moved into in 2007 – it will move

into an extension there this year that will double floor space.

However, a lengthy planning delay (see our front page story) means the firm has also taken further space at Maidstone's Turkey Mill office complex, where it runs the Skunkworks – a label used typically in the technology industry for departments where the most cutting-edge thinking and developments go on.

And nurturing and helping to fine tune staff dominated the interview; though he owns a Ferrari as a sign of his success, Giles runs a relatively humble VW Golf as his everyday car.

Start him on the subject of his staff though and he becomes animated and passionate about his goal to create a train of IT talent for Kent. He and his three brothers Tim, 36, Jamie, 32, and Neil, 30, were all born and raised in Maidstone and have since joined him as directors of a local success story.

Giles said they and their company now wanted to encourage others to join that success and are bidding to recruit them young through the GForces Academy, a relationship the company has formed with 15 local schools, colleges and universities.

"Our belief is that if you open the eyes of somebody young while they are making their decisions on A-Levels, maybe even GCSEs, and just show them that you don't have to be a graphic designer to work in the internet – you can be a social media guru, for instance, knowing how to use Facebook and things like that."

"On delivery of a large scale auto project you will usually look at about 15 different skill sets interacting on the same project."

"We also wanted to show local people you don't have to go to London – there are companies like us locally."

He also highlighted how the IT talents in potential recruits were showing up earlier: "Sixteen-years-olds have a greater insight into social networking because that's what they do every day, and they will use every other device other than a laptop."

"The ideas they have are fantastic and one motto we have here is 'never say never'. Younger people bring fresh ideas to the table and keep us on our toes and ensure the survival of the company for the future."

Giles is married with a baby son and lives close to the office in Bearsted – in his spare time, he enjoys as much time as possible with his family.



HIGH-TECH: GForces' modern headquarters in Bearsted, Maidstone

GILES' TOP TIPS

- Integrity is everything – "It's almost a lost value these days. We want our staff to be honest and upfront with customers. We don't want lies and deceit. You can't build a relationship on that."
- Employ for the person not the job – "We have had senior management join us and been unable to give them a title or definitive position; we've brought them on because we know they will naturally find their area."
- Keep asking questions about your business – "My decision to go for the internet was driven by no more than asking myself 'What is the next big thing in technology?'"
- Make work experience work for your business – "When people come for work experience here, they don't get told to sort out a filing cabinet. They will get in front of a customer – maybe not in a speaking role – and be exposed to meetings and decisions and expected to contribute. There is no point trying to attract someone to our business by asking them to make the tea."



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The Bridge 'eat and sleep' deal

WHITBREAD has bought 1.5 acres from Dartford Borough Council and developer ProLogis.

The site at The Bridge will be used for a 61-bed Premier Inn and Beefeater Grill restaurant, subject to a planning application already submitted to Dartford Borough Council.

It is hoped work will start soon on the development close to Junction 1a of the M25 – completion is expected to create 60 jobs.

It also seen as building momentum for The Bridge development, with Whitbread spokesman Derek Griffin, saying: "We're investing here because we believe it will be good for our customers and good for our business."



MAIDEN VOYAGE: P&O chief executive Helen Deeble says the Spirit of Britain will revolutionise ferry travel and offers a leap forward in quality of build and the service the company will be able to offer



Super ferry's debut

SPIRIT of Britain – the biggest ferry ever seen on the Dover Straits – has made its maiden voyage across the Channel to Calais.

The P&O Ferries vessel, which has a capacity for 2,000 passengers and four kilometres of traffic parked end to end, marks a revolution in ferry travel with a new design aimed at enhancing fuel economy, keeping running costs down and boosting the company's environmental credentials.

Costing 180 million – around £152 million – the Finnish-built ferry includes convenient parking, with a private car deck for motorists accessing the ship, and a wide choice of dining and lounges with entertainment for children.

The ship will be officially named by Kent Olympics star Dame Kelly Holmes at the end of March and be joined on the Dover-Calais service by a sister ship, Spirit of France, in September.

P&O Ferries chief executive, Helen Deeble,

said: "We are delighted to welcome this fantastic new ship to Dover ready to start service later this month.

"She offers a leap forward in terms of her size and the quality of the build and I'm confident that she'll provide a fantastic experience for all of the customers who will travel on her in the years to come."

Spirit of Britain will sail five times every 24 hours, with standard return ticket prices starting at £39 each way for a car and up to nine passengers travelling throughout 2011.



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Online holiday expert wins again

HOLIDAY Extras – the Hythe-based market leader in travel add-ons – has been named Best Insurance Provider for the third year running at the Travel Weekly Globe Awards.

It also picked up a further trophy at the London event, presented by comedian Jimmy Carr.

Head of partnerships at Holiday Extras, Andrea Clayton (pictured) said: "We are thrilled to have won best travel insurance provider, as

voted by the travel trade, for the third year running, and also best add-ons for the eighth year."

This latest award follows a run of success for Holiday Extras.

The company was short-listed for the National Business Awards Blackberry Award for Customer Focus in 2010, and won Best Customer Service and Commitment in the Kent Excellence in Business Awards (KEIBA) in 2010.



THRILLED: Andrea Clayton with Holiday Extra's globes

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Now's the time to export



By **JO JAMES**

Chief Executive of Kent Invicta Chamber of Commerce

ONE of the key factors in the economic recovery of UK is going to be the export market.

While the domestic market is important, there is little doubt cutbacks on Britain's domestic expenditure, future growth of the home market will be slow. Doubtless the same may well apply to overseas markets, but this market has the advantage of being much bigger. To cope with any sluggishness in the home market, companies may need to exploit the potential of a much wider area.

And exporting is not just a matter of products. Skills, services, innovation, even knowledge, are all exportable and it can be a two-way street; close connection with, and experience of, overseas markets can feed back into the efficiency and productivity of the company concerned.

Potential

Recent research suggests that Kent is not an over-enthusiastic exporter, with eight per cent of businesses regularly exporting, compared with a regional average of 10 per cent. This is despite the fact that the level of occasional exporters in the county stands at 24 per cent, the second highest in the region, and 28 per cent of Kent firms have received overseas enquiries, the highest in the region.

So there is plenty of potential already waiting to be exploited.

However, exporting is not necessarily simple and straightforward: there are inevitably rules and regulations, which vary from country to country and region to region; the need to establish the best market for any particular product or service; and a lot of documentation needed to comply with export certification requirements.

Which is where Kent Invicta Chamber can help.

Following the winding up of the Thames Gateway Chamber of Commerce, as reported in Business Week last week, Kent Invicta – the county's biggest chamber has expanded its export offices. The chamber, which already included the Canterbury, Ashford and Maidstone areas, intends to extend its export lifeline with two more staff in order to bridge the gap left by its neighbour. Chief executive Jo James said: "We felt it was important to step up to the plate at a time when Kent business is being urged to export and, indeed, is actually better placed geographically to export to its neighbours across the Channel than it is to sell to destinations within the UK."



DELIVERING THE GOODS: The export industry is vital to the financial recovery in the UK

The Chamber has a Business Support Service with qualified business advisers who can introduce you to the exporting process, and works in close liaison with several other business support organisations – British Chambers of Commerce, UKTI, Business Link, Enterprise Europe Network, for instance – to guide you through the various stages with minimum hassle.

When it comes to the actual exporting, the

Chamber runs a full Certification Service, providing information, advice and guidance on the necessary documentation from start to finish.

So exporting can open up a huge new market for your product or service, and it may be easier than you think, but there are many other considerations. Exporting needs commitment, planning and strategy. Here are a few points to consider:

MARKETS: Where are the best ones for your purpose, and how do you access them?

RESOURCES: Does the business have the financial resources, people and management capability to deal successfully with other cultures and does your product and service need modification or different approvals to be sold overseas?

EXPERIENCE: Do you know how to negotiate contracts with overseas customers, distributors and agents, and have you managed growth projects before?

CONTROLS: Is your administration set up to cope with extended transport lines and new currencies and can your product and service quality prevent expensive recalls and reworking?

IDEAS: Can you test or pilot this leap into export, managing the project through to a conclusion and dealing innovatively with problems arising?

LEADERSHIP: Is everyone with you on this – the staff and directors – and can you define milestones to demonstrate progress, manage expectations and keep people motivated?

If you are considering exporting, Kent Invicta Chamber can help you formulate a strategy and prepare a plan. If you already export, the Chamber has the resources and services to help you expand your markets, and a full certification service for your export documentation.

Contact us on 01233 503838, or email exports@kentinvictachamber.co.uk for further information.

Export documentation explained

ONCE you have established the right product and market place, you need to deliver your goods on time and ensure that you receive your payment quickly.

This can be a simple process when you know how, but understanding which document is required for each shipment to each destination can be overwhelming.

What should be a very simple process can be time-consuming and costly; accurate completion and authentication of export documentation is vital.

The Kent Invicta Chamber of Commerce can make the whole process as straightforward as possible and ensure that your goods travel with ease, providing you with peace of mind.

The Chamber provides a wide range of documentation services and guidance on trade procedures to businesses of all sectors and sizes. There are a range of documents required when exporting your goods.

These include:

EC CERTIFICATE OF ORIGIN

A certificate needed to meet overseas customs requirements to qualify for (normally) zero import duty as part of International Trade agreements. Sometimes also needed to comply with

banking requirements when trade is conducted under Letters of Credit.

ARAB-BRITISH CERTIFICATE OF ORIGIN

Similar to the above but used for exports to the Arab League States.

EUR 1

Customs Movement Certificate issued in the country of export to enable claims for preferential import duty levels on goods being exported to EC preferential partner countries.

A.TR

Customs Movement Certificate for goods in EC free circulation (i.e. duty paid) being exported to Turkey. A.TR allows import into Turkey without payment of customs duty.

LEGISLATION

Some markets require documentation to be legalised. This can be arranged by the Chamber via the Consular section of the relevant Embassy or through the Foreign Office.

ONLINE CAPABILITY

Exporters undertake much of their export activ-

ity online, from researching markets, assessing competition and exchange rate advice to processing export documents online.

Kent Invicta Chamber provides an online documentation service allowing exporters to apply for and receive their documentation electronically.

This includes EC Certificates of Origin, Arab Certificates of Origin, EUR1s and A.TRs.

Businesses are now taking advantage of the online service and finding that the turnaround time for obtaining export documentation has been significantly reduced.

Business benefits of using online services:

SPEED

By forwarding your export documentation to Kent Invicta Chamber electronically, you could have them checked, certified and returned to you for printing within minutes. Thus allowing your business to save valuable time and money, and ensure your goods reach their destination on time.

SERVICE

A faster service means you can offer a better service to your customers; and, of course,



because the whole process is electronic, you can free up staff normally used for delivery and collection of export documents.

SIMPLICITY

Forwarding and receiving documents electronically and printing them off at your own premises is effortless, quick and easy.

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IF YOU'RE LOOKING to meet or chat to someone look no further **TXT CHAT883 to 6525** for chat with pictures, fun and safe service.

OUTGOING sincere 5ft 6ins lady WLTm tall, caring interesting male 70's to share life's adventure. **Tel No: 0906 515 7112 Box No: 357959**

ADORABLE black, attractive female, 37, slim, enjoys music, reading, theatre, laughter, nature, seeks genuine gent, 37-49 to share laughter and life. London. **Tel No: 0906 515 7112 Box No: 333815**

FEMININE lady who knows how to treat her man seeks strong minded male to care for, any area London/Surrey/Kent **Tel No: 0906 515 7112 Box No: 356985**

BEAUTIFUL slim, black female, HIV positive, good qualities, seeks genuine, kind, white male, 30-47 to share life with. Cambridge/London/Tunbridge Well. **Tel No: 0906 515 7112 Box No: 356493**

65YR old slim brunette, caring, loving, many interests, arts, coastal walks, animals, cooking, seeks attractive, compatible male. Dog owner in Maidstone perfect. **Tel No: 0906 515 7112 Box No: 383676**

INEXPERIENCED pretty female 18, likes to look after herself and look good, seeks older free spirited male to look after me. Status/race unimportant. **Tel No: 0906 515 7112 Box No: 358161**

SLIM attractive blonde, sensual, interesting, looking to further life's experiences with adventurous, discreet male. Any age. Can travel/accommodate. **Tel No: 0906 515 7112 Box No: 358155**

39YRS young and up for some serious fun times. Life is far too short not to enjoy it, so what you waiting for? Call me! **Tel No: 0906 515 7112 Box No: 358153**

FEMALE 29, HIV, likes cinema, music, countryside, cosy nights in, seeks good male. **Tel No: 0906 515 7112 Box No: 357327**

52YR old female, likes walks, animals, theatre, cinema, seeks male for companionship/LTR. **Tel No: 0906 515 7112 Box No: 357291**

LATE 20's female seeking older male. Call to hear exactly what I'm like and looking for. I can meet anywhere in London at any time **Tel No: 0906 515 7112 Box No: 356995**

TALL slim brunette, just 21yrs seeks interesting older male who knows what's what, show me the ways of the world. **Tel No: 0906 515 7112 Box No: 356969**

29YR old female, 5ft 3ins, size 12, long brown hair, seeks childless male, 29-40. Margate. **Tel No: 0906 515 7112 Box No: 383026**

SOUTH London Lady, full figure with long hair, curves in all the right places. WLTm male of any age for fun, friendship and more. **Tel No: 0906 515 7112 Box No: 356989**

FUN loving student, 21yrs, seeks male of any age for fun in London, can travel and accommodate. Love a risk and having fun **Tel No: 0906 515 7112 Box No: 356981**

FOREIGN beauty, long, long hair, 20's yrs, seeks older male who can spoil someone like me. London area. Discretion assured. **Tel No: 0906 515 7112 Box No: 356967**

BUBBLY outgoing nurse, (I love my uniform), fancy meeting up North London for some fun loving fun **Tel No: 0906 515 7112 Box No: 356983**

ATTRACTIVE lady, curvy and fun, looking for an uncomplicated fun only discreet relationship, after work etc, any area London. Discretion assured and expected please **Tel No: 0906 515 7112 Box No: 356991**

BABE seeks mature white male for discreet fun, you won't be sorry I know how to treat my man. Any area London. **Tel No: 0906 515 7112 Box No: 356997**

BETH young minded widow, 65, 5ft 5ins, happy, size 14, N/S, many interests, seeks sincere, honest gent for friendship who might admit to some aching bones. **Tel No: 0906 515 7112 Box No: 344291**

HAPPY fun loving, attractive, intelligent, educated, slim, curvy female, late 40's, WLTm caring, sincere man interested in theatre, reading, arts, nature and walks for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 356613**

LONELY female, petite, attractive, size 8-10, blue eyes, long hair, likes historic places, holidays, meals out, seeks honest, genuine male for friendship initially. **Tel No: 0906 515 7112 Box No: 356359**

PATRICIA outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. **Tel No: 0906 515 7112 Box No: 347215**

SEALED with a kiss, 37yr old single mum, blonde hair, blue eyes, curvy, likes sunshine, travel, looking for Knight in shining armour, to make me laugh and spoil me. Folkestone. **Tel No: 0906 515 7112 Box No: 355543**

SUZANNE 35, beautiful blonde, seeks discreet male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. **Tel No: 0906 515 7112 Box No: 342527**

DEBBIE mid 50's, attractive, likes dancing, music, cinema, theatre, seeks male for companionship. Maidstone. **Tel No: 0906 515 7112 Box No: 351419**

LATE 40's female, likes most things, animals, walks, cinema, seeks male 45-59 for good times. **Tel No: 0906 515 7112 Box No: 348941**

ATTRACTIVE black lady, 5ft 6ins, black hair, slim, kissable lips, likes walks, horse riding, go karts, seeks professional white male, 35-45, athletic, 5ft 11ins-6ft. London. **Tel No: 0906 515 7112 Box No: 353897**

56YR old female, 5ft 6ins, GSOH, N/S, likes socialising, cards, dancing, racket ball, seeks male, 50-65, Maidstone. **Tel No: 0906 515 7112 Box No: 353773**

BLACK female, likes meals out, theatre, seeks solvent white male, 30-47 for genuine relationship. Ashford. **Tel No: 0906 515 7112 Box No: 382910**

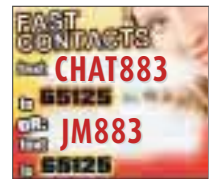
DENISE young 50, likes cuddles, nights in/out, seeks male, 37-47 for LTR. Erith. **Tel No: 0906 515 7112 Box No: 382864**

PETITE female, slim, attractive, blonde hair, green eyes, GSOH, romantic, likes sports, nights out, meals, seeks honest, genuine, N/S male. **Tel No: 0906 515 7112 Box No: 334613**

YOUNG at heart 50's tall, slim, blue eyed blonde, honest, caring, seeks tall, strong, confident, young at heart male, 50-60. **Tel No: 0906 515 7112 Box No: 350337**

VICKY attractive, kind, down to earth, black British, likes travel, writing, reading, cooking, socialising, seeks generous, good man who is family orientated. Essex. **Tel No: 0906 515 7112 Box No: 353033**

FIT lady, 65, thinks she's 40, N/S, loves life, seeks genuine gent, 60-70 N/S for happy loving, exciting times. Gravesend. **Tel No: 0906 515 7112 Box No: 353111**



41YR old lady, young at heart, blue eyes, long dark hair, seeks fun loving guy with GSOH. **Tel No: 0906 515 7112 Box No: 346537**

YOUNG black female, likes meals out, theatre, seeks solvent white male 30-47 for genuine relationship. Ashford. **Tel No: 0906 515 7112 Box No: 382706**

MANDY 42, 5ft 4ins, brown eyes, size 12-14, GSOH, caring, likes country walks, beach, meals out, seeks male for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 344299**

BEAUTIFUL slim, babe, 22, seeks older, generous guy 65 plus who knows how to pamper. London. **Tel No: 0906 515 7112 Box No: 348545**

ATTRACTIVE outgoing 64yr old lady, seeks genuine, retired, solvent, professional male for friendship. Kent. **Tel No: 0906 515 7112 Box No: 351929**

CHRISSE 55, N/S, 5ft 2ins, likes seaside, music, boot sales, iron age history, seeks genuine, reliable, N/S male, 50-60 for companionship, maybe more. **Tel No: 0906 515 7112 Box No: 345551**

CLARE 5ft 10ins, blonde hair, blue eyes, slim, likes most things, seeks male for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 381803**

SINGLE male, 39, likes most things, seeks male with GSOH for LTR. **Tel No: 0906 515 7112 Box No: 349999**

KATHY 62, slim, loving, caring, GSOH, lonely, no one knows I am out there, please call, looking for male late 50's. Canterbury. **Tel No: 0906 515 7112 Box No: 380112**

CARLY 5ft 6ins, blonde, size 12, easygoing, seeks male. Rochester. **Tel No: 0906 515 7112 Box No: 381574**

42YR old female, likes music, dancing, writing, astrology, cats, seeks male with GSOH and similar age. Medway. **Tel No: 0906 515 7112 Box No: 351577**

PENNY slim, sporty, attractive, excellent company, enjoys the outdoors, cycling, walks, sailing, theatre, travel, seeks intelligent, like-minded gent for friendship, maybe more. London. **Tel No: 0906 515 7112 Box No: 351273**

COME live with me. Medic, petite, stunning, long hair, seeks very rich, tactile, generous gent. I will care for you forever. Essex. **Tel No: 0906 515 7112 Box No: 351333**

ADORABLE beauty, curvy, caring, down to earth, trained lawyer, seeks good man for friendship, companionship, maybe more. London. **Tel No: 0906 515 7112 Box No: 351337**

OLD fashioned girl, 49, fun, friendly, seeks mature male for fun times, maybe more. **Tel No: 0906 515 7112 Box No: 382192**

JANET 52, kind, caring, honest, loving, likes cinema, nights in, meals out, seeks similar male. **Tel No: 0906 515 7112 Box No: 347213**

64YR old female, 5ft 2ins, GSOH, likes golf, seeks male with GSOH for friendship, days out, maybe more. **Tel No: 0906 515 7112 Box No: 339581**

Men Seeking

IF YOU'RE LOOKING to meet or chat to someone look no further **TXT CHAT883 to 6525** for chat with pictures, fun and safe service.

BLACK male, 46, 5ft 11ins, own home/teeth, likes working out, music, seeks female, any race for LTR. **Tel No: 0906 515 7112 Box No: 383860**

HANDSOME Knight 39, slim, seeks nice, young at heart lady, 30-55. **Tel No: 0906 515 7112 Box No: 358051**

MALE 50, medium build, 5ft 8ins, quiet, friendly, genuine, honest, likes most things, seeks genuine female to share life with. **Tel No: 0906 515 7112 Box No: 383770**

PETER genuine sincere, easygoing, attractive, likes meals out, nights in, seeks female, 50-60 for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 358069**

YOUNG male, 33, new to area, seeks mature, adventurous female friend for fun evenings in. London. **Tel No: 0906 515 7112 Box No: 358063**

STOCKY male, green eyes, GSOH, likes nights in/out, gym, cinema, meals, seeks large lady size 24 plus for relationship. **Tel No: 0906 515 7112 Box No: 357971**

MALE seeks female, 62-65 for friendship, maybe more. Herne Bay. **Tel No: 0906 515 7112 Box No: 383474**

STEVE 6ft 2ins, well built, dark hair, blue eyes, likes the outdoor life, good food/wine, seeks similar honest fun female. **Tel No: 0906 515 7112 Box No: 357949**

JANET young 62, petite, brown hair, blue eyes, seeks male, 57-61. Tunbridge Wells. **Tel No: 0906 515 7112 Box No: 381176**

JACKIE homely, 52, seeks genuine, homely male, 50-65 for caring, sharing and spoiling. **Tel No: 0906 515 7112 Box No: 350005**

LADY seeks N/S, clean shaven male to appreciate artistic, romantic, feisty, attractive, slimish, curvy lady of 69 who has not yet joined the wrinkles. Ashford. **Tel No: 0906 515 7112 Box No: 349757**

BARBARA divorced, active, 5ft 7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 346745**

KAREN 34, sexy leggy brunette who knows there's more to life than just work WLTm confident professional male for time off meets in London and fun times. **Tel No: 0906 515 7112 Box No: 342525**

NESSA 58, GSOH, caring, happy, loving, seeks honest, reliable male of similar age. **Tel No: 0906 515 7112 Box No: 346555**

TALL male, GSOH, friendly, cheerful, fun, reliable, trustworthy, late 50's, seeks young female, up to 44 to support and treasure. **Tel No: 0906 515 7112 Box No: 376438**

YOUNG 53 easygoing, affectionate, 6ft, N/S, animal lover, varied interests, GSOH, looking for a soul mate. Northfleet. **Tel No: 0906 515 7112 Box No: 350085**

TALL lively male, not ugly, not handsome, expects to be accepted and move onward and upward in relationship. **Tel No: 0906 515 7112 Box No: 357934**

SEVENOAKS 48yr old male, 5ft 8ins, brown hair, medium build, looking for someone sincere, 30-48 to share life with. **Tel No: 0906 515 7112 Box No: 371016**

PROFESSIONAL male, 63, assertive, many interests, seeks curvy, non assertive lady for special relationship that offers something different. **Tel No: 0906 515 7112 Box No: 357723**

PAKISTAN male 50, 6ft, medium build, seeks lady 50-55. **Tel No: 0906 515 7112 Box No: 357711**

HONEST male, 34, confident, 6ft, shaved head, athletic, seeks slim, attractive, honest female for fun times, maybe more. **Tel No: 0906 515 7112 Box No: 357489**

44YR old single business man, 6ft, balding, likes music, sports, walks, seeks female, 30-45 for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 333767**

FUN fit, 55 and friendly, refreshingly different, values forged out of steel, certain beyond my years except in relationship. **Tel No: 0906 515 7112 Box No: 349342**

DAVID 61, proud of it, faceable, poetic, likes participation, disciplined, adventurous. Croydon. **Tel No: 0906 515 7112 Box No: 357791**

DARREN 40, loving, caring, seeks female, 25-50 for lots of TLC. Single mum. **Tel No: 0906 515 7112 Box No: 364078**

KEITH 57, tall, likes bowling, paranormal, seeks kind, honest, loyal female for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 357651**

SEAN 42, no ties, loving, affectionate, romantic, lots of TLC, seeks someone special. **Tel No: 0906 515 7112 Box No: 357195**

BOB 52, 5ft 11ins, easygoing, likes most things, seeks single, N/S female, 47-58. **Tel No: 0906 515 7112 Box No: 357807**

6FT 3ins male, honest, genuine, seeks likeminded queen, any age/looks. **Tel No: 0906 515 7112 Box No: 383796**

WHITE male, 52, 6ft, medium build, likes meals out, cinema, nights out, seeks genuine, kind, loving, relaxed lady for 1-2-1 relationship and to settle down. **Tel No: 0906 515 7112 Box No: 348235**

WILLIAM young 65, fit, active, N/S, non drinker, seeks Christian female who enjoys the simple things in life. **Tel No: 0906 515 7112 Box No: 350833**

WHITE male, 37, medium build, 5ft 7ins, green/blue eyes, short hair, N/S, non drinker, seeks young West European female for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 341923**

ADRIAN 43, likes body building, weight lifting, motorbikes, cars, fishing, seeks female, 30-40 for fun and friendship. Tunbridge Wells. **Tel No: 0906 515 7112 Box No: 380066**

CHRIS good looking, young 45yr old male, GSOH, 5ft 10ins, blue eyes, easygoing, smart, loving, up for good times, seeks female for friendship, maybe more. **Tel No: 0906 515 7112 Box No: 357223**

6FT 2ins black guy, seeks female for no strings fun times. **Tel No: 0906 515 7112 Box No: 383028**

TAKE a chance on me. Warm, sincere, young at heart, N/S 64yr old widower, 5ft 9ins, medium build, seeks sophisticated lady for loving relationship. London area. **Tel No: 0906 515 7112 Box No: 357525**

SILVER fox. Wealthy, attractive 44yr old male, seeks female to pamper for fun times. **Tel No: 0906 515 7112 Box No: 357445**

HANDSOME successful male, 5ft 9ins, tanned, educated, solvent, good lifestyle, seeks attractive lady for friendship, fun and more. **Tel No: 0906 515 7112 Box No: 357391**

ATTRACTIVE male, 6ft, seeks sweet, seductive lady for hassle free LTR. **Tel No: 0906 515 7112 Box No: 342829**

RAMSGATE male, 5ft 5ins, young 60's, caring, likes travel, countryside, seeks slim-medium build, attractive soul mate for LTR. **Tel No: 0906 515 7112 Box No: 357297**

SEAN 42, no ties, loving, affectionate, romantic, lots of TLC, seeks someone special. **Tel No: 0906 515 7112 Box No: 357195**

BARRY 47, 6ft, well built, seeks young female to wine and dine. Gillingham. **Tel No: 0906 515 7112 Box No: 353231**

HELPFUL attractive, young 43 male, 5ft 7ins, homely, family type, seeks pretty, petite, slim female for everlasting love. Dartford. **Tel No: 0906 515 7112 Box No: 357207**

ANDREW 59, seeks similar aged female for friendship and LTR. **Tel No: 0906 515 7112 Box No: 357261**

MALE 53, good looking, seeks female for LTR. **Tel No: 0906 515 7112 Box No: 357127**

GOOD natured 50yr old male teacher, pleasant nature, positive, seeks female friend, any age for possible LTR. **Tel No: 0906 515 7112 Box No: 357123**

47YR old male, 6ft 2ins, well built, seeks special lady. **Tel No: 0906 515 7112 Box No: 351497**

YOUNG 40yr old dark haired male, well built, romantic, seeks female. **Tel No: 0906 515 7112 Box No: 357017**

Gay Seeking

MALE 54, medium build, likes wrestling, seeks male for wrestling bouts. **Tel No: 0906 515 7112 Box No: 357785**

SENIOR bi male, N/S, clean shaven, seeks similar bi male in local area. Maidstone. **Tel No: 0906 515 7112 Box No: 357781**

KEVIN 34, 6ft 2ins, blond hair, medium build, toned, young boyish good looks likes nights out, sports, holidays, seeks similar male, any age for adventurous fun times. **Tel No: 0906 515 7112 Box No: 355984**

FRIENDLY male, 54, looks younger, medium build, N/S, seeks male, 25-60 for discreet relationship. **Tel No: 0906 515 7112 Box No: 383426**

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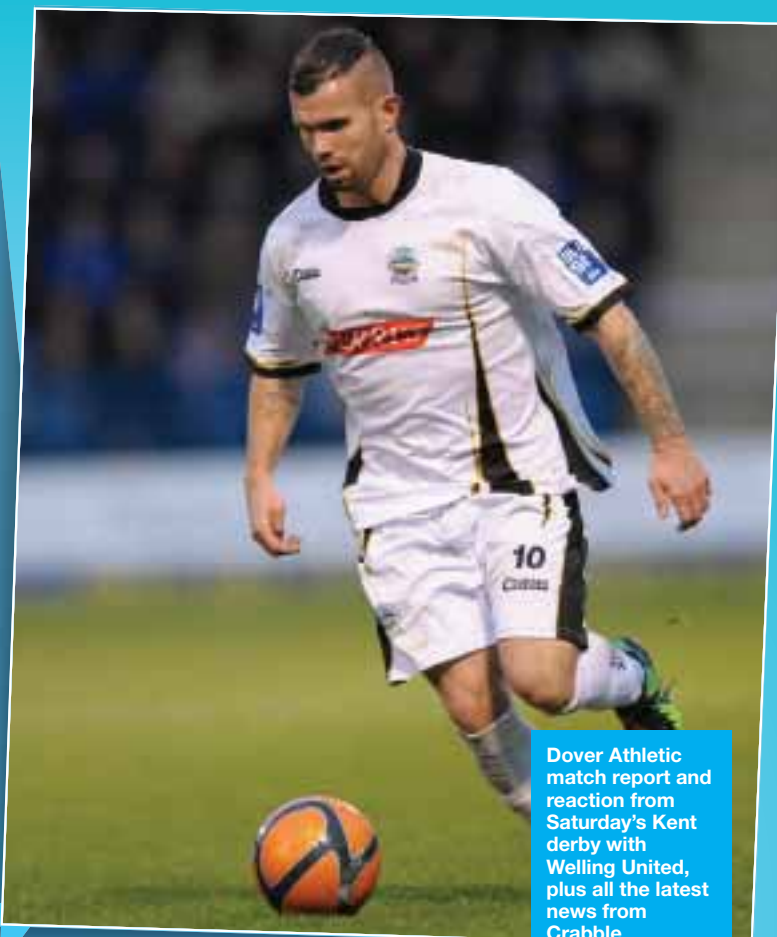
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